

# Separate Financial Statements and The Auditors' Report thereon For the Period Ended 31<sup>st</sup> March 2014



## Separate Balance sheet as at 31st March 2014

	Note	31 March 2014	31 December 2013	Chang B/(W)	
		EGP '000	EGP '000	EGP '000	%
<u>ASSETS</u>					
Cash and Due From Central Bank of Egypt (CBE)	14	581,181	1,694,008	(1,112,827)	-66%
Due from Banks	15	824,008	1,272,051	(448,043)	-35%
Treasury Bills	16	3,560,099	3,256,763	303,336	9%
Conventional Loans to Customers (Net)	2/17	336,727	294,736	41,991	14%
Financing to Customers ( Net)	2/17	6,703,359	6,308,586	394,773	6%
Financial Investments:					
Available for Sale	1/18	1,446,743	1,177,479	269,264	23%
Held to Maturity	2/18	12,741	12,181	560	5%
Net Investments in Associates & Subsidiaries	19	170,326	170,326	-	0%
Net Intangible Assets	20	7,857	4,501	3,356	75%
Other Assets	21	1,185,380	1,016,448	168,932	17%
Fixed Assets, Net	22	346,522	231,426	115,096	50%
Deferred Tax Asset	28	916,892	958,892	(42,000)	-4%
TOTAL ASSETS		16,091,835	16,397,397	(305,562)	-2%
LIABILITIES AND SHAREHOLDERS' EQUITY:  LIABILITIES:  Due to Banks Customers' Deposits Subordinated Financing Other Liabilities Other Provisions TOTAL LIABILITIES	23 24 25 26 27	441,316 13,638,250 342,222 658,785 102,599 15,183,172	1,099 14,563,667 209,023 774,686 83,493 15,631,968	440,217 (925,417) 133,199 (115,901) 19,106 (448,796)	40056% -6% 64% -15% 23% -3%
SHAREHOLDERS' EQUITY: Issued and Paid-Up Capital	2/29	2,000,000	2,000,000	-	0%
Paid Under Capital Increase	3/29	1,861,418	1,861,418	-	0%
Reserves	30	204,255	214,649	(10,394)	-5%
Difference between Face Value and Present	25	444.000	F0 777	04.000	4000/
Value (Subordinated Financing)	4/00	144,803	53,777	91,026	169%
Accumulated Losses	4/30	(3,301,813)	(3,364,415)	62,602	-2%
TOTAL HARMITIES AND SHAREHOLDERS		908,663	765,429	143,234	19%
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		16,091,835	16,397,397	(305,562)	-2%
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Contingent Liabilities & Commitments	2/32	1,040,008	998,245	41,763	4%
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- The auditors' report is attached

Nevine Loutfy

Chairman, Chief Executive Officer and Managing Director

Haythem Soliman

**Chief Financial Officer** 

# Separate Income statement for the period ended 31st March 2014

	Note Last 3 Months 31 March 2014		Last 3 Months 31 March 2013		
		EGP '000	EGP '000	EGP '000	) %
			_0. 000		
Income From Murabaha, Musharaka, Mudaraba and Other Similar Income	5	327,657	286,684	40,973	14%
Cost of Deposits and Similar Costs	5	(194,732)	(199,274)	4,542	-2%
Net Profit Income		132,925	87,410	45,515	52%
Fees and Commission Income	6	78,795	22,472	56,323	251%
Fees and Commission Expense	6	(5,432)	(248)	(5,184)	2090%
Net Fees and Commission Income		73,363	22,224	51,139	230%
Dividend Income	7	-	150	(150)	-100%
Net Trading Income	8	11,853	7,455	4,398	59%
Administrative Expenses	9	(136,900)	(113,480)	(23,420)	21%
Other Operating Expenses	10	(27,830)	(8,922)	(18,908)	212%
Cost of Credit	11	44,584	20,642	23,942	116%
Gain from financial investments	3/18	1,105	862	243	28%
Profit Before Tax		99,100	16,341	82,759	506%
Tax	12	(42,000)	(4,946)	(37,054)	749%
Net Profit for the period		57,100	11,395	45,705	401%
Profit per share	13	0.29	0.06	0.23	401%
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# Separate statement of change in shareholders' equity for the period ended 31st March 2014

									EGP '(	000
	Capital	Paid Under			Reserv	/es		Difference	Accumulated	Total
		Capital	Legal	General	Special	AFS	General	between Face	Losses	
		Increase	Reserve	Reserve	Reserve	Investments	Banking	Value and		
						F.V. Reserve	Risk	Value of		
							Reserve	Subordinated		
								Financing		
Balance at 1 January 2013	2,000,000	1,861,418	22,878	42,522	26,257	23,703	106,114	64,189	(3,522,391)	624,690
Transfer to general banking risk Reserve	-	-	-	-	-	-	(22,430)	-	22,430	-
Net change at Fair Value for AFS investments	-	-	-	-	-	722	-	-	-	722
Difference between face value & present value for subordinated								(0.505)	0.505	
loan Amortization	-	-	-	-	-	-	-	(2,525)	2,525	-
Net Profit for the period	-	-	-	-	-	-	-	-	11,395	11,395
Balance at 31 March 2013	2,000,000	1,861,418	22,878	42,522	26,257	24,425	83,684	61,664	(3,486,041)	636,807
Balance at 1 January 2014	2,000,000	1,861,418	22,878	42,522	26,257	61,568	61,424	53,777	(3,364,415)	765,429
Transfer to general banking risk Reserve	-	-	-	-	-	-	(2,764)	-	2,764	-
Net change at Fair Value for AFS investments	-	-	-	-	-	(7,630)	-	-	-	(7,630)
Difference between face value & present value for										
subordinated loan Amortization	-	-	-	-	-	-	-	(2,739)	2,739	-
Closure of subordinated loan given in 27 Dec. 2012	-	-	-	-	-	-	-	(51,038)	-	(51,038)
Difference between face value & present value for										
subordinated loan	-	-	-	-	•	-	-	144,803	-	144,803
Net Profit for the period	-	-	-	-	-	-	-	-	57,100	57,100
Balance at 31 March 2014	2,000,000	1,861,418	22,878	42,522	26,257	53,938	58,660	144,803	(3,301,812)	908,664

# Separate Cash Flow for the period ended 31<sup>st</sup> March 2014

	Note	31 March EGP '000	31 March 2013 EGP '000
Operational activities		20. 000	201 000
Profit before tax		99,100	16,341
Non cash adjustment to reconcile Profit before tax to cash flows		,	. 5,5
from operating activities:			
Depreciation of fixed assets	23	12,425	11,118
Amortization of intangible assets	21	4,084	4,861
Cost of credit	2/17 - 11	12,721	8,269
Other provisions	27	25,998	3,034
other Provisions no longer required	27	-	(28,871)
Provisions no longer used	2/17	(57,306)	-
Foreign currency revaluation of Loan provisions	17	38	23,976
Foreign currency revaluation of other provisions	27	8	84
Foreign currency revaluation of held to maturity investments	18	(13)	(948)
Foreign currency revaluation of available for sale investments	18	(47)	(1,164)
Gains on sale of fixed assets	10	(1,561)	(5,000)
Gains on sale of assets reverted to the bank	10	-	(195)
Profit from sale of Assets held for trading	8	-	(110)
Profit from sale of treasury bills	3/18	(1,105)	(862)
Amortization of subordinated loan using EIR method	25	2,739	2,525
Operating Profit prior changes in assets and liabilities utilized in		97,081	33,058
operational activities		97,001	33,036
Net decrease (increase) in assets & liabilities			
Due from banks		636,209	252,239
Treasury bills		(84,149)	1,294,295
Assets held for trading		-	110
Loans to customers		(446,655)	(216,723)
Other assets		(113,542)	(47,024)
Due to banks		440,216	336,783
Customers' deposits		(925,417)	(949,655)
Other liabilities		108,324	219,455
Cash flows provided from (Used in) operating activities		(287,933)	922,538
Used from other provisions	27	(6,900)	(932)
Used from loan provisions	2/17	(1,498)	(12,585)
Net cash flow from (used in) operations		(296,331)	909,021



# Separate Cash Flow for the period ended 31<sup>st</sup> March 2014 (Cont.)

	Note	31 March EGP '000	31 March 2013 EGP '000
Oach flavor from investing activities		EGP 000	EGP 000
Cash flows from investing activities  Purchase of investments available for sale	2/18	(265.755)	(200)
	· -	(365,755)	(200)
Proceeds from sale of Investments available for sale	2/18	88,908	551
Payments for the purchase of fixed assets	22	(127,502)	(28,995)
Payments for the purchase of intangible assets	20	(7,440)	(6,894)
Proceeds from sale of fixed assets	0/40	1,541	5,000
Proceeds from sale of treasury bills	3/18	1,105	862
Net cash flows used in investing activities		(409,143)	(29,676)
Cash flows from financing activities			
Proceeds from Subordinated Financing		_	16,089
Difference between Face Value and Present Value of Subordinated			,
Financing		-	(2,525)
Net cash flows provided from financing activities		-	13,564
Net change in cash and cash equivalents during the period		(705,474)	892,909
Cash and cash equivalents at the beginning of the period		1,090,352	(130,262)
Cash and cash equivalents at the end of the period		384,878	762,647
Cash and cash equivalents at end of period are represented in :		·	
Cash and due from CBE	14	581,181	823,426
Due from banks	15	824,008	1,466,056
Treasury bills	16	3,560,099	3,344,193
Due from banks (Deposits matured more than 3 months)	15	(495,243)	(1,361,080)
Treasury bills with maturity more than 3 months	16	(4,085,167)	(3,509,948)
Cash and cash equivalents at end of the period	31	384,878	762,647



## Notes to separate the Financial Statements for the period ended 31st March 2014

#### 1- BACKGROUND:

Abu Dhabi Islamic Bank - Egypt (formerly National Bank for Development – S.AE) was established in 1974 in accordance with Investment Law No. 43 of 1974 and its executive regulations and the amendments thereon and is listed on the Egyptian Stock Exchange (EGX). The bank provides a full range of banking services to Corporate, Retail and Micro Finance clients through its head office located in Cairo and its 69 branches across all governorates and are served by 2,083 employees at 31<sup>st</sup> March 2014.

Abu Dhabi Islamic Bank - Egypt is subject as a financial institution to the supervision and control of the Central Bank of Egypt (CBE). In addition, as a Shari'a compliant bank it complies with Shari'a principles in all the transactions and products it provides to its clients, whether such products are investment deposits, investment certificates or savings accounts as well as meeting client's various financing needs by providing options such as Murabaha (Cost-plus), Musharka (Joint Venture), Ijarah (Leasing) and cash back cards. It also offers Islamic options for letter of guarantee and letter of credit. The Bank has a Shari'a Board composed of Islamic jurists who are continually consulted regarding all aspects of new banking transactions.

At the Extraordinary General Assembly meeting dated September 3<sup>rd</sup>, 2007 an approval was obtained to amend the name of "National Bank for Development" to "Abu Dhabi Islamic Bank - Egypt" after converting the Bank's activities to be Shari'a compliant in accordance with Shari'a standards.

On April 3<sup>rd</sup>, 2013 the Bank's name was changed in the commercial register from the National Bank for Development" to "Abu Dhabi Islamic Bank - Egypt".

The Separate Financial Statements for the period ended 31<sup>st</sup> March 2014 and were approved by the Bank's Board of Directors on 13 May 2014.

#### 2- SIGNIFICANT ACCOUNTING POLICIES:

#### A) Basis for preparation

The financial statements are prepared in accordance with the Central Bank of Egypt (CBE) basis of preparation of the Bank's financial statements and principles of recognition and measurement as approved by its Board of Directors on 16<sup>th</sup>, 2008. These financial statements have been prepared under the historical cost convention as modified by the revaluation of financial investment at fair value through the profit & loss account, the subordinated finance and available for sale financial assets.

The Bank also prepared the financial statements in accordance with CBE basis of preparation of the financial statements & principles of recognition and measurement issued by CBE's Board of Directors on December 16, 2008.

Consolidated and Separate Financial Statements are to be read together as of March 31th, 2014 to gather sufficient information to understand the Banks' activities, results, cash flow and change in owners' equity.



## Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### B) Significant accounting principle:

Although accumulated losses were **LE 3,302mn** at 31<sup>st</sup> March 2014 (31<sup>st</sup> December 2013: **LE 3,364mn**), which exceeds the paid up capital in addition to the effect of the shortfall of tax provisions the financial statements have been prepared on the going concern basis as shareholders have paid amounts as Paid Under Capital Increase of LE 1,861mn as at 31<sup>st</sup> March 2014.

As per article no. 69 of company's law no. 159 for year 1981 an Extraordinary General Assembly meeting held on 31<sup>st</sup> March 2013 approved the Bank's continuity as a going concern.

#### C) Associates and Subsidiary Companies:

#### C/1 Subsidiaries:

Subsidiaries are entities which the Bank has the power to govern its financial and operating policies. Usually the Bank's ownership exceeds half the voting power taking into consideration potential future voting power where the bank has the option to exercise or convert that option at the time of assessment.

#### C/2 Associates:

Are companies where the Bank owns (from 20% to 50%) either directly or indirectly enough shares to influence the financial and operating policies of the company whilst not reaching control.

- The purchase method is used to account for the acquisition of subsidiaries and associates by the Bank. The cost of an acquisition is measured at the fair value or/and asset given or/and equity instruments issued or/and liabilities assumed at the date of exchange plus costs directly attributable to the acquisition. Net assets including contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the minority interest. The excess of acquisition cost over the Banks' share of the fair value in the net assets acquired is recorded as goodwill. If the acquisition cost is less than the fair value of the net assets, the difference is recognized directly in the income statement under the item "Other operating income/(expenses)".
- Calculation of the associated and subsidiary companies in the financial statements are calculated on the cost basis, investments are registered on the acquisition expenses basis, deducting any impairment loss in value and dividend income is registered in the income statement which it is declared.

#### D) Segment Reports:

Business sectors consist of a group of assets and operations to produce products and services which have similar risks and benefits; each sector is distinct from the other. Geographical sectors are related within an economic framework each with distinct characteristics.

The bank does not have any geographical sectors that operate in a different economic framework as at 31<sup>st</sup> March 2014.



## Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### E) Foreign Currency Transactions:

#### E/1 Trade and presentation currency

The Egyptian pound is the currency of preparation and presentation of the financial statements.

#### E/2 Transactions and balances in foreign currency

The Banks' accounting records are maintained in Egyptian pounds whilst transactions in other currencies are recorded at rates of exchange ruling on the transaction date. Monetary assets and the liabilities in foreign currencies are revaluated into Egyptian pounds at the rates of exchange ruling at the balance sheet date with any resultant gain or loss being recorded in the income statement as follows:

- Net trading income or net income from financial instruments originally classified as a change in fair value through Income Statement according to its type.
- Other operating income/loss for other items.

The changes in fair value of monetary financial instruments denominated in foreign currencies and classified as available for sale (debt instruments) are classified into:

- Differences due to change in amortized cost of the instrument; these are recognized through Income Statement in "Profit/Interest and similar income"
- Differences due to changes in foreign currencies exchange rates; these are recognized through Income Statement in "Other operating income /expense"
- Differences due to change in fair value of the instrument which are recognized through equity in "Available for sale fair value reserve".

Translation differences on non-monetary items (equity securities) held at fair value though income is also reported through the income statement whereas for those classified as available for sale the income is recorded directly in equity within "Net unrealized gains and losses on available for sale assets".

#### F) Financial assets:

The Bank classifies its financial assets into the following groups:

- Financial assets designated at fair value through Income Statement.
- Financings and receivables.
- Financial investments held to maturity.
- Financial investments available for sale.

The management's classification depends on the purpose of the investments at the time of its purchase.



## Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### F-1 Financial assets designated at fair value through Income Statement

Financial assets include Investments Held for Trading:

- Financial instrument are recorded as Held for Trading if they are acquired for resale in the short term, or if they represent part of a specific financial instrument or portfolio that are managed together and there is an evidence of actual recent transactions which refers to gains\losses of income in the short term.
- Under all circumstances the Bank does not re-classify any financial instrument into financial instruments measured at fair value through Income Statement or to a group of financial assets held for trading.

#### F-2 Financings and receivables

Financings and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- That the Bank intends to sell immediately or in the short term, which are classified as Held for Trading, or are classified as financial assets designated at fair value through the Income Statement account.
- That the Bank upon initial recognition designates the asset as Available for Sale.
- For which the Bank may not recover substantially all of its initial investment other than because of a credit deterioration of the issuer.
- Historical probability of default for the Retail portfolio was calculated according to the realized loss for the past 3 to 6
  months and based on average delinquency period for each product. For corporate portfolio, Historical probability of
  default was calculated as per the rates issued by Moody's for the Middle East for each facility as per its facility risk rating.

#### F-3 Investments held to maturity

Held to Maturity financial investments are non-derivative assets which carry fixed or determinable payments and where the Bank has the intention and the ability to hold to maturity. All Held to Maturity financial investments are reclassified as Available for Sale in case of a sale of significant portion unless the sale is in an emergency situation.

#### F-4 Financial investments available for sale

Available for Sale financial investments are non-derivatives financial assets that are intended to be held for an unspecified period and may be sold to provide liquidity or due to changes in the prices of shares, foreign currencies, or interest rates.

The following principles are followed for financial assets:

 Purchases or sales of financial assets designated at fair value through the Income Statement account, held to maturity financial investments, and available for sale financial investments are recognized at the trade date which is the date the Bank is committed to purchase or sell the financial asset.



## Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

- Financial assets that are not classified as designated at fair value through the Income Statement account at the initial measurement are recognized at fair value plus directly attributable costs of acquisition or issue while financial assets designated at fair value through the Income Statement account at initial measurement are recognized only at fair value with any directly attributable acquisition or issue costs recorded in the "Net Trading Income" in the income statement.
- Financial assets are de-recognized where the rights to receive cash flows from the asset have expired or the Bank has transferred all the risks and rewards of the asset to another party, whilst a financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired.
- Available for Sale financial investments and financial assets designated at fair value through the Income Statement account are subsequently measured at fair value.
- Held to Maturity financial investments are subsequently measured at amortized cost.
- Income Statement due to changes in the fair value of financial assets designated at fair value through Income Statement are recorded in income statement during the period it occurred.
- Income Statements' arising from changes in fair value of Available for Sale financial investments are recognized directly
  in equity, when the asset is disposed of or impaired, the cumulative profit or loss previously recognized in equity is
  recognized in the income statement.
- Monetary assets' interest/profit income is recognized based on the amortized cost method in the income statement. The foreign currency revaluation differences related to Available for Sale investments are recognized in the income statement. Available for sale equity instruments related to dividends are recognized in the income statement when they are declared.
- Fair values are obtained from quoted market prices in liquid markets. Where no active market exists, or quoted prices are unobtainable, the fair value is estimated using a variety of valuation techniques, including discounted cash flow and other pricing models. Inputs to pricing models are generally market-based where available and taken from reliable external data sources.
- If the range of reasonable fair value estimates is significant and the probabilities of the various estimates cannot be reasonably assessed, an entity can measure the equity instrument at cost minus any impairment losses.
- Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or where
  the Bank has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognized when they
  are extinguished that is, when the obligation is discharged, cancelled or expires.
- Available for Sale financial assets, Held for Trading and financial assets at fair value through profit or loss are all subsequently measured at fair value. Financings and receivables and Held to Maturity Investments are subsequently measured at amortized cost.
- Gains and losses arising from changes in the fair value of financial assets classified as At fair value through profit or loss are recognized in the income statement in the year in which they arise. Gains and losses arising from changes in the fair value of "Available for Sale Financial Assets" are recognized directly in equity until the financial asset is derecognized or impaired, at which time, the cumulative gain or loss previously recognized in equity is recognized in income statement.



## Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

- Interest/profit calculated using the effective interest/profit method and foreign currency gains and losses on monetary assets classified as available for sale are recognized in the income statement. Dividends on available for sale equity instruments are recognized in the income statement when the Banks right to receive payment is established.
- The fair values of quoted investments in active markets are based on current bid prices, If there is no active market for a financial asset, the Bank measures the equity instruments that are classified as available for sale at cost net of impairment loss, if any.
- Debt instruments can be reclassified from Available for Sale investments to Held to Maturity investments at fair value when the Bank has the intention and ability to hold to maturity including financings and bonds, Any related Income Statement that were previously recognized are treated as follows:
  - i. Financial assets with fixed or determinable payments and fixed maturity is valued at amortized cost, using the effective interest method in case of impairment the profit/interest and loss that have been previously recognized directly in equity is removed from equity and recognized in the income statement.
  - ii. Income Statement related to financial assets without fixed or determinable maturity are held in equity till sale or disposal of the asset then removed from equity and recognized in the income statement, In case of impairment the profits and losses that have been previously recognized directly in equity are removed from equity and recognized in the income statement.
- Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or where the Bank has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognized when they are extinguished that is, when the obligation is discharged, cancelled or expired.

#### G) Offset of financial assets and financial liabilities

Financial assets and liabilities are offset when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. REPO and Reverse Repo agreements are netted in balance sheet under Treasury Bills.



## Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### H) Profit/Interest income and expenses

Interest income and expense for all interest/profit-bearing financial instruments, except for those classified as Held for Trading or designated as at fair value through profit or loss, are recognized within 'profit/interest income' and 'profit/interest expense' in the income statement using the effective profit/interest rate method, The effective profit/interest rate method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the profit/interest income or profit/interest expense over the relevant year.

The effective profit/interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective profit/interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options), but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective profit/interest rate, transaction costs and all other premiums or discounts. Profit/interest income on financings is recognized on accrual basis except for the interest income on non-performing financings, which ceases to be recognized as revenue when the recovery of interest or principle is in doubt.

When financings or debts are classified as non-performing or impaired, related profit/interest income are not recognized but rather, are carried off balance sheet in statistical records and are recognized as revenues on the cash basis as follows:

- When collected and after recovery of all areas for retail financings, personal financings, real estate financings for personal housing and financings to small business.
- For corporate financings, profit/interest income is also recognized on the cash basis, according to which interest earned during the periods subsequent to reschedule agreements does not start to accrete on the financing principal until the Bank collects 25% of the rescheduled installments and after payments of the installments continue to be regular for at least one year.

#### I) Fees and Commission Income

Fees and commissions charged by the Bank for servicing a financing or facility that is measured at amortized cost and that are an integral part of the effective interest rate of that financial instrument are recognized as revenue as the services are provided.

Recognition of such fees and commission in profit or loss ceases when a financing becomes non-performing or is impaired in which case fees and commission income is rather marginalized and carried off the balance sheet. Recognition of such fees and commissions as revenues continues on the cash basis when the relevant profit/interest income on the financial instrument is recognized since they are generally treated as an adjustment to the effective profit/interest rate on the financial asset.

If it is probable that the Bank will enter into a specific lending arrangement, the commitment fee received is regarded as compensation for an ongoing involvement with the acquisition of a financial instrument and, together with the related transaction costs, is deferred and recognized as an adjustment to the effective profit/interest rate, If the commitment expires without the Bank making the financing, the fee is recognized as revenue on expiry.

A syndication fee received by the Bank that arranges a financing and retains no part of the financing package for itself (or retains a part at the same effective profit/interest rate for comparable risk as other participants) is compensation for the service of syndication; such a fee is recognized as revenue when the syndication has been completed.



## Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

Fees and commissions resulting from direct negotiations or participation in such negotiations for the benefit of or on behalf of another party, such as those earned on the allotment of shares or other financial assets to a client or acquisition or disposal of entities for a client, are recognized as revenue when the specific transaction has been completed.

Administrative and other services fees are recognized as income on a time proportionate basis over the lifetime of the service.

#### J) Dividends:

Dividends are recognized in the income statement when the right to receive dividends is established.

#### K) REPO and Reverse Repo agreements:

Financial instruments sold in accordance to re-purchase agreements are recognized as assets added to the balance of Treasury Bills on the balance sheet. Liabilities under purchase and re-sale agreements are deducted from the balance of Treasury Bills and the difference between sale price and re-purchase price is recognized as accrued income over the term of the agreement using effective interest method.

#### L) Impairments of financial assets:

#### L-1 Financial assets held with cost to depreciation:

- The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or a portfolio of assets is impaired. A financial asset or a portfolio of assets is impaired and impairment losses is incurred if, and only if, there is objective evidence of impairment as a result of one or more loss events that occurred after the initial recognition of the asset and prior to the balance sheet data ('a Loss Event') and that loss event or events has had an impact on the estimated cash flow of the financial asset or the portfolio of financial assets that can be reliably estimated. Objective evidence that a financial asset or a portfolio of financial assets is impaired includes observable data that comes to the attention of the Bank about the following loss events:
- Significant financial difficulty of the issuer or the obligor.
- A breach of contract, such as a default or delinquency in interest or principal payments.
- It becomes probable that the borrower will enter bankruptcy or liquidation.
- Deterioration of Financial position of the borrower.
- The lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider.
- Impairment in the value of guarantee.
- Deterioration of creditworthiness.

A measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group.

The Bank estimates the period between the date on which the loss event has occurred and the date on which the impairment loss has been identified for each specific portfolio, for application purposes, the Bank considers this period to equal one.



## Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant, taking into consideration the following:

- If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment based on the historical loss rates.
- Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized, are not included in a collective assessment of impairment.
- An asset that is individually assessed for impairment, but for which an impairment loss is not recognized is included
  in a group of other similar assets.
- If there is objective evidence that an impairment loss on financings and receivables or held-to-Maturity investments carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash discounted at the financial asset's original effective interest rate. The carrying amount of the asset shall be reduced through use of an allowance account. The amount of the loss shall be recognized in profit or loss.
- For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (asset nature, business nature, geographical location, etc) that are indicative of the debtors' ability to pay all amounts due according to the contractual terms. Provisions are then related to estimate future payments as an indication of the borrowers' ability to fulfill his contract.
- When assessing the impairment loss for a group of financial assets on the basis of the historical loss rates, future cash flows in the group are estimated on the basis of the contractual cash flows of the Bank's assets and the historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.
- The Bank ensures that estimates of changes in future cash flow reflects and are directionally consistent with changes in related observable data from period to period. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

## L-2 Financial investments available for sale and held to maturity date in associates and subsidiary companies

At each balance sheet date, the Bank assesses whether there is objective evidence that any financial asset or group of financial assets, that are classified as available for sale has been impaired. A significant or prolonged decline in the fair value of an investment in an equity instrument below its cost is an objective evidence of impairment.

Such decline is presumed to be significant for the equity instruments if it reaches 10% of the cost of the financial instrument, whereas it is presumed a prolonged decline when it extends for a period of more than 9 months.

In respect of available for Sale equity securities, impairment losses previously recognized in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognized directly in equity. However, if in a subsequent period, the fair value of a debt instrument classified as Available for Sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss shall be reversed, with the amount of the reversal recognized in profit or loss for that debt instrument.



## Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### M) Intangible Assets

#### M-1 Software (computer programs):

- Expenditure on the upgrade and maintenance of computer programs is recognized as an expense in the income statement in the year in which it is incurred. Expenditures directly incurred in connection with specific software are recognized as intangible assets if they are controlled by the Bank and when it is probable that they will generate future economic benefits that exceed its' cost within more than one year. Direct costs include the cost of the staff involved in upgrading the software in addition to a reasonable portion of relative overheads.
- Upgrade costs are recognized and added to the original cost of the software, when it is likely that such costs will increase the efficiency or enhance the performance of the computers software beyond their original specification.
- Cost of the computer software recognized as an asset shall be amortized over the period of expected benefits which shall not exceed three years.

#### N) Fixed Assets:

All fixed assets are carried at historical cost net of accumulated depreciation and accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the items, subsequent costs are included in the assets carrying amount or recognized separately, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. Repairs and maintenance expenses are recognized in profit or loss within "other operating costs" line item during the financial year in which they are incurred.

Depreciation is charged on all assets other than land so as to write off the cost of assets over their estimated useful lives. A straight-line method is used based on the following annual rates:

Mechanical systems & equipment5 yearsMotor vehicles5 yearsOther equipment8 yearsFurniture and fittings10 yearsBuildings20 yearsDecorations and preparations20 years

The Bank reviews the carrying amounts of its depreciable fixed assets whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered. Where the carrying amount of an asset exceeds its recoverable amount, the carrying amount is reduced to its recoverable amount.

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use, gains and losses on disposals are determined by comparing proceeds with relevant carrying amount, these are included in profit or loss in other operating income/(costs) in the income statement.

#### O) Impairment of non-financial assets:

Non-financial assets that do not have definite useful lives, except for goodwill, shall not be amortized. These are annually tested for impairment. Depreciable fixed assets are tested for impairment whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered.

Impairment loss is recognized and the carrying amount of an asset is reduced to the extent that such carrying amount exceeds the asset's recoverable amount.



## Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use. For the purpose of estimating the impairment loss, where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

At each balance sheet date, non-financial assets for which an impairment loss is recognized shall be reviewed to assess whether or not such impairment losses should be reversed through profit or loss.

#### P) Leasing

This is calculated as per law no. 95 for the year 1995, if the contract grants the right to the tenant to purchase the asset by a set date and a set value, in addition to contract covered more than 75% of estimated useful life, or if the existing rent represents more than 90% of the assets value. Other contracts represent operational rent contracts.

#### P-1 Rent

For leasing contracts the expense of rent in addition to maintenance is recognized as expenses in the income statement. If the Bank exercises its right to purchase the rented asset, the expenses of purchase is capitalized and depreciated over the remaining useful life. The payments are recognized under operational rent and decreased by the amount of any payments received within the stated period and registered in the income statement as steady installments.

#### Q) Cash and cash equivalents

For the purposes of the cash flows statement, cash and cash equivalents comprise balances due within three months from date of acquisition; they include cash and balances due from Central Bank of Egypt, other than those within the mandatory reserve, current accounts with banks and Treasury Bills, Certificates of Deposits and other governmental notes.

#### R) Other provisions

Provisions for obligations are recognized based on the present value of the best estimate of the consideration required to settle the present obligation at the balance sheet date.

For obligations due, provisions are calculated based on undiscounted expected outflows unless the time value of money has a significant impact on the amount on provision, then it is measured at the present value.

When a provision is wholly or partially no longer required, it is reversed through profit or loss under other operating income/expenses.

Provisions for obligations due within more than 12 months from the balance sheet date are recognized based on the present value of the best estimate of the consideration required to settle the present obligation at the balance sheet date, An appropriate pre-tax discount rate that reflects the time value of money is used to calculate the present value of such provisions, For obligations due within less than twelve months from the balance sheet date, provisions are calculated based on undiscounted expected outflows unless the time value of money has a significant impact on the amount of provision, then it is measured at the present value.



## Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### S) Taxes

Taxes include income taxes and deferred taxes are recognized in the income statement except for income tax relating to the owners' equity which is recognized directly within the owners' equity statement.

Income tax on the year's profit or loss represents the sum of the tax currently payable and deferred tax and is recognized in the income statement.

The Bank's liability for current year tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period, in addition to income tax adjustments related to previous years, Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the Separate Financial Statements and the corresponding tax bases used in the computation of taxable profit.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered, However, when it is expected that the tax benefit will increase, the carrying amount of deferred tax assets shall increase to the extent of previous reduction.

#### T) Comparative figures

Comparative figures are reclassified, where necessary, for consistency with changes in the current Period's presentation.



## Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### 3- MANAGEMENT OF FINANCIAL RISKS

The Bank, as a result of conducting its activities, is exposed to various financial risks. Since financial activities are based on the concept of accepting risks and analyzing and managing individual risks or group of risks together, the Bank aims at achieving a well-balanced risks and relevant rewards, as appropriate and to reduce the probable adverse effects on the Bank's financial performance. The most important types of risks are credit risk, market risk, liquidity risk and other operating risks. The market risk comprises foreign currency risk, interest rate risk and other pricing risks.

The risk management policies have been laid down to determine and analyze the risks, set limits to the risk and control them through reliable methods and up-to-date systems. The Bank regularly reviews the risk management policies and systems and amendments thereto, so that they reflect the changes in markets, products and services and the best up-to-date applications.

Risks are managed in accordance with preapproved policies by the Board of Directors; the risk management department identifies, evaluates and covers financial risks, in close collaboration with the Bank's various operating units.

The Board of Directors provides written rules which cover certain risk areas, such as credit risk, foreign exchange risk, interest rate risk and the use of derivative and non-derivative financial instruments.

#### 3/1 Credit risk

Credit risk is the risk that one party will fail to discharge an obligation and will cause the other party to incur a financial loss. The bank deems financings to customers, banks and financial investments in terms of bills, current accounts, deposits at banks, as financial assets exposed to credit risk of settling part or all of the dues by the concerned parties on the maturity date. Credit risk also exists on items not registered in the balance sheet such as financing commitments.

#### 3/1/1 Measurement of Credit Risk

#### Financings and facilities to clients:

To evaluate credit risk relating to financings and facilities to banks and/or clients.3 components are to be considered:

- Probability of default
- Exposure at default
- Loss given default

The Banks daily activities include measurement of credit risk, which reflects estimated loss (expected loss model) required by Basel Banking observatory committee, a conflict could generate between operational measurements and impairments as per the Egyptian Accounting Standards, which recognizes losses encountered on Balance Sheet "Recognized losses" rather than "Expected loss" (note 3/1/1).

The Bank evaluates each client through a detailed weight categorization; these methods have been developed for internal evaluation usage and for analysis to reach the appropriate weighting. The Banks' clients have been categorized to 4 categories, reflecting the delay in payment, therefore clients could move between the various categories depending on evolving circumstances. The Bank frequently and periodically reviews the efficiency of this method to estimate any cases.



## Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### **Internal Categories:**

Category	Description
1	Good debts
2	Regular Follow Up
3	Special Follow Up
4	Bad debts

The estimated loss, is the loss incurred when delay in payment occurs, being a percentage of financing which differs depending upon client, nature of claim, available collaterals and guarantees.

#### **Debt Instruments and Treasury Bills:**

The Bank, in this case uses external categorization, such as standard and poor or other equivalents. If external classification is not available, the method of credit risk is followed.

#### 3/1/2 Minimization and avoidance of risk:

The Bank manages and controls the credit risk on the debt category and various circumstances, nature, country, manufacture, etc. The Assets exposed to credit risk in these categories are classified according to detailed rules and terms depending heavily on information relevant to the customer, his activity, financial position and his payment track record.

Framework for categorizing debts is drawn by sub borders including on/off balance sheet figures, the daily risk relating to trade items (e.g. Foreign exchange). Actual figures are compared to daily limits.

Periodical monitor and review of credit risk through analyzing the ability of clients and estimated clients. In light of the results, amendments to the debt limitation take place as appropriate.

Several methods to eliminated risk are as follows:

#### Collaterals:

Several rules and policies are stated by the Bank to minimize credit risk, one of which is collaterals, the Bank specifies guidelines for certain types of collaterals. Major types are as follows:

- Real estate Mortgage
- Operating asset mortgage such as machinery and goods
- Mortgage of financial Instruments such as: securities or equities

Usually the long term facilities are related to corporate, while short term facilities or credit for retail to minimize any losses to minimal. The Bank seeks extra collaterals from related parties if a sign of impairment of any financing or facility occurs.

Collaterals depend mainly on type of facility, Treasury Bills and Securities are usually with no collaterals, except for financial pools covered by asset-backed securities and similar guaranteed by financial instruments.

## Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### **Master netting arrangements:**

The Bank minimizes credit risk through arrangements made between major clients representing high portfolios and the Bank, master netting arrangements doesn't result in netting between assets and liabilities within the balance sheet, because the settlement is normally set on total value. This leads to a lower risk rate for the Bank, because in case of non-performing financings settlements are in favor of the Bank. Due to fluctuations the Bank's risk weight can differ due to circumstances.

#### Commitments related to credits:

The major need for commitments related to credits is for the client to have liquidity when needed, Guarantees and standby letters of credit issued by the Bank on behalf of the client; to grantee a third party the right to withdrawal from the clients account within a certain limit.

Usually this is guaranteed by shipped merchandise or goods therefore the risk weight is less than direct financings.

Credit commitments represent the hidden unused part of the risk tolerated by the Bank such as granting financings, LCs and LGs, the Bank then is subject to losses to equal value of credits. Losses indorsed by unused credits are less than the value, due to facilities being granted for possible commitments for a specific client with certain conditions, The Bank observes the credits till maturity date (long term credits hold a higher risk weight).

#### 3/1/3 Impairment & Provisioning Policies

Impairment loss provisions stated on the end of year balance sheet are extracted from the categorized weight risk rating. Provisions are mainly calculated for credits holding the lowest category and the following table clarifies the percentage upon which the provisions are calculated:

	31 Mar	c <u>h 2014</u>
Banks Rating	Loans and	Impairment
Daliks Natility	Facilities	loss
Good debts	79.02%	19.75%
Regular Follow Up	15.25%	13.79%
Special Follow Up	0.10%	1.06%
Bad debts	5.64%	65.41%
	100.00%	100.00%

Internal evaluation helps to clarify if there are any significant indications existing for provisions, as per Egyptian Accounting Standards no. 26. Guided by the following points set by the Bank:

- Financial problems faced by the client.
- Breaching of financing contract for example overdue installments.
- Prediction of bankruptcy or liquidation or financial restructure.
- Deterioration of competitive position.
- The Bank granting superior or extraordinary facilities that the Bank could normally not agree upon.
- Impairment of the collateral.
- Deterioration of credit status



## Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

The Bank's policy includes revising all the Bank's assets (exceeding a certain percentage of importance) at least once per year or more if needed.

Loss is evaluated at the balance sheet date on all major accounts. Evaluation normally includes the existing collateral, verifying all payments and withdrawals from the account, Impairment loss is accumulated on similar assets; historical expertise, personal judgment statistical methods.

#### 3/1/4 Model of General Risk Measurement

In addition to the 4 categories stated in note 3/1/1, the management takes on several other detailed measurements, to comply with the CBE requirements. Assets exposed to risk are categorized as per the CBE's conditions and instructions, mainly related to the client, such as: activity, financial position, payment stability.

The Bank calculates the impairment of assets exposed to credit risk, including commitments relating to credit on the basis of rates determined by CBE. In case, the required for impairment losses as per CBE credit worthiness rules exceeds the provisions, that excess shall be debited to retained earnings and carried to the general reserve for banking risks in the equity section.

Such reserve is always adjusted on a regular basis, by any increase or decrease so that the reserve shall always be equivalent to the amount of increase between the two provisions. Such reserve is not available for distribution (note 31/2) and shows the movement on the general reserve for banking risks during the financial year.

As follows is the statement of credit rating for corporations as per the Bank's internal ratings as compared with those of CBE's; it also includes the percentages of provisions required for impairment of assets exposed to credit risk.

CBE rating	CBE rating Description	Required Inter Provision % Rat		Internal Rating Description
1	Low risk	0%	1	Good debts
2	Moderate risk	1%	1	Good debts
3	Satisfactory risk	1%	1	Good debts
4	Appropriate risk	2%	1	Good debts
5	Acceptable risk	2%	1	Good debts
6	Marginally acceptable risk	3%	2	Regular Follow up
7	Risk needs special attention	5%	3	Special Follow up
8	Substandard	20%	4	Bad debts
9	Doubtful debts	50%	4	Bad debts
10	Bad debts	100%	4	Bad debts



## Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

#### 3/1/5 Maximum limit for credit risk before guarantees

#### 5/A Maximum limit for credit risk before guarantees:

	√alue in EGP '000				
	31 March	31 December			
	2014	2013			
Balance Sheet items exposed to Credit Risks					
Treasury Bills	3,732,579	3,456,178			
Financing to customers					
Retail loans					
- Overdraft	2,406	1,749			
- Covered Cards	199,320	143,854			
- Personal Financing	3,237,061	3,020,518			
- Real Estate Mortgage	4,210	6,332			
Corporate Loans:					
- Overdraft	873,852	614,716			
- Direct Financing	3,493,924	3,446,222			
- Syndicated Financing	298,339	332,321			
Financial Investments:					
Debt instruments	1,426,358	1,149,033			
Total	13,268,049	12,170,923			
Off balance sheet items exposed to credit risks					
Letters of credit (Import & confirmed Export)	219,990	288,566			
Letters of guarantee	302,005	300,071			
Documentary credit	193,702	75,711			
Bank guarantees	324,311	333,897			
Total (Note 33)	1,040,008	998,245			

The above table represents the maximum limit of risk to be exposed to at the end of March 31<sup>st</sup>, 2014 and without taking into consideration any guarantees, for balance sheet items, amounts stated depends on the net carrying amount shown in the balance sheet.

As shown in the preceding table **61,12** % ( 31<sup>st</sup> December 2013: **62.16**%) of the maximum limit exposed to credit risk results from financings and facilities to customers, while investments in debt instruments represents **10,75**% (31<sup>st</sup> December 2013: **9.44**%).

The management is confident in its ability to maintain control on an ongoing basis and maintain the minimum credit risk resulting from financing portfolio, facilities, and debt instruments as follows:

- **94.27** % (31st December 2013: **92.43** %) of the financings and facilities portfolio are rated on the highest 2 levels of the internal rating.
- **79.02** % (31st December 2013:**76.74** %) of the financing portfolio and facilities having no arrears or indicators of impairment.



## Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

- Financings and facilities valued on a separate basis amounting to LE **457mn** (31st December 2013: LE **462mn**) with impairment less than **5.64** % from its value against (31st December 2013: **6.11** %).
- The Bank applied more prudential selection process on granting financings and facilities during the financial Period ended at 31<sup>st</sup> March 2014
- More than **94.47** % of investments in debt instruments and treasury bills represent debt instruments due from the Egyptian government.

#### 3/1/6 Financing:

The status of balances of financings and facilities in terms of credit rating are as follows:

Value in EGP '000 31 March 2014 31 December 2013 Total Loans and Total Loans and Loans and facilities facilities to facilities to customers customers Not having arrears and not subject to 6,407,763 6,407,763 impairment 5.806.147 5,806,147 1,244,354 1,244,354 Arrears not subject to impairment 1,297,449 1,297,449 Subject to impairment\* 456,995 456,995 462,116 462,116 Total (note 18) 8,109,112 8,109,112 7,565,712 7,565,712 Less: Impairment loss provision \*\* (243,846) (243,846)(233,538)(233,538)Interest in suspense (35,151) (35,151)(34,392)(34,392)Deferred profits (790,029)(790,029)(694,460)(694,460)Net (note 18) 6,603,322 7,040,086 7,040,086 6,603,322

<sup>\*</sup> Financings and facilities to customers subjected to impairment representing the legacy facilities.

<sup>\*\*</sup> The impairment loss provision for the legacy bad debts amounted 107 mm (107 mm as of 31 December 2013 ) because of bank wrote off some of legacy bad debts, the write off amounted 3,235,252 EGP



## Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

## Financing to banks and customers:

#### Value in EGP '000

#### 31 March 2014

		Retail Corporate Total			Corporate			
Rating	Overdraft	Cash back Cards	Personal financing	Real Estate Mortgage	Overdraft [	Direct facilities	Syndicated financing	
Good financing	2,406	196,769	3,135,461	3,279	829,540	2,202,808	37,500	6,407,763
Regular follow up	-	2,364	28,762	64	44,266	900,023	260,839	1,236,318
Special follow up	-	65	6,147	-	46	1,779	-	8,037
Bad debts	-	123	78,712	867	-	377,294	-	456,996
Total	2,406	199,321	3,249,082	4,210	873,852	3,481,904	298,339	8,109,114

Guaranteed financings are not considered subject to impairment for the non-performing category after taking into consideration the collectability of the guarantees, Financings and facilities portfolio has increased as of 31st March 2014 by **22.59**% (31st December 2013: increased by **17.81**%).

Value in EGP '000

#### 31 December 2013

		Retail						
Rating	Overdraft	Cash back	Personal	Real Estate	Overdraft	Direct facilities	Syndicated	Total
		Cards	financing	Mortgage			financing	
Good financing	1,749	142,297	2,903,923	472	614,525	2,105,682	37,500	5,806,148
Regular follow up	-	1,149	31,919	4,650	190	854,157	294,821	1,186,886
Special follow up	-	290	4,284	-	1	105,989	-	110,564
Bad debts	-	118	80,392	1,210	_	380,394		462,114
Total	1,749	143,854	3,020,518	6,332	614,716	3,446,222	332,321	7,565,712

## Financing having no arrears and not subject to impairment

The credit worthiness is rated for the financings and facilities portfolio that have no arrears and is not subject to impairment that is by reverting to the Banks' internal rating.

## Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

#### Financing having arrears and not subject to impairment:

They are financings and facilities having arrears until 90 days and they are not subject to impairment unless there is information to the contrary, Financings and facilities to customers having arrears and not subject to impairment are represented as follows:

Value in EGP '000
31 March 2014 Retail

	Overdraft	Cash back	Personal	Real Estate	Total
		Cards	financings	Mortgage	
30 to 60 days arrears	-	2,364	28,762	64	31,190
60 to 90 days arrears	-	65	6,147	-	6,212
Total	•	2,429	34,909	64	37,402

31 December 2013			Retail		
	Overdraft	Cash back	Personal	Real Estate	Total
		Cards	financings	Mortgage	
30 to 60 days arrears	-	1,149	31,919	4,650	37,718
60 to 90 days arrears		290	4,284	-	4,574
Total		1,439	36,203	4,650	42,292

#### Value in EGP '000 31 March 2014 Corporate Overdraft Direct **Syndicated Others** Total financing financings 44,266 900,023 1,205,128 30 to 60 days arrears 260,839 60 to 90 days arrears 46 1,779 1,825 44,312 260.839 1,206,953 901,802 Total

31 December 2013		Corporate							
	Overdraft	Direct financing	Syndicated financings	Others	Total				
30 to 60 days arrears	190	854,157	294,821	-	1,149,168				
60 to 90 days arrears	1	105,989	-	-	105,990				
Total	191	960,146	294,821	-	1,255,158				

At the first recognition of financings and facilities the fair value of the guarantees is re-evaluated on a regular basis taking into consideration market value in the subsequent events.



## Notes to separate the Financial Statements for the year ended 31st March 2014(Cont.)

#### Financing subject to individual impairment:

Financing to clients as follows:

Va	lue	in	FC	P	'n	nr	١
v a	ıuc		-	36	v	u	

31 March 2014 Retail				Corporate	Total	
	Cash back Cards	Personal Financing	Real Estate Mortgage	Direct financing		
Financings subject to individual impairment	123 78,712		867	377,294	456,996	
31 December 2013		Retail		Corporate	Total	
	Cash back Cards	Personal Financing	Real Estate Mortgage	Direct financing		
Financings subject to individual impairment	118	80,392	1,211	380,394	462,115	

## Re-scheduled Financing

Restructuring activities include renegotiating in terms of payments terms extension, restructure of mandatory management policies, and adjusting/postpone repayment terms. Renegotiating policies depend on indicators or standards in addition to the management personal judgment to show that regular payments are of high probability. These policies are subject to regular review. Long-term financings, especially financings to customers are usually subject to renegotiation.

		Value in EGP '000
	31 March 2014	31 December 2013
Loans and Financing to customers  Corporate		
Direct Financing	-	214,200

## Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

## 3/1/7 Investments in debt instruments and treasury bills:

The following table represents breakdown of debt instruments and Treasury Bills, as per rating agencies at the end of the financial Period.

Value in EGP '000

31 March 2014	Treasury Bills	Investments in Debt Instruments	Total
Less than A-	3,732,580	1,426,358	5,158,938

## 3/1/8 Geographical sectors:

Value in EGP '000

### **Arab Republic of Egypt**

	Cairo	Alex, Delta & Sinai	Upper Egypt	Total	Total
Treasury bills	3,732,579	-	-	3,732,579	3,732,579
Debt instruments in AFS and HTM	1,426,358	-	-	1,426,358	1,426,358
Financing to customers					
Retail:					
Overdraft	2,034	270	102	2,406	2,406
Cash back cards	199,320	-	-	199,320	199,320
Personal Financing	1,733,385	1,144,732	358,944	3,237,061	3,237,061
Corporate financing:					
Overdraft	873,801	51	-	873,852	873,852
Direct Financings	3,492,107	1,809	8	3,493,924	3,493,924
Syndicated Financings	298,339	-	-	298,339	298,339
Total as of 31 March 2014	11,757,923	1,146,862	359,054	13,263,839	13,263,839
Total as of 31 December 2013	10,778,094	1,060,051	332,778	12,170,923	12,170,923



## Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

#### 3/2 Market Risk

Market risk is reflected in the fluctuation of the fair value or future cash flow, resulting from changes in market parameters. Market risk affects interest rates, foreign currency as well as equity products; each is exposed to general market movements.

Management of market risk, either related to trading or non-trading, is monitored by two separate teams, whereas reports are presented regularly to the board of directors.

Trading portfolios include direct dealing with clients and with the market, as for non-trading portfolios it is mainly established from management of assets interest rates or liabilities relating retail.

These portfolios include foreign exchange and equity instruments resulting from Investments Held to Maturity and Investments Available for Sale.

#### 3/2/1 Market Risk Measurement Techniques

As a part of managing market risk, the Bank has several hedging strategies and enters into several contracts for exchange of interest rate, that is to try to balance the risk of the debt instruments, long term financings with fixed interest in case of fair value implementation. Following are the major measurement methods used:

#### A. Value at risk

The Bank implements value at risk method on portfolios held for trade, as well as non-trade. That is to evaluate the market risk and estimated maximum loss, depending on some predictions of the change in market conditions. The Board of Directors set limits to values at risk (for both trading and non-trading investments), which are monitored on a daily basis by the market risk department. The value at risk is the estimated calculated loss of the existing portfolio, this reflects the maximum loss that could occur but with a set ratio of 98%. Therefore there is a 2% probability of actual loss is more than the estimated loss. From the model of value at risk, ten day custody is expected, before closing all positions, Also, it is assumed that market movement within the ten days of custody will follow the same pattern, The market pattern is determined on a historical 5 year basis, used to predict ratios, prices, rates, Outputs are closely monitored to evaluate the accuracy of the measurement method.

Using this method doesn't guarantee the value of loss to be within limits, especially if there is a major market movement, As the market risk impacts a major part of the Banks business, the board of directors on a yearly basis set appropriate limitations for the value at risk (trading and non-trading) and are divided on the business sectors, comparing actual to estimated values, reviewed on a daily basis by the risk department, The daily value at risk within the financial period was LE **1,149,033** (31st December 2013: LE **1,041,921** K ). The quality of the value at risk model is evaluated regularly, through testing results of portfolio held for trade; Reports are presented after wards to management and board of directors.

## Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

#### **B. Stress Testing:**

Stress testing gives an indication of the loss that may arise from sharp change in circumstances. Stress testing is designed to understand the impact, using standard analysis for specific scenarios.

The Bank undertakes various scenarios using risk analysis, such as compressing risk factors, by predicting crucial movements on each risk category, as well as developing country testing, due to special circumstances such as currency floating, Stress testing results are reviewed by management and the board of directors.

#### 3/2/2 VAR summary

Value in EGP '000

12 months to 31 December 2013

	Average	High	Low	Average	High	Low
Interest rate risk	1,426,358	-		1,149,033	-	-
Total value upon risk	1,426,358	-	-	1,149,033	-	-

3 months to 31 March 2014

There is a direct tie between the increase of value at risk and increase of interest rate risk in global markets, The 3 stated results (average, less, more) have been individually calculated.

The value calculated does not represent the total value at risk by the whole Bank as a result of the diversified relation between different portfolios as well as different risk factors.

## Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

## 3/2/3 Foreign exchange risk:

The Bank has exposure to foreign currency risk and cash flow, The board of directors has set limitations to the financial currency as a total value at the end of each day as well as monitoring it within the day. The following table below summarizes the Group's exposure of the Bank to foreign currency exchange rate risk at December 31st, 2013. Included in the table are the financial instruments at carrying amount, categorized by currency.

31 March 2014						Value	e in EGP '000
	LE	USD	Euro	Sterling	Yen	Others	Total
<u>Assets</u>							
Cash and due from CBE	563,657	13,086	253	2,418	18	1,749	581,181
Due from banks	221,658	477,442	21,358	78,689	637	24,224	824,008
Treasury bills	3,908,974	313,088	-	28,794	-	-	4,250,856
Loans and Financing to clients	6,931,809	1,160,092	-	17,210	-	1	8,109,112
Financial Investments							
Available for sale	1,423,327	23,416	-	-	-	-	1,446,743
Held to maturity	7,523	5,218	-	-	-	-	12,741
Investments in subsidiaries & Associates	170,326		-	-	-	-	170,326
<b>Total Financial Assets</b>	13,227,274	1,992,342	21,611	127,111	655	25,974	15,394,967
<u>Liabilities</u>							
Dues to other banks	239,309	201,914	-	-	-	93	441,316
Customers deposits	12,711,021	742,998	21,570	136,132	540	25,989	13,638,250
Subordinated Financing	-	342,222	-	-	-	-	342,222
Total financial Liabilities	12,950,330	1,287,134	21,570	136,132	540	26,082	14,421,788
Net financial position	276,944	705,208	41	(9,021)	115	(108)	973,179
31 December 2013							
Total Financial Assets	13,274,716	2,667,745	22,774	114,536	558	26,711	16,107,040
Total financial Liabilities	13,647,233	957,572	23,017	118,901	549	26,517	14,773,789
Net financial position	(372,517)	1,710,173	(243)	(4,365)	9	194	1,333,251

## Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

#### 3/2/4 Interest Rate Risk

The Bank is exposed to fluctuation of interest rates, which reflects in the cash flow as well as fluctuation in the fair value of financial instruments, Marginal Interest could increase as a result of fluctuations and profits could decrease. The board of directors has set limitations to the differences in interest ratings and re-pricing this is monitored on a daily basis by the risk department. The table below summarizes the book value of the financial instruments by type and the re-rating dates or maturity dates (which is nearest).

Value in EGP '000

31 March 2014	Up to 1 Month	1-3 months	3-12 Months	1-5 years	More than 5 years	Non - Profit Bearing	Total
Financial Assets							
Cash and due from CBE	-	-	-	-	-	581,181	581,181
Due from banks	608,546	-	-	215,461	-	-	824,007
Treasury bills	824,650	475,188	2,951,019	-	-	-	4,250,857
Loans and Financing to clients	395,295	876,453	2,334,298	3,836,980	666,087	-	8,109,113
Financial assets held for trading							
Financial Investments							
Available for sale	-	9,567	143,696	1,098,885	194,596	-	1,446,744
Held to maturity	-	-	-	12,742	-	-	12,742
Investments in subsidiaries &	_	_	_	<u>_</u>	_	170,326	170,326
Associates						170,320	170,320
Total Financial Assets	1,828,491	1,361,208	5,429,013	5,164,068	860,683	751,507	15,394,970
							_
Financial Liabilities							
Dues to banks	441,316	-	-	-	-	-	441,316
Customers deposits	1,800,417	968,491	1,366,184	7,879,157	1,624,002	-	13,638,251
Subordinated Financing	-	-	-	342,222	-	-	342,222
Total Financial Liabilities	2,241,733	968,491	1,366,184	8,221,379	1,624,002	-	14,421,789



## Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

#### 3/3 Liquidity Risk

Liquidity risk is defined as the risk of not being able to meet cash flow or collateral requirements, when they fall due and at a reasonable price, this could lead to failing to meet deposits obligations to clients and financing commitments.

#### **Liquidity Risk Management Process**

Liquidity Management Process, as carried out and monitored by a separate team in treasury, includes:

- Day to day funding, managed by monitoring future cash flows to ensure that requirements can be met. the capability of the Bank to meet its liabilities, including payment upon maturity of financings.
- Maintaining a portfolio of highly marketable assets that guarantees flexibility in liquidation if needed to meet any unexpected fluctuations.
- Observation of liquidity ratios compared to the internal policies of the Bank, and the CBE.

Regular assessment of the Bank structural liquidity profile - daily, weekly and Monthly – which are the main time spans to manage liquidity, Risk Department studies maturities of contracted financial liabilities as well as financial assets.

Its' role is also to monitor the Liquidity gaps between average maturity assets and the level and type of unused financing commitments, the ratio of usage of Debit current accounts, and the effect of contingent liabilities such as LCs and LGs.

#### **Funding Strategy:**

Liquidity resources are reviewed through a separate team, in order to provide wide range diversification in currencies, geographical location, sources products as well as maturities.

Assets available to meet all liabilities and cover financing commitments include cash, balances with the Central Bank, Balances Due from banks, Treasury Bills and financings and facilities to banks and clients. Moreover, some debt instruments, Treasury Bills is pledged to cover liabilities. The Bank has the ability to meet unexpected net cash flows through selling securities, and finding other financing sources.



## Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

### 3/4 Capital Management

#### Basel II

The Bank's objectives in managing its capital including elements other than equity shown in the balance sheet are represented in the following:

- Compliance with capital legal requirements in Egypt.
- Protecting the Bank's ability to continue as a going concern and enabling it to generate yield for shareholders and other parties dealing with the Bank.
- Maintaining a strong capital base to enhance growth.

Capital Adequacy Ratio and capital usage is reviewed on a daily basis as per the regulations of the CBE, through set models based on Basel II instructions, the required information is presented to the CBE on a quarterly basis.

The CBE regulations require compliance with the following:

- Maintaining LE 500mn as a minimum requirement for the Authorized Share Capital.
- Maintaining a ratio between capital elements, and asset and contingent liability elements.
- Capital to be greater than 10% of the weighted risk assets.

The capital adequacy ratio consists of the following two tiers:

#### Tier 1:

It is the basic capital comprising paid in capital (after deducting the carrying amount of the treasury stocks), retained earnings, and reserves resulting from profit appropriations except the general reserve for banking risks less any goodwill previously recognized and any carried forward losses.

#### Tier 2:

Is the sub-ordinate capital comprising the equivalent of the general reserve according to CBE credit rating bases issued by CBE not in excess of 1.25 % of total assets and contingent liabilities (risk weights applied), subordinate financings maturing after more than 5 years (amortizing 20% of their value each year), and 45 % of the increase between the fair value and carrying amount for the available for sale investments, investments held to maturity, and investments in affiliates and subsidiaries.

On calculating the total numerator of capital adequacy, it is to be considered that tier 2 should not be greater than tier 1, and subordinate financings should not be greater than 50 % of Tier 1.

Assets are risk weighted in a range from 0% to 100 % according to the type of asset, to reflect related credit risk taking into consideration cash guarantees; the same treatment is used for the off-balance sheet amounts after making relevant adjustments to reflect the contingent nature and the potential loss for these amounts.

The Bank has complied with all the capital requirements within the last two years. Following is a table summarizing Capital and Capital Adequacy Ratio:

## Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

## Basel II

	31 March 2014	31 December 2013	Chang B/(W)	
	EGP '000	EGP '000	EGP '000	%
Tier 1 - Part A				
Capital shares	2,000,000	2,000,000	-	0%
Paid under capital increase	1,861,418	1,861,418	-	0%
Reserves	65,400	65,400	-	0%
Accumulated loss	(3,555,342)	(3,378,737)	(176,605)	5%
Dedcut: Financial Institutions Investment	(1,624)	(978)	(646)	66%
Total Tier 1 - Part A	369,852	547,103	(177,251)	-32%
T. 4 D 4D				
<u>Tier 1 - Part B</u> Differnce between FV and PV for Sub ordinated Loan	144,803	53,777	91,026	169%
Current Period Profit	60,259	-	60,259	100%
Total Tier 1 - Part A	205,062	53,777	151,285	281%
Total Hell France	203,002	55,777	131,203	20170
Total qualifying Tier 1 (Part A+B)	574,914	600,880	(25,966)	-4%
Tier 2				
General Provision	84,425	70,331	14,094	20%
Subordinated Loan	287,457	209,023	78,434	38%
45 % of the increase in fair value compared to carrying	_0.,.0.	_00,0_0		30,0
amount of available for sale investment, investments held				
to maturity & investments in affiliates	E7 740	FO 400	4 244	8%
•	57,749 7,724	53,438 7,724	4,311	0% 0%
45% of Special Reserve			06 930	
Total qualifying Tier 2	437,355	340,516	96,839	28%
Capital Base (Tier 2 +Tier2)	1,012,269	941,396	70,873	8%
Diale Waighted Assats	0.400.700	0.057.000	200 004	5%
Risk Weighted Assets	8,420,789	8,057,828 52,690	362,961	3% 32%
Market Risk	69,685	•	16,995	
Operation Risk	647,672	647,672	270.0FC	0%
Total Risk - Weighted assets	9,138,146	8,758,190	379,956	4%
Capital Adequacy ratio ( % ) *	11.08%	10.75%	18.65%	3%

<sup>\*</sup>The BASEL II guidelines were issued on 24<sup>th</sup> December 2012 which set out a transitional period of six months. As a result of the timing of the instructions, ADIB EG was not in a position to take the necessary actions to comply with the minimum CAR requirements under BASEL II at 31<sup>st</sup> December 2012. Which has been corrected during 2013.



## Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

#### 4- SIGNIFICANT ACCOUNTING ESTIMATES

The Bank undertakes estimations and judgments that affect the value of assets and liabilities, consistently estimations and judgments are based on historical experience and other factors, including the expectations of future events that are reasonably estimated in accordance with the available information and the following are the related estimations and judgments.

#### A) Impairment loss for financings and facilities

The Bank reviews the portfolio of financings and facilities on at least a quarterly basis. The Bank uses discretionary judgment on determining whether it is necessary to record impairment in the income statement using reliable data indicating measurable decline in the expected future cash flows from financing portfolio before identifying any decline at the level of one financing. This evidence include data indicating negative change in the ability of a portfolio of borrowers to repay the Bank, or local and economic circumstances related to default. On scheduling future cash flows, the management use estimates based on previous experience related to impairment of assets having credit risks. Such experience refers to impairment similar to that of the portfolio in question.

The methods and assumptions used in estimating both the amount and timing of the future cash flows are reviewed on a regular basis to minimize any discrepancy between the estimated loss and actual loss based on given experience.

#### B) The impairment equity instruments Available for Sale

In the case of available for sale financial investments, a significant or prolonged decline in the fair value of the security below its cost is considered as impairment. Where such evidence exists, significant or prolonged decline needs a personal judgment. To make this judgment the Bank assesses, besides other factors, the common share price volatility. In addition, impairment exists when there is objective evidence that a certain company has a financial difficulty in its cash flow from operating and financing activities, industry tool or sector or technological advances.

#### C) Financial Investments Held to Maturity

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as investments Held to Maturity. This category requires personal judgment and therefore the Bank tests whether there is a genuine intent and ability to hold such investments to maturity. If the Bank fails to hold such investments till maturity (except for certain tightly defined circumstance such as if an entity sells an insignificant amount of held to maturity investments close to maturity date), investments should be reclassified as available for sale, which will be measured at fair value instead of amortized cost.

# Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

### 5- NET PROFIT INCOME

	Last 3 Months 31 March 2014	Last 3 Months 31 March 2013	Chang B/(W)	•
	EGP '000	EGP '000	EGP '000	) %
Profit on Financing and similar income				
Facilities to banks	-	228	(228)	-100%
Loans and Financing to customers	187,435	146,358	41,077	28%
Treasury bills and bonds	139,719	139,128	591	0%
Deposits and current accounts	503	970	(467)	-48%
Total	327,657	286,684	40,973	14%
Cost of Deposits and similar Costs				
Deposits and Current Accounts:				
To Banks	(6,918)	(14,461)	7,543	-52%
To Customers	(187,814)	(184,813)	(3,001)	2%
Total	(194,732)	(199,274)	4,542	-2%
Net	132,925	87,410	45,515	52%

### 6- NET FEES & COMMISSION INCOME

	Last 3 Months	Last 3 Months	Chang	ge
	31 March 2014	31 March 2013	B/(W	)
	EGP '000	EGP '000	EGP '000	%
Fees and commissions income:				
Fees and commissions related to Financing	7,079	4,417	2,662	60%
Corporate finance	52,388	7,994	44,394	555%
Other fees	19,328	10,061	9,267	92%
Total	78,795	22,472	56,323	251%
Fees and commissions expenses:				
Other fees paid	(5,432)	(248)	(5,184)	2090%
Net	73,363	22,224	51,139	230%

# Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

### 7- DIVIDEND INCOME

	Last 3 Months	Last 3 Months	Change	)
	31 March 2014	31 March 2013	B/(W)	
	EGP '000	EGP '000	EGP '000	%
Sanable Fund dividend	-	150	(150)	-100%
Total	-	150	(150)	-100%

#### 8- NET TRADING INCOME

	Last 3 Months	Last 3 Months	Chan	ge
	31 March 2014	31 March 2013	B/(W	<b>/</b> )
	EGP '000	EGP '000	EGP '000	%
Foreign currencies operations				
Gain from foreign currencies exchange	11,853	7,344	4,509	61%
Gain on sale of Held for Trading	-	111	(111)	-100%
Total	11,853	7,455	4,398	59%

### 9- ADMINISRATIVE EXPENSES

	Last 3 Months	Last 3 Months	Change	<del>)</del>
	31 March 2014	31 March 2013	B/(W)	
	EGP '000	EGP '000	EGP '000	%
Salaries and wages*	(68,909)	(65,115)	(3,794)	6%
Social insurance	(3,042)	(2,929)	(113)	4%
Depreciation and amortization	(16,510)	(15,979)	(531)	3%
Other administrative expenses	(48,439)	(29,457)	(18,982)	64%
Total	(136,900)	(113,480)	(23,420)	21%

<sup>\*</sup> Salaries and wages for the period ended 31<sup>st</sup> March 2014 includes an amount of LE **4,823k** (for the period ended 31<sup>st</sup> March 2013: LE **4,368k**) which represents average total top 20 salaries paid during the period.

# Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

#### **10-OTHER OPERATING EXPENSES**

	Last 3 Months 31 March 2014 EGP '000	Last 3 Months 31 March 2013 EGP '000	Chanç B/(W EGP '000	-
Gain on sale of assets reverted to Bank	_	195	(195)	-100%
Gain on sale of fixed assets	1,561	5,000	(3,439)	-69%
Software cost	(514)	(684)	170	-25%
Operating lease	(4,511)	(11,864)	7,353	-62%
Other provisions	(25,998)	(3,034)	(22,964)	757%
Others	1,632	1,465	167	11%
Total	(27,830)	(8,922)	(18,908)	212%

#### 11- COST OF CREDIT

31 March 2014	31 March 2013	B/(V	V)
EGP '000	EGP '000	EGP '000	%
-	(1)	1	-100%
44,037	20,994	23,043	110%
547	(351)	898	-256%
44,584	20,642	23,942	116%
	EGP '000 - 44,037 547	EGP '000 EGP '000  - (1) 44,037 20,994 547 (351)	EGP '000 EGP '000 EGP '000  - (1) 1 44,037 20,994 23,043 547 (351) 898

**Last 3 Months** 

Last 3 Months

Change

#### 12-TAX

	Last 3 Months 31 March 2014	Last 3 Months 31 March 2013	Chang B/(W)	
	EGP '000	EGP '000	EGP '000	%
Deferred Tax *	(42,000)	(4,946)	(37,054)	749%
Total	(42,000)	(4,946)	(37,054)	749%

<sup>\*</sup> Additional Information on the deferred tax is detailed in note no. 29.

# Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

#### 13- NET PROFIT PER SHARE

The Net Income per share during the Period was calculated by using the weighted average method for the numbers of the outstanding shares during the Period.

	Last 3 Months 31	Last 3 Months 31
	March 2014	March 2013
	EGP '000	EGP '000
Net Profit for the period	57,100	11,395
Weighted average for the issued common stocks	200,000	200,000
Net Profit Per Share	0.29	0.06

<sup>\*</sup> For the purpose of presenting gain per share, the bank did not discounted board members and staff bonus due to accumulated loss which comply with companies' law no. 159 for 1981 article 194.

31 December

Change

### 14- CASH AND DUE FROM CENTRAL BANK OF EGYPT

	31 March 2014	2013	B/(W)	
	EGP '000	EGP '000	EGP '000 <sup>*</sup>	%
Cash	125,046	173,310	(48,264)	-28%
Due From Central Bank (reserve requirements)	456,135	1,520,698	(1,064,563)	-20 <i>%</i> -70%
Total		1,694,008		
lotai	581,181	1,094,000	<u>(1,112,827)</u>	<u>-66%</u>
15- DUE FROM BANKS				
13 BOLT ROM BARRO		31 December	Change	e
	31 March 2014	2013	B/(W)	
	EGP '000	EGP '000	EGP '000	%
Current accounts	328,765	140,598	188,167	134%
Deposits	495,243	1,131,453	(636,210)	-56%
Total	824,008	1,272,051	(448,043)	-35%
1000	02-1,000	1,272,001	(440,040)	
Central Bank (including the required reserve				
percentage)	307,391	93,584	213,807	228%
Local Banks	83,391	229,527	(146,136)	-64%
Foreign Banks	433,226	948,940	(515,714)	-54%
Total	824,008	1,272,051	(448,043)	-35%
Non profit bearing balances	329,226	141,060	188,166	133%
Fixed profit balances	494,782	1,130,991	(636,209)	-56%
Total	824,008	1,272,051	(448,043)	-35%

# Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

### **16-TREASURY BILLS**

	31 March 2014	31 December	Change	9
	EGP '000	2013 EGP '000	B/(W) EGP '000	%
91 days maturity	5,000	15,000	(10,000)	-67%
182 days maturity	192,350	78,025	114,325	147%
274 days maturity	1,474,650	1,524,650	(50,000)	-3%
364 days maturity	2,578,856	2,597,608	(18,752)	-1%
	4,250,856	4,215,283	35,573	1%
Unearned revenues	(172,480)	(199,415)	26,935	-14%
Total	4,078,376	4,015,868	62,508	2%
Repo's				
Repo's matured during 1 week	(518,277)	(759,105)	240,828	32%-
Total (1+2)	3,560,099	3,256,763	303,336	9%

# Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

### 17- FACILITIES TO BANKS AND CUSTOMERS

#### 17/2 FINANCING TO CUSTOMERS

Retail         2013         B/(W)         EGP '000         %           Overdraft         2,406         1,749         657         38%           Cash back cards         199,320         143,854         55,466         39%           Personal Financing         3,237,061         3,020,518         216,543         7%           Real Estate Mortgage         4,210         6,332         (2,122)         -34%           Total (1)         3,442,997         3,172,453         270,544         9%           Corporate (including SMEs)         873,852         614,716         259,136         42%           Direct Financing *         3,493,924         3,446,222         47,702         1%           Syndicated Financing         298,339         332,321         (33,982)         -10%           Total (2)         4,666,115         4,393,259         272,856         6%           Total loans & facilities (1 + 2)         8,109,112         7,565,712         6%		31 March 2014	31 December	Chang	
Retail         Overdraft       2,406       1,749       657       38%         Cash back cards       199,320       143,854       55,466       39%         Personal Financing       3,237,061       3,020,518       216,543       7%         Real Estate Mortgage       4,210       6,332       (2,122)       -34%         Total (1)       3,442,997       3,172,453       270,544       9%         Corporate (including SMEs)       873,852       614,716       259,136       42%         Direct Financing *       3,493,924       3,446,222       47,702       1%         Syndicated Financing       298,339       332,321       (33,982)       -10%         Total (2)       4,666,115       4,393,259       272,856       6%			2013		
Overdraft       2,406       1,749       657       38%         Cash back cards       199,320       143,854       55,466       39%         Personal Financing       3,237,061       3,020,518       216,543       7%         Real Estate Mortgage       4,210       6,332       (2,122)       -34%         Total (1)       3,442,997       3,172,453       270,544       9%         Corporate (including SMEs)       873,852       614,716       259,136       42%         Direct Financing *       3,493,924       3,446,222       47,702       1%         Syndicated Financing       298,339       332,321       (33,982)       -10%         Total (2)       4,666,115       4,393,259       272,856       6%		EGP '000	EGP '000	EGP '000	%
Cash back cards       199,320       143,854       55,466       39%         Personal Financing       3,237,061       3,020,518       216,543       7%         Real Estate Mortgage       4,210       6,332       (2,122)       -34%         Total (1)       3,442,997       3,172,453       270,544       9%         Corporate (including SMEs)       873,852       614,716       259,136       42%         Direct Financing *       3,493,924       3,446,222       47,702       1%         Syndicated Financing       298,339       332,321       (33,982)       -10%         Total (2)       4,666,115       4,393,259       272,856       6%	Retail				
Personal Financing       3,237,061       3,020,518       216,543       7%         Real Estate Mortgage       4,210       6,332       (2,122)       -34%         Total (1)       3,442,997       3,172,453       270,544       9%         Corporate (including SMEs)       873,852       614,716       259,136       42%         Direct Financing *       3,493,924       3,446,222       47,702       1%         Syndicated Financing       298,339       332,321       (33,982)       -10%         Total (2)       4,666,115       4,393,259       272,856       6%	Overdraft	2,406	1,749	657	38%
Real Estate Mortgage       4,210       6,332       (2,122)       -34%         Total (1)       3,442,997       3,172,453       270,544       9%         Corporate (including SMEs)       873,852       614,716       259,136       42%         Direct Financing *       3,493,924       3,446,222       47,702       1%         Syndicated Financing       298,339       332,321       (33,982)       -10%         Total (2)       4,666,115       4,393,259       272,856       6%	Cash back cards	199,320	143,854	55,466	39%
Total (1)       3,442,997       3,172,453       270,544       9%         Corporate (including SMEs)       873,852       614,716       259,136       42%         Direct Financing *       3,493,924       3,446,222       47,702       1%         Syndicated Financing       298,339       332,321       (33,982)       -10%         Total (2)       4,666,115       4,393,259       272,856       6%	Personal Financing	3,237,061	3,020,518	216,543	7%
Corporate (including SMEs)         Overdraft       873,852       614,716       259,136       42%         Direct Financing *       3,493,924       3,446,222       47,702       1%         Syndicated Financing       298,339       332,321       (33,982)       -10%         Total (2)       4,666,115       4,393,259       272,856       6%					
Overdraft       873,852       614,716       259,136       42%         Direct Financing *       3,493,924       3,446,222       47,702       1%         Syndicated Financing       298,339       332,321       (33,982)       -10%         Total (2)       4,393,259       272,856       6%		3,442,997	3,172,453	270,544	9%
Direct Financing *       3,493,924       3,446,222       47,702       1%         Syndicated Financing       298,339       332,321       (33,982)       -10%         Total (2)       4,393,259       272,856       6%	· · · · · · · · · · · · · · · · · · ·		24474		
Syndicated Financing         298,339         332,321         (33,982)         -10%           Total (2)         4,666,115         4,393,259         272,856         6%		-		•	
Total (2) 4,666,115 4,393,259 272,856 6%	<u> </u>			-	
	•				
10tal 10tals & lacilities (1 + 2)	· ·			272,000	076
	Total loans & lacilities (1 + 2)	0,109,112	7,303,712		
Impairment loss for financings (243,846) (233,538) (10,308) 4%	Impairment loss for financings	(243,846)	(233,538)	(10,308)	4%
Profit in suspense ** (35,151) (34,392) (759) 2%	Profit in suspense **	•	(34,392)	• • •	2%
Deferred profit (790,029) (694,460) (95,569) 14%	Deferred profit	(790,029)	(694,460)	(95,569)	14%
Net 7,040,086 6,603,322 436,764 7%	Net	7,040,086	6,603,322	436,764	7%
Net distributed as follows:					
Conventional loans (Net) 336,727 294,736 41,991 14%	` ,	-		•	
Financing (Net) 6,703,359 6,308,586 394,773 6%	- · · · ·	·			
Net 7,040,086 6,603,322 436,764 7%	Net	7,040,086	6,603,322	436,764	<u>7%</u>
31 December Change		04 Manala 0044	31 December	Chang	е
31 March 2014 2013 B/(W)		31 Warch 2014	2013	B/(W)	
Impairment loss Provision EGP '000 EGP '000 %	Impairment loss Provision	EGP '000	EGP '000	EGP '000	%
Balance at the beginning of the period <b>233,538</b> 3,505,882 <b>(3,272,344) -93%</b>	Balance at the beginning of the period	233,538	3,505,882	(3,272,344)	-93%
Impairment loss charge for the period 13,268 12,163 1,105 9%	Impairment loss charge for the period	13,268	12,163	1,105	9%
Recoveries during the period 55,806 - 55,806 100%	Recoveries during the period	55,806	-	55,806	100%
Usage during the period (1,498) (3,235,252) 3,233,754 -100%	Usage during the period	(1,498)	(3,235,252)	3,233,754	-100%
Transferred to other liabilities - (1,951) <b>1,951 -100%</b>	Transferred to other liabilities	-	(1,951)	1,951	-100%
Provision no longer required (57,306) (79,090) 21,784 -28%	Provision no longer required	(57,306)	(79,090)	21,784	-28%
Foreign currency revaluation differences 38 31,786 (31,748) -100%	Foreign currency revaluation differences	38	31,786	(31,748)	-100%
Balance at the end of period         243,846         233,538         10,308         4%	Balance at the end of period	243,846	233,538	10,308	4%

<sup>\*</sup> During 2013, the bank wrote off some of legacy bad debts, the write off amounted 3,235,252 EGP.

<sup>\*\*</sup> Profit in suspense was accumulated according to the credit rating issued by the CBE.

# Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

### 17/2 - FINANCING TO CUSTOMERS (continued) Impairment losses for financing movement

### N

31 March 2014	0	0	Danasasi		n EGP '000
RETAIL	Overdraft	Caovered Cards	Personal Financing	Real Estate Mortgage	Total
Balance at 1 January 2014	-	431	92,263	1,214	93,908
Impairment loss charge within the period	-	(226)	(2,548)	(250)	(3,024)
Usage during the period *	-	(9)	(613)	•	(622)
Recoveries during the period	-	42	45	-	87
provision no longer required	-	(42)	(356)	-	(398)
Balance at 31 March 2014	-	196	88,791	964	89,951
31 December 2013					
RETAIL	Overdraft	Caovered	Personal	Real Estate	Tota
		Cards	Financing	Mortgage	
Balance at 1 January 2013	-	46	288,468	1,622	290,136
Impairment loss charge within the year	-	1,131	13,799	(409)	14,521
Usage during the year Recoveries during the year	-	(746)	(209,923)	-	(210,669)
Foreign currency revaluation differences	-	-	(81)	-	(81)
Balance at 31 March 2013	-	431	92,263	1,213.00	93,907
31 March 2014					
CORPORATE	Overdraft	Direct	Syndicated		Total
		Financing	Financing		
Balance at 1 January 2014	1,196	130,029	8,406	-	139,631
Impairment loss charge within the period	898	15,841	(447)	-	16,292
Usage during the period * Recoveries during the period	-	(876) 55,719	_	-	(876) 55,719
provision no longer required	_	(56,908)	_	_	(56,908)
Foreign currency revaluation differences	-	32	6	-	38
Balance at 31 March 2014	2,094.00	143,837	7,965	-	153,896
31 December 2013					
-	Overdraft	Direct	Syndicated		Tota
<u>CORPORATE</u>		Financing	Financing		
Balance at 1 January 2013	2,979	3,203,140	9,627	-	3,215,746
Impairment loss charge within the year	(1,783)	1,117	(1,692)	-	(2,358)
	-	(3,024,583)	-	-	(3,024,583)
Usage during the year				_	(79,009)
Usage during the year Provisions not required	-	(79,009)	-		(. 0,000)
		(79,009) 1,951	-	-	
Provisions not required	- 		- - 471	- -	(1,951) 31,786

Loan loss provision for bad financings from pre-acquisitions reached LE 107 Mm (31 December 2013: 3,401 Mm) after the bank wrote off bad financings from Pre-acquisition of LE 3,235 Mm.

# Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

#### 18- FINANCIAL INVESTMENTS

2014   2013   B/(W)   EGP '000   EGP '000   %		31 March	31 December	ember Change	
18/1 Available for Sale Investment   Debt instruments - at Fair value   Listed   1,421,010   1,143,699   277,311   24%   Equity instruments - at fair value   100%   Unlisted   25,733   33,780   (8,047)   -24%   269,264   23%   23%   269,264   23%   23%   269,264   23%   23%   269,264   23%   23%   269,264   23%   23%   269,264   23%   23%   269,264   23%   23%   269,264   23%   23%   269,264   23%   23%   269,264   23%   23%   269,264   23%   23%   269,264   23%   23%   269,264   23%   23%   269,264   23%   23%   269,264   23%   23%   269,264   23%   23%   269,264		2014	2013	B/(W)	
Debt instruments - at Fair value         1,421,010         1,143,699         277,311         24%           Equity instruments - at fair value         100% <t< td=""><td></td><td>EGP '000</td><td>EGP '000</td><td>EGP '000</td><td>%</td></t<>		EGP '000	EGP '000	EGP '000	%
Debt instruments - at Fair value         1,421,010         1,143,699         277,311         24%           Equity instruments - at fair value         100% <t< td=""><td>18/1 Available for Sale Investment</td><td></td><td></td><td></td><td></td></t<>	18/1 Available for Sale Investment				
Equity instruments - at fair value					
Equity instruments - at fair value   25,733   33,780   (8,047)   -24%	Listed	1,421,010	1,143,699	277,311	24%
Total available for sale investments (1)  1,446,743  1,177,479  269,264  23%  18/2 Financial Investment Held to maturity Debt Instruments- at amortized cost Listed Sanabel Fund (*)  Total Investments held to maturity (2)  12,741  12,181  560  5%  Total Financial Investments (1 + 2)  1,459,484  1,189,660  269,824  23%  Categorized as follows: Current 1,426,358 Non-Current 33,126 40,627 (7,501) -18% Total 1,459,484  1,189,660  269,824  23%  Categorized as follows: Fixed Income debt instruments 1,418,180 1,140,377 277,803 24% Variable Income debt instruments 15,571 15,503 68 0%	Equity instruments - at fair value	. ,		•	100%
18/2 Financial Investment Held to maturity           Debt Instruments- at amortized cost         5,348         5,334         14         0%           Sanabel Fund (*)         7,393         6,847         546         8%           Total Investments held to maturity (2)         12,741         12,181         560         5%           Total Financial Investments (1 + 2)         1,459,484         1,189,660         269,824         23%           Categorized as follows:         20,627         (7,501)         -18%           Non-Current         33,126         40,627         (7,501)         -18%           Total         1,459,484         1,189,660         269,824         23%           Categorized as follows:         5,348         5,334         1,140,377         277,803         24%           Categorized as follows:         5,571         15,503         68         0%		25,733	33,780	(8,047)	-24%
Debt Instruments- at amortized cost         5,348         5,334         14         0%           Sanabel Fund (*)         7,393         6,847         546         8%           Total Investments held to maturity (2)         12,741         12,181         560         5%           Total Financial Investments (1 + 2)         1,459,484         1,189,660         269,824         23%           Categorized as follows:           Current         1,426,358         1,149,033         277,325         24%           Non-Current         33,126         40,627         (7,501)         -18%           Total         1,459,484         1,189,660         269,824         23%           Categorized as follows:         1,418,180         1,140,377         277,803         24%           Variable Income debt instruments         15,571         15,503         68         0%	Total available for sale investments (1)	1,446,743	1,177,479	269,264	23%
Debt Instruments- at amortized cost         5,348         5,334         14         0%           Sanabel Fund (*)         7,393         6,847         546         8%           Total Investments held to maturity (2)         12,741         12,181         560         5%           Total Financial Investments (1 + 2)         1,459,484         1,189,660         269,824         23%           Categorized as follows:           Current         1,426,358         1,149,033         277,325         24%           Non-Current         33,126         40,627         (7,501)         -18%           Total         1,459,484         1,189,660         269,824         23%           Categorized as follows:         1,418,180         1,140,377         277,803         24%           Variable Income debt instruments         15,571         15,503         68         0%					
Listed       5,348       5,334       14       0%         Sanabel Fund (*)       7,393       6,847       546       8%         Total Investments held to maturity (2)       12,741       12,181       560       5%         Total Financial Investments (1 + 2)       1,459,484       1,189,660       269,824       23%         Categorized as follows:         Current       1,426,358       1,149,033       277,325       24%         Non-Current       33,126       40,627       (7,501)       -18%         Total       1,459,484       1,189,660       269,824       23%         Categorized as follows:       1,418,180       1,140,377       277,803       24%         Variable Income debt instruments       1,418,180       1,140,377       277,803       24%         Variable Income debt instruments       15,571       15,503       68       0%	18/2 Financial Investment Held to maturity				
Sanabel Fund (*)         7,393         6,847         546         8%           Total Investments held to maturity (2)         12,741         12,181         560         5%           Total Financial Investments (1 + 2)         1,459,484         1,189,660         269,824         23%           Categorized as follows:           Current         1,426,358         1,149,033         277,325         24%           Non-Current         33,126         40,627         (7,501)         -18%           Total         1,459,484         1,189,660         269,824         23%           Categorized as follows:         5         1,418,180         1,140,377         277,803         24%           Variable Income debt instruments         15,571         15,503         68         0%	Debt Instruments- at amortized cost				
Total Investments held to maturity (2)         12,741         12,181         560         5%           Total Financial Investments (1 + 2)         1,459,484         1,189,660         269,824         23%           Categorized as follows:         Current         1,426,358         1,149,033         277,325         24%           Non-Current         33,126         40,627         (7,501)         -18%           Total         1,459,484         1,189,660         269,824         23%           Categorized as follows:         Fixed Income debt instruments         1,418,180         1,140,377         277,803         24%           Variable Income debt instruments         15,571         15,503         68         0%		5,348	•	14	
Total Financial Investments (1 + 2)         1,459,484         1,189,660         269,824         23%           Categorized as follows:         Current         1,426,358         1,149,033         277,325         24%           Non-Current         33,126         40,627         (7,501)         -18%           Total         1,459,484         1,189,660         269,824         23%           Categorized as follows:         Fixed Income debt instruments         1,418,180         1,140,377         277,803         24%           Variable Income debt instruments         15,571         15,503         68         0%					
Categorized as follows:         Current       1,426,358       1,149,033       277,325       24%         Non-Current       33,126       40,627       (7,501)       -18%         Total       1,459,484       1,189,660       269,824       23%         Categorized as follows:       5       1,418,180       1,140,377       277,803       24%         Variable Income debt instruments       15,571       15,503       68       0%	Total Investments held to maturity (2)	12,741	12,181	560	5%
Categorized as follows:         Current       1,426,358       1,149,033       277,325       24%         Non-Current       33,126       40,627       (7,501)       -18%         Total       1,459,484       1,189,660       269,824       23%         Categorized as follows:       5       1,418,180       1,140,377       277,803       24%         Variable Income debt instruments       15,571       15,503       68       0%					
Current         1,426,358         1,149,033         277,325         24%           Non-Current         33,126         40,627         (7,501)         -18%           Total         1,459,484         1,189,660         269,824         23%           Categorized as follows:         5         277,803         24%           Fixed Income debt instruments         1,418,180         1,140,377         277,803         24%           Variable Income debt instruments         15,571         15,503         68         0%	Total Financial Investments (1 + 2)	1,459,484	1,189,660	269,824	23%
Current         1,426,358         1,149,033         277,325         24%           Non-Current         33,126         40,627         (7,501)         -18%           Total         1,459,484         1,189,660         269,824         23%           Categorized as follows:         5         277,803         24%           Fixed Income debt instruments         1,418,180         1,140,377         277,803         24%           Variable Income debt instruments         15,571         15,503         68         0%					
Non-Current         33,126         40,627         (7,501)         -18%           Total         1,459,484         1,189,660         269,824         23%           Categorized as follows:         Fixed Income debt instruments         1,418,180         1,140,377         277,803         24%           Variable Income debt instruments         15,571         15,503         68         0%	<u> </u>		4 4 40 000		- 40/
Total         1,459,484         1,189,660         269,824         23%           Categorized as follows:         Fixed Income debt instruments         1,418,180         1,140,377         277,803         24%           Variable Income debt instruments         15,571         15,503         68         0%				•	
Categorized as follows:         1,418,180         1,140,377         277,803         24%           Variable Income debt instruments         15,571         15,503         68         0%					
Fixed Income debt instruments         1,418,180         1,140,377         277,803         24%           Variable Income debt instruments         15,571         15,503         68         0%		1,459,484	1,189,660	269,824	23%
Variable Income debt instruments 15,571 15,503 68 0%	•				
· · · · · · · · · · · · · · · · · · ·		•	, ,	•	
Variable Income equity instruments 25,733 33,780 (8,047) -24%		•	,		
Total <u>1,459,484</u> <u>1,189,660</u> <u>269,824</u> <u>23%</u>	Total	1,459,484	1,189,660	269,824	23%

#### (\*) Sanabel Islamic Mutual Fund:

The investments held to maturity include the Bank's investment in Sanabel Islamic mutual fund in association with ABC bank, managed by HC Company.

The number of Bank's certificates share is **LE 75k** certificates with a par value of **LE 100**. The acquisition cost amounted to LE **7,635k**.

The value per certificate as 31<sup>st</sup> March 2014 amounted of LE **98.58** (December 31<sup>st</sup>, 2013: LE **79.82**)

# Notes to separate the Financial Statements for the period ended 31st March 2014(Cont.)

# 18- FINANCIAL INVESTMENTS (continued)

5-1 MANOIAE MVESTMENTS (Continued)		Value	e in EGP '000	
	Financial	Financial	Total	
	Investment	Investment		
	AFS	нтм		
Balance at 1 January 2014	1,177,479	12,181	1,189,660	
Additions	365,755	12,101	365,755	
Disposals (sales/redemption)	(88,908)	_	(88,908)	
Foreign currency revaluation difference	(00,300)	13	60	
Change in the fair value	(7,630)	-	(7,630)	
Impairment loss recoveries	-	547	547	
Balance at 31 March 2014	1,446,743	12,741	1,459,484	
			<del></del>	
Balance at 1 January 2013	1,075,038	18,754	1,093,792	
Additions	322,550	-	322,550	
Disposals (sales/redemption)	(259,495)	(8,321)	(267,816)	
Foreign currency revaluation difference	1,521	888	2,409	
Change in the fair value	37,865	-	37,865	
Impairment loss		860	860	
Balance at 31 March 2013	1,177,479	12,181	1,189,660	
18/3 Gain from Financial Investment				
	Last 3	Last 3 Months	Change	
	Months 31	31 March 2013	B/(W)	
	EGP '000	EGP '000	EGP '000	%
Gain on Sale of Treasury Bills	1,105	862	243	28%
	1,105	862	243	28%



## Notes to separate the Financial Statements for the year ended 31st March 2014(Cont.)

### 19-INANCIAL INVESTMENT IN SUBSIDIARIES AND ASSOCIATES (Net)

	31 March	2014	31 Decembe	er 2013	Value in EG Change B/(W)	P '000
Investments in Subsidiaries	<u>Value</u>	Share <u>%</u>	<u>Value</u>	Share <u>%</u>	Value	%
National Cristal & Glass Company*	10,036	5.42%	10,036	5.42%	-	0%
Cairo National Company for Investment	76,797	64.75%	76,797	64.75%	-	0%
National Company for Trading and Development (Entad)	19,206	40.00%	19,206	40.00%	-	0%
Assuit Islamic National for Trading and Development	23,477	40.00%	23,477	40.00%	-	0%
ADI Holding Company	4,980	99.60%	4,980	99.60%	-	0%
ADI Capital Company	125	2.50%	125	2.50%	-	0%
ADI Properities	13	5.00%	13	5.00%	-	0%
ADILease leasing Company	31,648	60.06%	31,648	60.06%		0%
Total Subsidiaries Companies	166,282		166,282		-	0%
Investments in Associated						
Cairo National Company for Brokerage & Securities	538	32.00%	538	32.00%	-	0%
Youth Company For Investment and General Services (SERVICO)	126	1.83%	126	1.83%	-	0%
Alexandria National Company for Financial Investments	2,181	9.04%	2,181	9.04%	-	0%
Arab Mashriq Company for Takaful Insurance	13,000	20.00%	13,000	20.00%	<u> </u>	0%
Total Associates Companies	15,845		15,845	•	-	0%
Investment in Subsidiaries and Associated Companies	182,127		182,127	•		0%
Less: Impairment loss	(11,801)		(11,801)		<u> </u>	0%
Net investment in Subsidiary and Associated Companies (1)	170,326	•	170,326	ŧ	<u> </u>	0%

<sup>\*</sup>The bank sold (77.46%) of National Cristal & Glass Company to Abu Dhabi Islamic Holding (Subsidiary Company) and so far the Bank will complete the legality transfer process.

As per a study by the Bank's management to determine the level of control exercised over the companies, classified as associated companies, has resulted in some of these companies being reclassified to be subsidiaries.

Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

# 20-INTANGIBLE ASSETS (Net)

	31 March 2014	31 December 2013	Change B/(W)	•
	EGP '000	EGP '000	EGP '000	%
Computer software				
Net Book value at the beginning of period	4,501	11,325	(6,824)	-60%
Additions	7,440	9,463	(2,023)	-21%
Amortization for the period	(4,084)	(16,287)	12,203	-75%
Net book value at end of period	7,857	4,501	3,356	75%

#### 21- OTHER ASSETS

	31 March	31 December Change		е
	2014	2013	B/(W)	
	EGP '000	EGP '000	EGP '000	%
Accrued revenues	139,424	122,669	16,755	14%
Pre-paid expenses	76,430	84,138	(7,708)	-9%
Down payments under purchase fixed assets	13,520	11,412	2,108	18%
Assets reverted to the Bank in settlement of debts (Net of Impairment)	65,416	10,028	55,388	552%
Deposits & custody	2,816	2,887	(71)	-2%
Due from Related Parties*	337,496	346,063	(8,567)	-2%
Due from Tax Authority **	296,278	271,010	25,268	9%
Other debit balances	253,998	168,241	85,757	51%
Total	1,185,378	1,016,448	168,930	17%

<sup>\*</sup> On June 23<sup>rd</sup>, 2013, Assets reverted to the bank which cost amounted to LE 138,148 thousands and fair value of LE 154,066 thousand were sold to ADI Properties Co. resulting in a gain on sale of LE 15,918 thousand.

<sup>\*\*</sup> Represents amounts under settlements in dispute with the Tax Authority (Note 35).

Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

### 22- FIXED ASSETS (NET OF ACCUMULATED DEPRECIATION)

Land &	Machinery &	Other Assets	Total
Premises	Equipment		
30,863	1,774	198,789	231,426
99,887	93	27,522	127,502
(573)	-	-	(573)
(1,326)	(87)	(11,012)	(12,425)
593	-	-	593
129,444	1,780	215,299	346,523

Value in EGP '000

Cost
Accumulated depreciation
Net Book value at 31 March 2014

Net Book value at 1 January 2014

Depreciation related to disposal Net Book value at 31 March 2014

Additions
Disposals
Depreciation

153,377	4,641	447,233	605,251
(23,933)	(2,861)	(231,934)	(258,728)
129,444	1,780	215,299	346,523
		Valu	ue in EGP '000
Land &	Machinery &	Other Assets	Total
Premises	Equipment		
19.093	1.404	223.587	244.084

	Land &	Machinery &	Other Assets	Total
	Premises	Equipment		
Net Book value at 1 January 2013	19,093	1,404	223,587	244,084
Additions	22,944	667	18,096	41,707
Disposals	(10,799)	-	(139)	(10,938)
Depreciation	(2,497)	(297)	(42,782)	(45,576)
Depreciation related to disposal	2,122	-	27	2,149
Net Book value at 31 December 2013	30,863	1,774	198,789	231,426
Cost	54,063	4,548	419,711	478,322
Accumulated depreciation	(23,200)	(2,774)	(220,922)	(246,896)
Net Book value at 31 December 2013	30,863	1,774	198,789	231,426

- Fixed Assets after depreciation include LE **10.3mn** (31st December 2013: **LE 10.3mn**) represent cost of assets not registered yet. Legal procedures are under progress for them to be registered.
- Total value of fully depreciated assets as of 31st March 2014 amounted to LE **107mn**.

# Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

### 23- DUE TO BANKS

Total

25- DUE TO BANKS				
	31 March	31 December	Change	
	2014	2013	B/(W	<i>l</i> )
	EGP '000	EGP '000	EGP '000	%
Current accounts	-	1,099	(1,099)	-100%
Deposits	441,316		441,316	100%
Total	441,316	1,099	440,217	40056%
Local banks	440,985	185	440,800	238270%
Foreign banks	331	914	(583)	-64%
-				
Total	441,316	1,099	440,217	40056%
24- CUSTOMERS' DEPOSITS				
24 OUT OMERO DEI OUTO	31 March	31 December	Chan	ne e
	2014	2013	B/(W	_
	EGP '000	EGP '000	EGP '000	%
Demand deposits	2,477,923	2,380,866	97,057	4%
Time deposits & call accounts	2,153,397	3,511,273	(1,357,876)	-39%
Term saving certificates	5,192,534	5,014,688	177,846	4%
Savings deposits	3,635,961	3,508,599	127,362	4%
Other deposits	178,435	148,241	30,194	20%
Total	13,638,250	14,563,667	(925,417)	-6%
Classified as follows:				
Corporate deposits	2,831,315	4,046,095	(1,214,780)	-30%
Retail deposit	10,806,935	10,517,572	289,363	3%
Total	13,638,250	14,563,667	(925,417)	-6%
Profit free balances	1,641,854	1,470,619	171,235	12%
Variable Profit balances	11,996,396	13,093,048	(1,096,652)	-8%
Total	13,638,250	14,563,667	(925,417)	-6%
Current balances	8,445,716	9,548,979	(1,103,263)	-12%
Non-current balances	5,192,534	5,014,688	177,846	4%
	3,132,337	3,017,000	177,040	7/0

13,638,250

14,563,667

(925,417)

-6%

# Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### 25- SUBORDINATED FINANCING

	2014	2013	B/(W	)
	EGP '000	EGP '000	EGP '000	%
Balance at the beginning of financial period(face value of the loan)	209,023	180,777	28,246.00	0.16
Cost of subordinated loan using EIR	2,739	10,411	(7,672)	-74%
Foreign currency valuation differences	554.06	17,835	(17,281)	-97%
Closure of subordinated loan given in 27-dec-2012	(212,316)	-	(212,316)	100%
Difference of face value from present value of subordinated loan	342,222	-	342,222	100%
TOTAL	342,222	209,023	133,199	64%

<sup>\*</sup>The subordinated financing by amount of USD **39mn** equivalent to LE **241mn** granted by ADIB- UAE under Wakala investment agreement for tenor of six years starts on December 27<sup>th</sup>, 2012 with a profit rate of 0.125% form the investment amount and the expected profit equals to Libor USD on any extension period after six years.

The bank have recognize the subordinated financing by the present value using discount rate of 5.3% and the difference between the face value and the present value in the agreement date by an mount EGP 64,189K was added to equity statement as per the CBE regulations.

#### **26-OTHER LIABILITIES**

Accrued revenues
Accrued expenses
Due to Tax Authority *
Due to related party *
Other credit balances
Total

31 March 2014 EGP '000	31 December 2013 EGP '000	Change B/(W) EGP '000	%
57,378	47,580	9,798	21%
2,639	2,639	-	0%
296,278	271,010	25,268	9%
19,856	226,023	(206,167)	-91%
282,634	227,434	55,200	24%
658,785	774,686	(115,901)	-15%

31 March 31 December

Change

<sup>\*</sup> Represents amounts under settlements in dispute with the Tax Authority (Note 35).

# Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### **27- OTHER PROVISIONS**

Val	lue	in	EGF	חי כ	nn

			vaic	10 III = O. 000
	Provision for	Provision	Provision	Total
	Contingent	for Tax	for	
	Claims		Contingent	
			Liabilities	
Balance at 1 January 2014	8,805	62,723	11,965	83,493
Formed during the period	1,142	26,047	(1,191)	25,998
Amount used during the period	(136)	(6,764)	-	(6,900)
Foreign currencies revaluation difference	-		8_	8
Balance at 31 March 2014	9,811	82,006	10,782	102,599
Balance at 1 January 2013	9,650	15,800	9,206	34,656
Formed during the year	922	62,945	2,763	66,630
Amount used during the year	(1,650)	(16,139)	-	(17,789)
Foreign currencies revaluation difference	-	-	(4)	(4)
Transferred from Contingent Liabilities to tax provision	(117)	117	-	-
Balance at 31 December 2013	8,805	62,723	11,965	83,493

#### 28- DEFERRED TAX

The deferred tax has been calculated on the differences based on the liability using the actual tax rate of 25%.

The deferred tax asset resulting from retained loss is not recognized unless a future tax profit is estimated and it is expected the Bank can benefit from the losses in the short run.

Following is the deferred asset and liabilities:

	31 March 2014	31 December 2013	Chan B/(W	•
	EGP '000	EGP '000	EGP '000	%
	Assets /	Assets /		
	(Liabilities)	(Liabilities)		
Fixed Assets	(23,733)	(26,054)	2,321	-9%
Provisions (other than the impairment loss for loans)	5,157	5,119	38	1%
Profit in suspense	8,788	8,598	190	2%
Retained tax losses	926,680	971,229	(44,549)	-5%
Net tax of which an asset arises	916,892	958,892	(42,000)	-4%
Movement of deferred tax assets and liabilities method	d:			
Beginning balance	958,892	810,866	148,026	18%
Addition	2,803	330,474	(327,671)	-99%
Disposals	(44,803)	(182,448)	137,645	-75%
Closing Balance	916,892	958,892	(42,000)	-4%

# Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### 29- CAPITAL

#### 29/1 Authorized Capital

The authorized capital amounts to **LE 4bn** (31st December 2013: **LE 4bn**)

#### 29/2 Issued and paid in Capital:

The issued and paid in capital amounted to **LE 2bn** (31st December 2013: **LE 2bn**) represented by 200mn shares (31st December 2013: **200mn** shares) with a nominal value of LE 10 per share.

#### 29/3 Amounts paid under capital increase

During the last 4 years ADIB – UAE deposited LE 1,662k in cash directly as amounts paid under capital increase, on December 28<sup>th</sup>, 2011 ADIB – UAE approved to transfer the full amount of Subordinated financing of LE 199, 020K to amounts paid under capital increase. Which resulting that total amount paid under capital increase become LE 1,861k.

#### **30-RESERVES AND ACCUMULATED LOSSES**

	31 March 2014	31 December 2013	Chang B/(W)	
Reserves	EGP '000	EGP '000	EGP '000	%
Legal Reserves	22,878	22,878	-	0%
General Reserves	42,522	42,522	-	0%
Special Reserves	26,257	26,257	-	0%
Fair Value Reserves - Investments available for sale	53,938	61,568	(7,630)	-12%
General Banking Risk Reserve	58,660	61,424	(2,764)	-4%
Total Reserves	204,255	214,649	(10,394)	-5%

#### 30/1 Special Reserves\*

Adjustments for change in the measurement policy for AFS Investments related to previous periods
Adjustments for change in the measurement policy of impairment loss for loans and facilities for pervious periods

31 March 2014	31 December 2013	Chang B/(W)	
EGP '000	EGP '000	EGP '000	%
17,165	17,165	-	0%
9,092	9,092	-	0%
26,257	26,257		0%

<sup>\*</sup> Distribution from this reserve is only allowed with CBE approval.

# Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### 30/2 Fair value reserve - available for sale investments \*

	31 March 2014	31 December 2013	Chang B/(W)	•
	EGP '000	EGP '000	EGP '000	%
Beginning balance	61,568	23,703	37,865	160%
Change in fair value	(5,529)	37,135	(42,664)	-115%
Loss transferred to income statement for AFS disposals	(2,101)	730	(2,831)	-388%
	53,938	61,568	(7,630)	-12%

<sup>\*</sup>Distribution from this reserve is only allowed with CBE approval.

### 30/3 General Banking Risk Reserves

	31 March 2014	31 December 2013	Chang B/(W	•
	EGP '000	EGP '000	EGP '000	%
Beginning balance	61,424	106,114	(44,690)	-42%
Adjustments for change in the measurement policy of impairment loss for financings and facilities	(2,764)	6,122	(8,886)	-145%
Transferred from reserves to accumulated losses	-	(50,812)	50,812	-100%
	58,660	61,424	(2,764)	<u>-4%</u>
Balance of General Bank Risk Reserve				
General Bank Risk Reserve for loans & facilities	58,660	61,424	(2,764)	-4%
	58,660	61,424	(2,764)	-4%

<sup>-</sup>The CBE instructions require the Bank to provide general bank reserves to guarantee any differences in impairment loss measurement methods for financings/facilities and assets reverted to the Bank between the old and new CBE methodologies, Distribution from this reserve is only allowed with CBE approval.

<sup>\*</sup>Distribution from this reserve is only allowed with CBE approval.

# Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### 30/4 Accumulated Loss

2013		B/(W	•
EGP '000	EGP '000	EGP '000	%
(3,364,415)	(3,522,315)	157,900	-4%
57,100	102,798	(45,698)	-44%
2,764	44,690	(41,926)	-94%
2,739	10,412	(7,673)	-74%
(3,301,812)	(3,364,415)	62,603	-2%
	(3,364,415) 57,100 2,764 2,739	2013 EGP '000 (3,364,415) 57,100 2,764 2,739 2013 (3,522,315) 102,798 44,690 10,412	2013 B/(W EGP '000 EGP '000 EGP '000 (3,364,415) (3,522,315) 157,900 57,100 102,798 (45,698) 2,764 44,690 (41,926) 2,739 10,412 (7,673)

31 March 2014

31 December

Change

#### 31- CASH AND CASH EQUIVALENT

For the purpose of presenting the cash flow statement, cash and cash equivalents include the following balances maturing within less than 3 months from the date of acquisition.

	Last 3 Months 31 March 2014	Last 3 Months 31 March 2013	Chang B/(W)	
	EGP '000	EGP '000	EGP '000	%
Cash and Due from CBE	581,181	823,426	(242,245)	-29%
Due from banks	824,008	1,466,056	(642,048)	-44%
Treasury Bills	3,560,099	3,344,193	215,906	6%
Due from Banks maturities more than3 months	(495,243)	(1,361,080)	865,837	-64%
Treasury bills maturities more than 3 months	(4,085,167)	(3,509,948)	(575,219)	16%
	384,878	762,647	(377,769)	-50%

### 32- CONTINGENT LIABILITIES AND COMMITMENTS

#### A- Capital commitments

The Banks contracts for capital commitments reached **LE 1,258k** as of 31st March 2014 (31<sup>st</sup> December 2013: **LE 4,694k**). Representing purchases of fixed assets and the management is adequately confident that finance shall be made available for covering these commitments.

### **B- Contingent Liabilities**

	EGP '000	2013 EGP '000	B/(W) EGP '000	%
Letters of credit	219,990	288,566	(68,576)	-24%
Letters of guarantee	302,005	300,071	1,934	1%
Documentary credit	193,702	75,711	117,991	156%
Bank guarantees	324,311	333,897	(9,586)	-3%
- 	1,040,008	998,245	41,763	4%

31 March 2014

31 December

Change

# Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

### **C-** Operating Lease commitment

From 1 year up to 5 yaers More than 5 years

31 December	Change	
2013	B/(W)	
EGP '000	EGP '000	%
42,906	(210) 0	%
23,082	(2,485) -11	%
65,987	(2,696) -4	%
	2013 EGP '000 42,906 23,082	2013 B/(W) EGP '000 EGP '000  42,906 (210) 0 23,082 (2,485) -11

#### 33- RELATED PARTY TRANSACTIONS

### 33/1 The related party balances included in the consolidated statement of financial position were as follows:

	Directors	Subsidiaries and	Major	Total
	ECD 1000	Associates	shareholder	ECD 1000
	EGP '000	EGP '000	EGP '000	EGP '000
31 March 2014				
Financing to Customers	-	289,098	-	289,098
Due from Banks	-	-	98,006	98,006
Other Assets	-	337,011	485	337,496
	-	626,109	98,491	724,600
Due to Banks	_	-	331	331
Customers' Deposits	-	11,387	-	11,387
Paid under Capital increase	-	-	1,861,418	1,861,418
Subordinated Financing	-	-	342,222	342,222
Other liabilities	-	<u> </u>	19,856	19,856
	-	11,387	2,223,827	2,235,214
31 December 2013				
Financing to Customers	-	69,366	-	69,366
Due from Banks	-	-	60,455	60,455
Other Assets		341,155	425	341,580
		410,521	60,880	471,401
Due to Banks	_	_	914	914
Customers' Deposits	_	20,432	-	20,432
Paid under Capital increase	- -	20,132	1,861,418	1,861,418
Subordinated Financing	_	_	209,023	209,023
Other liabilities	_	_	226,023	226,023
		20,432	2,297,378	2,317,810



Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### 33- RELATED PARTY TRANSACTIONS - continued

# 33/2 During the year significant transactions with related parties included in the consolidated income statement are as follows:

	Directors  EGP '000	Subsidiaries and Associates EGP '000	Major shareholder EGP '000	Total EGP '000
31 March 2014 Income From Murabaha, Musharaka, Mudaraba and Other Similar Income Cost of Deposits and Similar Costs Salaries and short term benefits	(2,527)	7,881 (224)	- - -	7,881 (224) (2,527)
31 March 2013 Income From Murabaha, Musharaka, Mudaraba and Other Similar Income Cost of Deposits and Similar Costs Salaries and short term benefits	(1,239)	<u>23</u> (7)		23 (7) (1,239)

#### 34- SALES OF FIXED ASSETS RE-RENTED ON LEASING BASIS:

The Banks management has sold a land and building owned by the Bank which comprise of 29 branches of the Bank on a leasing contract basis with a total value of LE 214,659,243 resulting in "Profit from sales of fixed assets with a value of LE 194,791,863 an agreement with the CBE was reached to use this amount to decrease the operating losses of the first quarter 2009. Instead of amortizing on the leasing period that is on condition that the Bank doesn't grant any facilities to the leasing company to finalize the deal, The Bank has also finalized a leasing agreement dated March 30<sup>th</sup>, 2009 to re-rent these facilities with a value of LE 321mm to be paid on 120 monthly installments starting April 30<sup>th</sup>, 2009.

#### 35-TAX POSITION

#### **Corporate Tax:**

- Tax inspections for the years prior 2008 have been fully completed and all due taxes have been paid and the internal committee was set and no due taxes were reported.
- Preparation and presenting the tax return for the years till 2012 have been presented to tax authority as per law no. 91 for the year 2005.
- Preparation and presenting the tax return for the years 2009/ 2010.
- On September 2010 and based on legal and tax advisors opinion, the bank stopped paying tax on Egyptian treasury bills income and related penalties. The bank filed a legal case claiming that tax on treasury bills income is not constitutional as the bank did not achieve any tax profit during the years under conflict. According to legal and tax advisor its probable that the bank will win the case.



# Notes to separate the Financial Statements for the period ended 31<sup>st</sup> March 2014(Cont.)

#### 35- TAX POSITION - continued

#### **Salary Tax:**

- Tax inspections and internal committee for the years prior 2008 have been fully completed and there was no due tax for this period
- The years 2009 to 2011 are currently being inspected.
- The payroll taxes are being paid on the due dates as stated by law.

#### Stamp duty Tax:

#### First: In light of law no. 111 for the year 1980 (before amendments)

- Inspections of all Upper Egypt branches (18 branches) have been finalized from opening of the branches to 31/7/2006 with all tax liabilities settled.
- Inspections of 14 out of 19 East Delta branches have been finalized from opening of the branches till 31/7/2006 with all tax liabilities settled.
- Inspections of 12 out of 14 West Delta branches have been finalized from opening of the branches till 31/7/2006 with all tax liabilities settled.
- Inspection of 16 out of 17 Cairo branches has been finalized from start of their activities to 31/7/2006. Tax liabilities for 10 branches were settled and 6 branches are still under settlement after tax disputes.
- An appeal in the court is in process For 44 branch for which the tax liability was determined. Partial settlement of these liabilities was made to avoid delay penalties since the court appeal does not stop the tax liability.
- As for the remaining 11 bank branches, coordinating between tax authorities is in process to start inspection for years prior to 31/7/2006.

#### Second: In light of law no. 143 for the year 2006 (amendment of law no. 111)

Inspections of the bank branches for the years starting 1/8/2006 to 31/12/2007. Have been finalized from opening of the branch to 31/7/2006. An appeal on the amount is in process and an internal committee of the tax authorities has been set up to study the issue.

#### Sales Tax:

- Inspections of the bank branches up to 31/12/2006 and due tax was paid.
- Years 1/1/2007 to 31/12/2012 is currently under preparation for future inspection.