# National Bank for Development (S.A.E.) Financial Statements and The Limited Review Report Thereon For the Nine Months September 30<sup>th</sup>, 2011

# **Limited Review Report**

# To: The Board of Directors of National Bank for Development S.A.E

#### Introduction

We have reviewed the accompanying statement of financial position of National Bank for Development as at September 30<sup>th</sup>, 2011 and the related statements of income, change in shareholders' equity and cash flow for the 9 months period then ended and a summary of significant accounting policies and other explanatory notes. Management is responsible for preparation and fair presentation of these financial statements, in accordance with the instructions of preparation and presentation of financial statements for Egyptian banks' issued by the Central Bank of Egypt on December 16<sup>th</sup>, 2008, as well as with relevant Egyptian laws and regulations. Our responsibility is to express a conclusion on these financial statements based on our review.

#### Scope of the Review

We conducted our review in accordance with the Egyptian standard on limited review no. 2410 "Review of Interim Financial information Performed by the Independent Auditor". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Egyptian Audit Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly we do not express an audit opinion.

# Bases for our qualified conclusion:

- 1- Loan Loss provision shortfall, based on the data made available to us, has amounted to LE 944mn as of September 30<sup>th</sup>, 2011 (December 31<sup>st</sup>, 2010: LE 1.3bn) as described in note no. 18 of the financial statements. We issued a qualified report regarding this matter on the financial statements as of December 31<sup>st</sup>, 2010.
- 2- Tax provision shortfall as of September 30<sup>th</sup>, 2011 has amounted to LE 189mn (December 31<sup>st</sup>, 2010: LE 159mn). We issued a qualified report regarding this matter on the financial statements as of December 31<sup>st</sup>, 2010.
- 3- Deferred tax asset utilization of LE 79mn is dependent on shortfall of loan impairment loss and the provision amount that will be charged for the coming years and its effect on future taxable income. We issued a qualified report regarding this matter on the financial statements as of December 31<sup>st</sup>, 2010.
- 4- The bank sold the equivalent of 77.46% of his shares in National Company for Glass and Crystal SAE (subsidiary) to ADI Holding SAE (under incorporation) for LE 164,184,595 which book value amounted to LE 143,520,590. Although the legal procedures to transfer the ownership of the shares to buyer (ADI Holding SAE, under incorporation), the bank recognized a gain from sale of LE 20,664,005

#### **Qualified Conclusion:**

Based on our review, except for the effect of the previous paragraph on the financial statements, nothing has come to our attention that causes us to believe that the accompanying financial statements does not represent in all material aspects the financial position of the bank as at September 31<sup>st</sup>, 2011, its financial performance and cash flow for the 9 months period then ended in accordance with the instructions of preparation and presentation of financial statements for Egyptian banks' issued by the Central Bank of Egypt on December 16<sup>th</sup>, 2008, as well as with relevant Egyptian laws and regulations.

# **Emphasis of matter**

Without qualifying our report, we draw your attention to note (2-b) of the financial statements, stating that although the Bank's accumulated losses as at September 30<sup>th</sup>, 2011 exceeds the paid-in capital and the shortfall in Loan loss provision and Tax provision, the financial statements were prepared in accordance to the going concern principal based on the main shareholders' commitment to provide the required funds to the bank. In accordance to article no. 69 of the companies Law No. 159 of 1981, an extraordinary general assembly meeting was held on April 17<sup>th</sup>, 2011 and decided the continuity of the Bank.

# **Auditors**

Mohamed Salah Abo Tabl	Taha Mohamed Khaled
FESAA – FEST	FESAA - FEST
R.A.A (4434)	R.A.A (5136)
Allied for Accounting and Auditing E&Y	BDO & CO

13<sup>th</sup> November 2011

Cairo

# NATIONAL BANK FOR DIVELOPMENT AN EGYPTIAN JOINT STOCK COMPANY Statement of Financial Position as at September 30<sup>th</sup>, 2011

			"Restated"
	Note	September 30 <sup>th</sup> ,	December 31 <sup>st</sup> ,
	Note	<u>2011</u>	<u>2010</u>
	<u>No</u>	<u>L.E</u>	<u>L.E</u>
<u>Assets</u>			
Cash and due from Central Bank of Egypt (CBE)	(14)	1,011,399,746	1,377,353,649
Due from banks	(15)	1,289,044,522	1,889,768,049
Treasury bills	(16)	3,163,927,905	2,395,781,354
Investments held for trading	(17)	-	20,071,000
Net Loans and credit facilities to customers	(18)	1,353,954,364	1,679,997,918
Islamic facilities to customers, net	(18)	3,206,216,178	2,567,280,896
Financial Investments:			
-Available for sale	(1/19)	705,607,230	726,574,295
-Held to maturity	(2/19)	27,252,495	32,217,120
Net Investments in associates & subsidiaries	(20)	144,751,700	298,308,291
Net Intangible assets	(21)	12,787,938	5,422,482
Other assets	(22)	518,980,035	337,755,416
Fixed assets, net	(23)	152,083,710	155,786,713
Deferred tax assets	(29)	601,775,931	515,616,385
Total assets		12,187,781,754	12,001,933,568
Liabilities and Shareholders' Equity :			
Liabilities:			
Due to banks	(24)	304,788,308	349,946,295
Customers' deposits	(25)	10,911,434,196	10,868,742,293
Long term loans	(26)	158,471,192	148,165,047
Other liabilities	(27)	179,074,945	119,078,339
Other provisions	(28)	21,393,797	29,172,058
Total liabilities	(=5)	11,575,162,438	11,515,104,032
Sharahaldara' Equityu			
Shareholders' Equity: Issued and paid-up capital	(30)	2,000,000,000	2,000,000,000
Paid under capital increase	(4/30)	872,982,038	321,707,558
Reserves	(31)	160,859,824	179,490,939
Subordinated financing (equity share)	(26)	36,407,847	42,981,923
Retained losses	(4/31)	(2,457,630,393)	(2,057,350,884)
Total Shareholders' Equity	(4/31)	612,619,315	486,829,536
· ·			
Total Liabilities and Shareholders' Equity		12,187,781,754	12,001,933,568
Contingent Liabilities & commitments	(33)	485,918,860	493,933,000

Chief Executive Officer & Managing Director Chairman CFO

Nevine Loutfy Nevine Loutfy Michael Murray

# NATIONAL BANK FOR DIVELOPMENT AN EGYPTIAN JOINT STOCK COMPANY

# $\label{eq:come_statement}$ For the period ended September ${\bf 30}^{\rm th}$ , 2011

	Note <u>No</u>	For the period ended September 30 <sup>th</sup> , 2011 <u>L.E</u>	<u>"Restated"</u> For the period ended September 30 <sup>th</sup> , 2010 <u>L.E</u>
Profit on loans and similar income	(5)	516,535,799	401,151,517
Interest on deposits and similar costs	(5)	(398,741,636)	(321,799,244)
Net interest income		117,794,163	79,352,273
Fees and commission income	(6)	43,868,359	50,607,458
Fees and commission expense	(6)	(1,821,187)	(487,889)
Net fees and commission income		42,047,173	50,119,569
Dividend income	(7)	1,225,377	5,981,329
Net trading income	(8)	11,586,873	8,721,093
Gain from sale of financial investments	(3/19)	22,387,261	2,308,304
Impairment losses	(11)	(323,476,290)	(367,049,000)
Administrative expenses	(9)	(262,528,306)	(195,035,293)
Other operating expenses	(10)	(97,202,334)	(112,130,097)
loss before tax		(488,166,083)	(527,731,822)
Tax	(12)	86,159,546	160,983,012
Net loss for the period		(402,006,537)	(366,748,810)
Losses per share	(13)	(2.01)	(2.10)

# NATIONAL BANK FOR DIVELOPMENT

#### AN EGYPTIAN JOINT STOCK COMPANY

#### Statement of Changes in Shareholder's Equity

For the period ended September 30<sup>th</sup> , 2011

			For the p	perioa enaea Septer	mber 30 , 2011					
	Capital	Paid Under Capital Increase	Legal Reserve	General Reserve	Special Reserve	AFS Investments F.V. Reserve	General Banking Risk Reserve	Subordinate d Financing (Equity Share)	Retained losses	Total
Balance at January 1st 2010 as reported	1,750,000,000	130,340,899	22,878,187	36,271,546	17,165,099	40,148,754	-	-	(1,525,713,678)	471,090,807
Effect of change in accounting policies	-	-	-	-	9,092,000	-	46,248,250	-	(9,952,518)	45,387,732
Balance at January 1 <sup>st</sup> 2010 as restated	1,750,000,000	130,340,899	22,878,187	36,271,546	26,257,099	40,148,754	46,248,250	-	(1,535,666,196)	516,478,539
Transfer to general banking risk Reserve	-	-	-	-	-	-	9,414,357	-	(9,414,357)	-
Paid Under Capital increase	-	269,993,901	-	-	-	-	-	-	-	269,993,901
Surplus In Share's Subscription Fess	-	-	-	6,250,000	-	-	-	-	-	6,250,000
Net Loss for the period	-	-	-	-	-	-	-	-	(366,748,810)	(366,748,810)
Change at Fair Value for AFS investments	-	-	-	-	-	-	-		-	(327,549)
Subordinated Financing (Equity Share)	-	-	-	-	-	-	-	47,110,508	-	47,110,508
Cost of Subordinated Financing By (EIR)	-	-	-	-	-	-	-	(2,032,282)	2,032,282	-
Balance at September 30 <sup>th</sup> , 2010 as restated	1,750,000,000	400,334,800	22,878,187	42,521,546	26,257,099	39,821,205	55,662,607	45,078,226	(1,909,797,081)	472,756,589
Balance at January 1 <sup>st</sup> 2011 as reported	2,000,000,000	321,707,558	22,878,187	42,521,546	26,257,099	24,881,886	62,952,221	42,981,923	(2,046,786,342)	497,394,078
Prior year adjustments – Note (22)	-	-	-	-	-	-	-	-	(10,564,542)	(10,564,542)
Balance at January 1 <sup>st</sup> 2011 as restated	2,000,000,000	321,707,558	22,878,187	42,521,546	26,257,099	24,881,886	62,952,221	42,981,923	(2,057,350,884)	486,829,536
Paid Under Capital increase	-	551,274,480	-	-	-	-	-	-	-	551,274,480
Transfer to general banking risk Reserve	-	-	-	-	-	-	4,847,048	-	(4,847,048)	-
Change at Fair Value for AFS investments	-	-	-	-	-	(23,478,163)	-	-	-	(23,478,163)
Net Loss for the period	-	-	-	-	-	-	-	-	(402,006,537)	(402,006,537)
Amortization of subordinated financing using EIR method						-		(6,574,076)	6,574,076	
Balance as at September 30 <sup>th</sup> , 2011	2,000,000,000	872,982,038	22,878,187	42,521,546	26,257,099	1,403,723	67,799,269	36,407,847	(2,457,630,393)	612,619,315

# NATIONAL BANK FOR DIVELOPMENT AN EGYPTIAN JOINT STOCK COMPANY Statement of Cash Flows

For the period ended September 30<sup>th</sup> , 2011

	September 30 <sup>th</sup> , 2011 L.E	<u>"Restated"</u> September 30 <sup>th</sup> , 2010 <u>L.E</u>
Operational activities	<u>—</u>	<del>_</del>
Loss before tax	(488,166,083)	(527,731,822)
Non cash adjustment to reconcile loss before tax to cash flows from operating activities:		
Depreciation of fixed assets	20,557,835	15,913,617
Amortization of intangible assets	7,226,535	5,953,123
Impairment losses	323,476,290	367,049,000
Other provisions	50,925,353	65,938,483
MTM of Assets held for trading	244,281	(397,462)
Other provision used	(58,725,181)	(68,567,109)
Provision no longer required	-	(6,240,833)
Foreign currency revaluation of Loan Loss provisions	7,810,000	9,921,059
Foreign currency revaluation of other provisions	21,555	24,043
Foreign currency revaluation of held to maturity investments	(704,250)	(1,045,500)
Foreign currency revaluation of available for sale investments	(415,350)	(513,171)
Reverse of impairments losses for HTM investments	-	(240,750)
Gains on sale of fixed assets	(484,943)	(6,588,434)
Gains on sale of assets reverted to the bank	(3,243,616)	11,172,719
Profit /loss from sale of Assets held for trading	(172,497)	(1,440,078
Profit/loss from sale of available for sale investments	(336)	(2,308,304)
Profit/loss from sale of treasury bills	(602,771)	-
Profit/loss from sale of investments in subsidiaries & Associate	(21,784,154)	-
Dividends income	(1,225,377)	(5,981,329)
Amortization of subordinated loan using EIR method	6,574,076	2,032,282
Foreign currency revaluation of subordinated financing	4,091,847	-
Operating loss prior changes in assets and liabilities utilized in operational activities	(154,596,786)	(143,050,466)
Net decrease (increase) in assets & liabilities		
Due from banks	572,404,885	564,898,806
Treasury bills	(736,796,007)	(68,778,698)
Assets held for trading	19,999,215	(242,168,955)
Loans to customers	(641,126,119)	(739,247,544)
Other assets	(35,574,958)	24,337,985
Due to banks	(45,157,986)	123,175,074
Customers' deposits	42,691,903	1,285,440,457
Other liabilities	59,997,978	56,482,766
Income tax paid during the period	-	(17,441,298)

# Translation of Financial Statements originally issued in Arabic

Net cash flows resulting from (Used in) operating activities (1)	(918,157,876)	843,648,127
Cash flows from investing activities		
Purchase of investments available for sale	(59,519,695)	(383,629,335)
Proceeds from Investments available for sale	57,424,281	190,852,524
Payments for the purchase of fixed assets	(22,596,399)	(95,209,904)
Payments for the purchase of intangible assets	(14,591,734)	(9,349,661)
Proceeds from sale of fixed assets	6,226,511	7,306,875
Proceeds from sale of investments in subsidiaries & Associate	11,156,150	-
Proceeds from sale investments Held to maturity	3,730,125	-
Profit from sale of treasury bills	602,771	-
Dividends income	1,225,377	5,981,328
Profit/loss from sale of investments in subsidiaries & Associate	20,664,005	-
Net cash flows used in) / resulting from investing activities (2)	4,321,393	(284,048,173)
Cash flows from financing activities		
Paid under Capital Increase	551,274,480	269,993,901
Long term financing	-	187,560,689
Surplus In share's subscription fees	(360,000)	6,250,000
Net cash flows resulting from financing activities (3)	550,914,480	463,804,590
Net increase (decrease) in cash and cash equivalents during the period (1+2+3)	(362,922,002)	1,023,404,544
Cash and cash equivalents at the beginning of the period	2,341,492,955	394,660,216
Cash and cash equivalents at the end of the period (32)	1,978,570,953	1,418,064,760
Cash and cash equivalents at end of period are represented in :		
Cash and due from Central Bank of Egypt	1,011,399,746	1,367,792,798
Due from banks	1,289,044,522	3,061,171,673
Treasury bills	3,163,927,905	1,037,351,765
Due from banks (deposits matured more than 3 months)	(1,232,427,008)	(3,010,899,711)
Treasury bills with maturity more than 3 months	(2,253,374,211)	(1,037,351,765)
Treasury bills with maturity more than 5 months	( / / /	<u> </u>

# 1- BACKGROUND:

National Bank for Development was established as an (S.A.E) in 1974 and in accordance with Investment Law no 43 of 1974 and its executive regulations and the amendments thereon, The bank provides all banking services related to its activities of corporate, retail and investments. Through its head office located in Cairo and its 69 branches served by 2,151 staff at the date of the financial statements, The Bank is listed on the Egyptian Stock Exchange (EGX).

As per the Extraordinary General Assembly meeting dated 3 September 2007. An approval is being taken to amend the name of "National Bank for Development" to "Abu Dhabi Islamic Bank - Egypt". The name will be amended after converting the Bank's activity to be Shari'a compliant in accordance with Shari'a standards.

On 27<sup>th</sup> of October 2011 the financial statements as of September 30<sup>th</sup>, 2011 were approved by the Bank's board of directors.

# 2- SIGNIFICANT ACCOUNTING POLICIES:

# A) Basis for preparation

These financial statements are prepared in accordance with the Central Bank of Egypt (CBE) basis of preparation of the Bank's financial statements and principles of recognition and measurement as approved by its board of directors on December 16<sup>th</sup>, 2008. These financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial assets and financial liabilities at fair value through the profit & loss, available for sale financial assets.

The Bank also prepared the financial statements in accordance with CBE basis of preparation of the financial statements & principles of recognition and measurement issued by CBE's board of directors on December 16, 2008.

Consolidated and standalone financial statements are to be read together as of September 30<sup>th</sup>, 2011 to gather sufficient information reflecting the Banks' activities, results, cash flow and change in owners' equity.

The financial statements of the Bank have been prepared up to December 31st, 2009 applying the CBE previous regulations effective until that date which were different in certain aspects from the new Egyptian Accounting Standards 'EAS' issued in 2006 and its amendments, Upon the preparation of the financial statements for the financial period ended September 30th, 2011. The Bank's management changed certain accounting policies. and basis of recognition and measurement in compliance with the new Egyptian Accounting Standards issued in 2006 and the CBE Basis of preparation of the Banks' financial statements and principles of recognition and measurement as issued by the CBE's board of directors on December 16th, 2008.

# B) Significant Accounting Principle:

Although accumulated losses were LE 2,458mn at September 30<sup>th</sup>, 2011 (2010: LE 2,057mn). which exceeds the paid up capital in addition to the effect of the shortfall of loan loss provision and tax provisions. The financial statements have been prepared on the going concern basis as shareholders undertake to continue providing financial support to the Bank.

As per article no. 69 of company's law no. 159 for year 1981. an Extraordinary General Assembly meeting will be held to approve the Bank's continuity as a going concern.

# C) Associates and Subsidiary Companies:

#### C/1 Subsidiaries:

Are companies where the Bank holds more than 50% of voting and have significant influence in the power to participate in the financial and operating policies, taken into consideration the future changes that might occur to voting power that effect taking control over that entity

#### C/2 Associates:

Are companies where the Bank owns either directly or indirectly enough shares to influence the financial and operating policies of the company, whilst not reaching control (from 20% to 50%)

- The purchase method is used to account for the acquisition of subsidiaries and associates by the Bank. The cost of an acquisition is measured at the fair value or/and asset given or/and equity instruments issued or/and liabilities are incurred assumed at the date of exchange plus costs directly attributable to the acquisition. Net assets including contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the minority interest. The excess of acquisition cost over the Bank's share fair value in the net assets acquired is recorded as goodwill. If the acquisition cost is less than the fair value of the net assets, the difference is recognized directly in the income statement under the item "Other operating income/ (expenses)".
- Calculation of the associated and subsidiary companies in the standalone financial statements is calculated
  on the cost basis, investments are registered on the acquisition expenses basis, deducting any impairment
  loss in value, Dividend income is registered in the income statement which it declared.

# D) Segment Reports:

Business sectors consist of a group of assets and operations to produce product and services, which have similar risks and benefits; each sector distinct from the other, Geographical sector is related within an economical framework, each with distinct characteristics.

The bank doesn't have geographical segments repots working in economic environment at September 30<sup>th</sup>, 2011.

#### E) Foreign Currency Transactions:

#### **E/1** Trade and presentation currency:

The Egyptian pound is the currency of preparation and presentation of the financial statements.

#### E/2 Transactions and balances in Foreign Currency:

The Bank's accounting records are maintained in Egyptian pounds, Transactions in other foreign currencies are recorded at rates of exchange ruling at the value on the transaction date, Monetary assets and the liabilities in foreign currencies are revaluated into Egyptian pounds at the rates of exchange ruling at the balance sheet date, Any resultant gain or loss is then recorded in the income statement as follows:

- Net trading income or net income from financial instruments originally classified as a change in fair value through profit and loss according to its type.
- Other operating income/loss for other items.

The changes in fair value related to the monetary financial instruments denominated in foreign currencies as available for sale (debt instruments) are classified to revaluation differences arising from changes in amortized cost, differences arises from change in foreign exchange rate and differences arises from change in fair market value, changes related to amortized cost recognized in profit and loss in interest income from loans and similar income, changes related to foreign exchange recognized in other operating income/loss and changes related to fair value recognized in reserve for available for sale investment revaluation differences.

Translation differences on non-monetary items (equity securities) held at fair value though income is also reported through the income statement whereas for those classified as available-for-sale the income is recorded directly in equity within "Net unrealized gains and losses on available-for-sale assets" item.

#### F) Financial assets:

The Bank classifies the financial assets into the following groups:

- Financial assets designated at fair value through profit and loss.
- Loans and receivables.
- Financial investments held to maturity.
- Financial investments available for sale.

The management's classification depends on the investments at its initial recognition.

# F-1 Financial Assets designated at its fair value through profit and loss

Financial assets include:

- Investments held for trading
- Financial instrument recorded as held for trading if it is acquired for resale in short term, or if it represents a part of specific financial instrument portfolio that are managed together, and there is an evidence for actual recent transactions refers to the gain of income in short term.
- Under all circumstances, the Bank does not re-classify any financial instrument into financial instruments measured at fair value through profit and loss or to a group of financial assets held for trading.

#### F-2 Loans and Receivables:

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- That the Bank intends to sell immediately or in the short term, which are classified as held for trading;
- That the Bank upon initial recognition designates as available for sale; or
- For which the Bank may not recover substantially all of its initial investment, other than because of credit deterioration of the issuer.

#### F-3 Investments Held to Maturity

Held to maturity financial investments are non-derivative assets which carry fixed or determinable payments and where the Bank has the intention and the ability to hold to maturity, All held to maturity financial investments are reclassified as available for sale in case of sale of significant amounts – except in emergency cases.

# F-4 Financial Investments Available for Sale

Available for sale financial investments are non derivatives financial assets that are intended to be held for unspecified period and may be sold to provide liquidity or due to changes in the prices of shares, foreign currencies, or interest rate.

The following principles are followed for the financial assets:

- Purchases or sales of financial assets designated at fair value through profit and loss, held to maturity financial investments, and available for sale financial investments are recognized at the trade date which is the date the Bank is committed to purchase or sell the financial asset.
- Financial assets that are not classified as designated at fair value through profit and loss at initial measurement are recognize at fair value plus directly attributable costs of acquisition or issue while financial assets designated at fair value through profit and loss at initial measurement are recognized only at fair value, any directly attributable acquisition or issue costs are recorded in the "net trading income" in the income statement.

- Financial assets are derecognized where the rights to receive cash flows from the asset have expired or the Bank has transferred all the risks and rewards of the asset to another party, while a financial liability is derecognized when the obligation under the liability is discharged or cancelled or expired.
- Available for sale financial investments and financial assets designated at fair value through profit and loss are subsequently measured at fair value.
- Held to maturity financial investments are subsequently measured at amortized cost.
- Profit and loss due to changes in fair value of financial assets designated at fair value through profit and loss are recorded in income statement during the period it occurred.
- Profit and losses arising from changes in fair value of available for sale financial investments are recognized directly in equity, when the asset is disposed of or impaired, the cumulative profit or loss previously recognized in equity is recognized in the income statement.
- Monetary assets' interest/profit income is recognized based on the amortized cost method in the income statement, The foreign currency revaluation differences related to available for sale investments are recognized in the income statement, Available for sale equity instruments related to dividends are recognized in the income statement when they are declared.
- Fair values are obtained from quoted market prices in liquid markets, Where no active market exists, or quoted
  prices are unobtainable, the fair value is estimated using a variety of valuation techniques, including discounted
  cash flow and other pricing models, Inputs to pricing models are generally market-based when available and
  taken from reliable external data sources.
- If the range of reasonable fair value estimates is significant and the probabilities of the various estimates cannot be reasonably assessed, an entity can measure the equity instrument at cost minus any impairment losses.
- Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or where the Bank has transferred substantially all risks and rewards of ownership, Financial liabilities are derecognized when they are extinguished that is, when the obligation is discharged, cancelled or expires.
- Available for sale financial assets, held for trading and financial assets at fair value through profit or loss are all subsequently measured at fair value, Loans and receivables and held-to-maturity investments are subsequently measured at amortized cost.
- Gains and losses arising from changes in the fair value of financial assets classified as at fair value through profit or loss are recognized in the income statement in the period in which they arise, Gains and losses arising from changes in the fair value of "available for sale financial assets" are recognized directly in equity, until the financial asset is derecognized or impaired, at which time, the cumulative gain or loss previously recognized in equity is recognized in income statement.

- Interest/profit calculated using the effective interest/profit method and foreign currency gains and losses on monetary assets classified as available for sale are recognized in the income statement, Dividends on available for sale equity instruments are recognized in the income statement when the entities right to receive payment is established.
- The fair values of quoted investments in active markets are based on current bid prices, If there is no active market for a financial asset, the Bank measures the equity instruments that are classified as available for sale at cost net of impairment loss, if any.
- Debt instruments can be reclassified from the available for sale investments to held to maturity investments at fair value when the Bank has the intention and ability to hold to maturity including loans and bonds, Any related profit and loss that were previously recognized are treated as follows:
  - i. Financial assets with fixed or determinable payments and fixed maturity is valued at amortized cost, using the effective interest method in case of impairment the profit/interest and loss that have been previously recognized directly in equity is removed from equity and recognized in the income statement.
  - ii. Profit and loss related to financial assets without fixed or determinable maturity are held in equity till sale or disposal of the asset then removed from equity and recognized in the income statement, In case of impairment the profits and losses that have been previously recognized directly in equity are removed from equity and recognized in the income statement.
- Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or where the Bank has transferred substantially all risks and rewards of ownership.
   Financial liabilities are derecognized when they are extinguished – that is, when the obligation is discharged, cancelled or expired.

# G) Offset of financial assets and financial liabilities:

Financial assets and liabilities are offset when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

# H) Profit/Interest Income and Expenses:

Interest income and expense for all interest/profit-bearing financial instruments, except for those classified as held for trading or designated as at fair value through profit or loss, are recognized within 'interest income' and 'interest expense' in the income statement using the effective profit/interest rate method, The effective profit/interest rate method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the profit/interest income or profit/interest expense over the relevant period.

The effective profit/interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability, When calculating the effective profit/interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses, The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective profit/interest rate, transaction costs and all other premiums or discounts, Profit/interest income on loans is recognized on accrual basis except for the interest income on non performing loans, which ceases to be recognized as revenue when the recovery of interest or principle is in doubt.

When loans or debts are classified as non-performing or impaired, related profit/interest income are not recognized but rather, are carried off balance sheet in statistical records and are recognized as revenues on the cash basis as follows:

- When collected and after recovery of all areas for retail loans, personal loans, real estate loans for personal housing and loans to small business.
- For corporate loans, profit/interest income is also recognized on the cash basis, according to which interest earned during the periods subsequent to reschedule agreements does not start to accrete on the loan principal until the Bank collects 25% of the rescheduled installments and after payments of the installments continue to be regular for at least one year.

#### I) Fees and Commission Income:

Fees and commissions charged by the Bank for servicing a loan or facility that is measured at amortized cost and that are an integral part of the effective interest rate of that financial instrument are recognized as revenue as the services are provided.

Recognition of such fees and commission in profit or loss ceases when a loan becomes non-performing or is impaired in which case fees and commission income is rather marginalized and carried off the balance sheet, Recognition of such fees and commissions as revenues continues on the cash basis when the relevant profit/interest income on the financial instrument is recognized since they are generally treated as an adjustment to the effective profit/interest rate on the financial asset.

If it is probable that the Bank will enter into a specific lending arrangement, the commitment fee received is regarded as compensation for an ongoing involvement with the acquisition of a financial instrument and, together with the related transaction costs, is deferred and recognized as an adjustment to the effective profit/interest rate, If the commitment expires without the Bank making the loan, the fee is recognized as revenue on expiry.

A syndication fee received by the Bank that arranges a loan and retains no part of the loan package for itself (or retains a part at the same effective profit/interest rate for comparable risk as other participants) is compensation for the service of syndication; such a fee is recognized as revenue when the syndication has been completed.

Fees and commissions resulting from direct negotiations or participation in such negotiations for the benefit of or on behalf of another party, such as those earned on the allotment of shares or other financial assets to a client or acquisition or disposal of entities for a client, are recognized as revenue when the specific transaction has been completed.

Administrative and other services fees are recognized as income on a time proportionate basis over the lifetime of the service.

Fees charged for financial planning services and custodian services provided over long periods are recognized as income over the period during which the service is rendered.

#### J) Dividends:

Dividends are recognized in the income statement when the right to receive dividends is established.

# K) Impairments of financial assets:

#### K-1 Financial Assets held with cost to depreciation:

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or a portfolio of assets is impaired, A financial asset or a portfolio of assets is impaired and impairment losses is incurred if, and only if, there is objective evidence of impairment as a result of one or more loss events that occurred after the initial recognition of the asset and prior to the balance sheet date ('a loss event') and that loss event or events has had an impact on the estimated cash flows of the financial asset or the portfolio of financial assets that can be reliably estimated, Objective evidence that a financial asset or a portfolio of financial assets is impaired includes observable data that comes to the attention of the Bank about the following loss events:

- Significant financial difficulty of the issuer or the obligor.
- A breach of contract, such as a default or delinquency in interest or principal payments.
- It becomes probable that the borrower will enter bankruptcy or liquidation.
- Deterioration of Financial position of the borrower.
- The lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider.
- Impairment in the value of guarantee.
- Deterioration of creditworthiness.

A measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group.

The Bank estimates the period between the date on which the loss event has occurred and the date on which the impairment loss has been identified for each specific portfolio, for application purposes, the Bank considers this period to equal one.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant, Taking into consideration the following:

- If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment based on the historical loss rates.
- Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.
- An asset that is individually assessed for impairment but for which an impairment loss is not recognized is included in a group of other similar assets.
- If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash discounted at the financial asset's original effective interest rate, The carrying amount of the asset shall be reduced through use of an allowance account, The amount of the loss shall be recognized in profit or loss.
- For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (asset nature, business nature, geographical location, etc) that are indicative of the debtors' ability to pay all amounts due according to the contractual terms, Provisions are then related to estimate future payments as an indication of the borrowers' ability to fulfill his contract.
- When assessing the impairment loss for a group of financial assets on the basis of the historical loss rates, future cash flows in the group are estimated on the basis of the contractual cash flows of the Bank's assets and the historical loss experience for assets with credit risk characteristics similar to those in the group, Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.
- The Bank ensures that estimates of changes in future cash flow reflect and are directionally consistent with changes in related observable data from period to period, The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

# K-2 Financial Investments available for sale and held to maturity date in associates and subsidiary companies

At each balance sheet date, the Bank assesses whether there is objective evidence that any financial asset or group of financial assets that are classified as available for sale has been impaired, A significant or prolonged decline in the fair value of an investment in an equity instrument below its cost is an objective evidence of impairment.

Such decline is presumed to be significant for the equity instruments if it reaches 10% of the cost of the financial instrument, whereas it is presumed a prolonged decline when it extends for a period of more than 9 months.

In respect of available for sale equity securities, impairment losses previously recognized in profit or loss are not reversed through profit or loss, Any increase in fair value subsequent to an impairment loss is recognized directly in equity, However if, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss shall be reversed, with the amount of the reversal recognized in profit or loss for that debt instrument.

# L) Intangible Assets

#### L-1 Software (computer programs):

- Expenditure on upgrade and maintenance of computer programs is recognized as an expense in the income statement in the period in which it is incurred, Expenditures directly incurred in connection with specific software are recognized as intangible assets if they are controlled by the Bank and when it is probable that they will generate future economic benefits that exceed its cost within more than one year, Direct costs include the cost of the staff involved in upgrading the software in addition to a reasonable portion of relative overheads.
- Upgrade costs are recognized and added to the original cost of the software when it is likely that such costs will increase the efficiency or enhance the performance of the computers software beyond their original specification.
- Cost of the computer software recognized as an asset shall be amortized over the period of expected benefits which shall not exceed three years.

# M) Fixed Assets:

Lands and buildings comprise the head office premises and branches; all fixed assets are carried at historical cost net of accumulated depreciation and accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the items, Subsequent costs are included in the assets carrying amount or recognized separately, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be

measured reliably, Repairs and maintenance expenses are recognized in profit or loss within "other operating costs" line item during the financial period in which they are incurred.

Depreciation is charged so as to write off the cost of assets, other than land which is not depreciated, over their estimated useful lives, using the straight-line method to the extent of their estimated residual values based on the following annual rates.

Depreciation is charged so as to write off the cost of assets, other than land which is not depreciated, over their estimated useful lives, using the straight-line method to the extent of their estimated residual values based on the following annual rates:

Mechanical systems & equipments	5 years
Motor vehicles	5 years
Other equipment	8 years
Furniture and fittings	10 years
Buildings	20 years
Decorations and preparations	20 years

The Bank reviews the carrying amounts of its depreciable fixed assets whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered, Where the carrying amount of an asset exceeds its recoverable amount, the carrying amount is reduced to its recoverable amount.

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use, Gains and losses on disposals are determined by comparing proceeds with relevant carrying amount, these are included in profit or loss in other operating income (costs) in the income statement.

#

#### N) Impairment of non financial assets:

Non financial assets that do not have definite useful lives, except for goodwill, shall not be amortized, These are annually tested for impairment, Depreciable fixed assets are tested for impairment whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered.

Impairment loss is recognized and the carrying amount of an asset is reduced to the extent that such carrying amount exceeds the asset's recoverable amount.

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use, For the purpose of estimating the impairment loss, where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

At each balance sheet date, non-financial assets for which an impairment loss is recognized shall be reviewed to assess whether or not such impairment losses should be reversed through profit or loss.

# O) Leasing

It's calculated as per law 95 for the year 1995, if the contract grants the right to the tenant to purchase the asset by a set date and a set value, in addition to contract covered more than 75% of estimated useful life, or if the existing rent represents more than 90% of the assets value, Other contracts represent operational rent contracts.

#### O-1 Rent

As for leasing contracts the expense of rent is recognized, in addition to maintenance expenses, as expenses in the under Income statement, If the Bank decides upon the usage of its right in purchasing the rented assets, the expenses of purchase is capitalized and depreciated over the remaining useful life.

The payments are recognized under operational rent decreased by the amount of any payments received within the stated period, registered in the income statement as steady installments.

#### P) Cash and cash equivalents

For the purposes of the cash flows statement, cash and cash equivalents comprise balances due within three months from date of acquisition; they include cash and balances due from Central Bank of Egypt, other than those within the mandatory reserve- current accounts with banks and treasury bills, certificates of deposits and other governmental notes.

#### Q) Other provisions

Provisions for obligations are recognized based on the present value of the best estimate of the consideration required to settle the present obligation at the balance sheet date.

For obligations due, provisions are calculated based on undiscounted expected outflows unless the time value of money has a significant impact on the amount on provision, then it is measured at the present value.

When a provision is wholly or partially no longer required, it is reversed through profit or loss under other operating income/expenses.

Provisions for obligations due within more than 12 months from the balance sheet date are recognized based on the present value of the best estimate of the consideration required to settle the present obligation at the balance sheet date, An appropriate pre-tax discount rate that reflects the time value of money is used to calculate the present value of such provisions, For obligations due within less than twelve months from the balance sheet date, provisions are calculated based on undiscounted expected outflows unless the time value of money has a significant impact on the amount of provision, then it is measured at the present value.

#### R) Taxes

Taxes include income taxes and deferred taxes, both are recognized in the income statement except for income tax relating to the owners equity, which is recognized directly within the owners equity statement.

Income tax expense on the year's profit or loss represents the sum of the tax currently payable and deferred tax, and is recognized in the income statement.

The Bank's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period, in addition to income tax adjustments related to previous years, Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered, However, when it is expected that the tax benefit will increase, the carrying amount of deferred tax assets shall increase to the extent of previous reduction.

#### S) Borrowing

Loans obtained by the Bank are initially recognized at the fair value net of transaction costs incurred in connection with obtaining the loan, Borrowings are subsequently measured at amortized cost, with the difference between net proceeds and the value to be paid over the borrowing period, recognized in profit or loss using the effective interest rate method.

#### T) Dividends

Dividends are recognized when declared by the General Assembly of shareholders, Those dividends include employees' share in the profits and the Board of Directors' remuneration as prescribed by the articles of association and law.

# U) Comparative figures

Comparative figures are reclassified, where necessary, for consistency with changes in the current period's presentation.

#### 3- ANAGEMENT OF FINANCIAL RISKS

The Bank, as a result of conducting its activities, is exposed to various financial risks, Since financial activities are based on the concept of accepting risks and analyzing and managing individual risks or group of risks together, the Bank aims at achieving a well-balanced risks and relevant rewards, as appropriate and to reduce the probable adverse effects on the Bank's financial performance, The most important types of risks are credit risk, market risk, liquidity risk and other operating risks, The market risk comprises foreign currency risk, interest rate risk and other pricing risks.

The risk management policies have been laid down to determine and analyze the risks, set limits to the risk and control them through reliable methods and up—to—date systems, The Bank regularly reviews the risk management policies and systems and amendments thereto, so that they reflect the changes in markets, products and services and the best up-to—date applications.

Risks are managed in accordance with preapproved policies by the board of directors; the risk management department identifies, evaluates and covers financial risks, in close collaboration with the Bank's various operating units.

The board of directors provides written rules which cover certain risk areas, such as credit risk, foreign exchange risk, interest rate risk and the use of derivative and non-derivative financial instruments.

#### 3/1 Credit risk

Credit risk is the risk that one party will fail to discharge an obligation and will cause the other party to incur a financial loss, The bank deems loans to customers, banks and financial investments in terms of bills, current accounts, deposits at banks, as financial assets exposed to credit risk of settling part or all of the dues by the concerned parties on the maturity date, Credit risk also exists on items not registered in the balance sheet such as loan commitments,

#### 3/1/1 Measurement of Credit Risk

#### Loans and facilities to clients:

To evaluate credit risk relating to loans and facilities to banks and/or clients.3 components are to be considered:

- Probability of default
- Exposure at default
- Loss given default

The Banks daily activities include measurement of credit risk which reflects estimated loss (expected loss model) required by Basel Banking observatory committee, a conflict could generate between operational

measurements and impairments as per the Egyptian Accounting Standards, which recognizes losses encountered on Balance Sheet Recognized losses rather than Expected loss (note 3/1/1).

The Bank evaluates each client through a detailed weight categorization; these methods have been developed for internal evaluation usage and for analysis to reach the appropriate weighting, The Banks clients have been categorized to 4 categories, reflecting the delay in payment, therefore clients could move between the various categories depending on evolving circumstances, The Bank frequently and periodically reviews the efficiency of this method to estimate any cases.

# **Internal Categories:**

Category	Description
1	Good debts
2	Regular Follow Up
3	Special Follow Up
4	Bad debts

The estimated loss, is the loss incurred when delay in payment occurs, being a percentage of loan which differs depending upon client, nature of claim, available collaterals and guarantees.

# **Debt Instruments and Treasury Bills**

The Bank in this case uses external categorization, such as Standard and poor or other equivalents, If external classification is not available, the method of credit risk is followed.

# 3/1/2 Minimization and avoidance of risk:

The Bank manages and controls the credit risk on the debt category and various circumstances, nature, country, manufacture, etc, The Assets exposed to credit risk in these categories are classified according to detailed rules and terms depending heavily on information relevant to the customer, his activity, financial position and his payment track record.

Framework for categorizing debts is drawn by sub borders including on/off balance sheet figures, the daily risk relating to trade items (e.g. Foreign exchange). Actual figures are compared to daily limits.

Periodical monitor and review of credit risk through analyzing the ability of clients and estimated clients, In light of the results, amendments to the debt limitation take place as appropriate.

Several methods to eliminated risk are as follows:

#### **Collaterals:**

Several rules and policies are stated by the Bank to minimize credit risk, one of which is collaterals, the Bank specifies guidelines for certain types of collaterals, major types are as follows:

- Real estate Mortgage
- Operating Asset Mortgage such as Machinery and goods
- Mortgage of Financial Instruments such as: securities or Equities

Usually the long term facilities are related to corporate, while short term facilities or credit for retail to minimize any losses to minimal, The Bank seeks extra collaterals from related parties if a sign of impairment of any loan or facility occurs.

Collaterals depend mainly on type of facility Treasury bills and securities are usually with no collaterals, except for financial pools covered by Asset-backed securities and similar guaranteed by financial instruments.

# **Master Netting Arrangements:**

The Bank minimizes credit risk through arrangements made between major clients representing high portfolios and the Bank, master netting arrangements doesn't result in netting between assets and liabilities within the balance sheet, because the settlement is normally set on total value, This leads to a lower risk rate for the Bank, because in case of non-performing loans settlements are in favor of the Bank, Due to fluctuations the Bank's risk weight can differ due to circumstances.

#### **Commitments Related to Credits:**

The major need for commitments related to credits is for the client to have liquidity when needed, Guarantees and standby letters of credit issued by the Bank on behalf of the client; to grantee a third party the right to withdrawal from the clients account within a certain limit.

Usually this is guaranteed by shipped merchandise or goods therefore the risk weight is less than direct loans.

Credit commitments represent the hidden unused part of the risk tolerated by the Bank such as granting loans, LCs and LGs, the Bank then is subject to losses to equal value of credits, Losses indorsed by unused credits are less than the value, due to facilities being granted for possible commitments for a specific client with certain conditions, The Bank observes the credits till maturity date (long term credits hold a higher risk weight).

# 3/1/3 Impairment & Provisioning Policies

Impairment loss provisions stated on the end of period balance sheet are extracted from the categorized weight risk rating, Provisions are mainly calculated for credits holding the lowest category and the following table clarifies the percentage upon which the provisions are calculated:

No.	Banks Rating	September 30th, 2011			
NO.	Daliks Natilig	Loans and Facilities	Impairment loss provisions		
1	Good debts	38.54%	0.58%		
2	Regular Follow Up	6.14%	0.82%		
3	Special Follow Up	1.13%	0.42%		
4	Bad debts	54.19%	98.19%		
		100.00%	100.00%		

Internal evaluation helps to clarify if there are any significant indications existing for provisions, as per Egyptian Accounting Standards no. 26. Guided by the following points set by the Bank:

- Financial problems faced by the client.
- Breaching of loan contract for example overdue installments.
- Prediction of bankruptcy or liquidation or financial restructure.
- Deterioration of competitive position.
- The Bank granting superior or extraordinary facilities that the Bank could normally not agree upon.
- Impairment of the collateral.
- Deterioration of credit status.

The Bank's policy includes revising all the Bank's assets (exceeding a certain percentage of importance) at least once per year or more if needed.

Loss is evaluated at the balance sheet date on all major accounts, Evaluation normally includes the existing collateral, verifying all payments and withdrawals from the account, Impairment loss is accumulated on similar assets; historical expertise, personal judgment statistical methods.

# 3/1/4 Model of General risk measurement

In addition to the 4 categories stated in note 3/1/1, the management takes on several other detailed measurements, to comply with the CBE requirements, Assets exposed to risk are categorized as per the CBE's conditions and instructions, mainly related to on the client, such as: activity, financial position, payment stability.

The Bank calculates the impairment of assets exposed to credit risk, including commitments relating to credit on the basis of rates determined by CBE, In case, the required for impairment losses as per CBE credit worthiness rules exceeds the provisions, that excess shall be debited to retained earnings and carried to the general reserve for banking risks in the equity section.

Such reserve is always adjusted, on a regular basis, by any increase or decrease so that the reserve shall always be equivalent to the amount of increase between the two provisions, Such reserve is not available for distribution (note 31) and shows the movement on the general reserve for banking risks during the financial year.

As follows is the statement of credit rating for corporations as per the Bank's internal ratings as compared with those of CBE's; it also includes the percentages of provisions required for impairment of assets exposed to credit risk.

CBE rating	CBE rating Description	Required Provision %	Internal Rating	Internal Rating Description
<u>1</u>	Low risk	0%	1	Good debts
2	Moderate risk	1%	1	Good debts
3	Satisfactory risk	1%	1	Good debts
4	Appropriate risk	2%	1	Good debts
5	Acceptable risk	2%	1	Good debts
6	Marginally acceptable risk	3%	2	Regular Follow up
7	Risk needs special attention	5%	3	Special Follow up
8	Substandard	20%	4	Bad debts
9	Doubtful debts	50%	4	Bad debts
10	Bad debts	100%	4	Bad debts

# 3/1/5 Maximum limit for credit risk before guarantees

# 5/A Maximum limit for credit risk before guarantees:

	30/9/2011	31/12/2010
Balance Sheet items exposed to Credit Risks		
Treasury Bills	3,291,250	2,456,900
Loans and advances to clients:		
Retail loans		
- Overdraft	11,961	19,562
- Credit Cards	3,162	3,691
- Personal loans	1,925,354	1,557,949
Corporate Loans:		
- Overdraft	325,116	375,515
- Direct loans	5,343,492	5,241,225
- Syndicated loans	701,377	478,984
<u>Financial Investments</u> :		
- Debt instruments	681,326	696,930
Total	12,283,038	10,830,756

	30/9/2011	31/12/2010
Off balance sheet items exposed to credit risks		
Letters of credit	117,868	134,229
Letters of guarantee	135,752	104,413
Documentary credit	8,258	8,697
Bank guarantees	224,042	246,594
Total	485,920	493,933

The above table represents the maximum limit of risks to be exposed to at the end of September 30, 2011 and without taking into consideration any guarantees, for balance sheet items, amounts stated depends on the net carrying amount shown in the balance sheet.

As shown in the preceding table, 67.66% (December 31 2010: 70.6%) of the maximum limit exposed to credit risk results from loans and facilities to customers, while investments in debt instruments represents 5.55% (December 31, 2010: 6.6%).

The management is confident in its ability to maintain control on an ongoing basis and maintain the minimum credit risk resulting from loan portfolio, facilities, and debt instruments as follows:

- 44.68% (December 31, 2010: 39.57%) of the loans and facilities portfolio are rated on the highest 2 levels of the internal rating.
- 38.54% (December 31, 2010: 34.37%) of the loan portfolio and facilities having no arrears or indicators of impairment.
- Loans and facilities valued on a standalone basis amounting to LE 4,503mn (December 31, 2010: LE 4,580mn) with impairment less than 54.19% from its value against (December 31, 2010: LE 59.65%).
- The Bank applied more prudential selection process on granting loans and facilities during the financial period ended at September 30, 2011.
- More than 97.67% of investments in debt instruments and treasury bills represent debt instruments due from the Egyptian government.

# 3/1/6 Loans and Facilities:

The status of balances of loans and facilities in terms of credit rating are as follows:

	Value in thousands		
	30/9/2011	31/12/2010	
Loans and facilities to clients			
Not having arrears and not subject to impairment	3,203,005	2,639,197	
Arrears not subject to impairment	603,738	457,813	
Subject to impairment	4,503,719	4,579,916	
Total (note 18)	8,310,462	7,676,926	
Less:			
Less: impairment loss provision	(2,841,214)	(2,570,448)	
Reserved interest	(473,679)	(471,282)	
Deferred profits	(435,399)	(387,918)	
Net (note 18)	4,560,170	4,247,278	

#### Loans and facilities:

Value in thousands

Rating	<u>Retail</u> <u>Corporate</u>		<u>Retail</u>		<u>orate</u>	
	Credit Cards	Personal loans & Overdraft	Personal loans & Overdraft	Syndicated loans	Total loans and facilities	
Good debts	2,003	1,797,282	713,010	690,709	3,203,004	
Regular follow up	178	81,391	417,908	10,668	510,145	
Special follow up	20	21,452	72,121	-	93,593	
Bad debts	961	37,189	4,465,570	-	4,503,720	
Total	3,162	1,937,314	5,668,609	701,377	8,310,462	

Guaranteed loans are not considered subject to impairment for the non-performing category after taking into consideration the collectability of the guarantees, Loans and facilities portfolio has increased as of September 30, 2011by 8.25% (December 31, 2010: 18.77%).

# Loans and facilities having no arrears and not subject to impairment

The credit worthiness is rated for the loans and facilities portfolio that have no arrears and is not subject to impairment that is by reverting to the Banks' internal rating.

# Loans and facilities having arrears and not subject to impairment:

They are loans and facilities having arrears until 90 days and they are not subject to impairment unless there is information to the contrary, Loans and facilities to customers having arrears and not subject to impairment and fair value of related guarantees are represented as follows:

60 to 90 days arrears  Total	93,592 <b>603,738</b>
30 to 60 days arrears	363,015
30 days arrears	147,131
	Value in thousands

At the first recognition of loans and facilities the fair value of the guarantees is re-evaluated on a regular basis taking into consideration market value in the subsequent events.

# Loans and facilities subject to individual impairment:

Loans and facilities to clients as follows:

September 30, 2011	Retail	Corporate	Value in LE thousands <b>Total</b>
Loans and facilities subject to individual impairment:	38,150	4465,569	4,503,719
impairment.	38,130	4403,303	4,303,719

#### **Re-scheduled Loans and facilities**

Restructuring activities include renegotiating in terms of payments terms extension, restructure of mandatory management policies, and adjusting/postpone repayment terms. Renegotiating policies depend on indicators or standards in addition to the management personal judgment to show that regular payments are of high probability. These policies are subject to regular review. Long-term loans, especially loans to customers are usually subject to renegotiation.

		Value in LE thousands
	30/9/2011	31/12/2010
Loans and advances to clients		
<u>Corporate</u>		
Direct Loans	290,625	196,503

# 3/1/7 Investments in debt instruments and treasury bills:

The following table represents breakdown of debt instruments and treasury bills, as per rating agencies at the end of the financial period.

	Value in LE thousands			
		Investments		
September 30, 2011	Treasury Bills	in Debt Instruments	Total	
BBB++	3,291,250	681,326	3,972,576	

# 3/1/8 Geographical sectors:

, , , , ,	Arab	Republic of Eg	Value in LE thous Other Countries	nds <b>Total</b>	
Description	Cairo	Alex, Delta	Upper		
		& Sinai	Egypt		
Treasury bills	3,291,250	-	-	-	3,291,250
Financial investments:	681,326	-	-	-	681,326
Debt instruments available for sale or					
held to maturity					
Loans and facilities					
Retail:					
Overdraft	6,001	2,597	3,363	-	11,691
Credit cards	3,162	-	-	-	3,162
Personal loans	1,021,181	692,042	212,132	-	1,925,354
Corporate loans:					
Overdraft	324,770	251	51	44	325,116
Direct loans	5,341,531	1,953	8	-	5,343,492
Syndicated loans	612,634	-	-	88,743	701,377
Total September 30, 2011	11,281,854	696,843	215,554	88,788	12,283,038
Total December 31, 2010	10,126,984	551,355	172,488		10,850,827

#### 3/2 Market Risk

Market risk is reflected in the fluctuation of the fair value or future cash flow, resulting from changes in market parameters, Market risk affects interest rates, foreign currency as well as equity products, each is exposed to general market movements.

Management of market risk, either related to trading or non-trading, is monitored by two separate teams, whereas reports are presented regularly to the board of directors.

Trading portfolios include direct dealing with clients and with the market, as for non-trading portfolios it is mainly established from management of assets interest rates or liabilities relating retail.

These portfolios include foreign exchange and equity instruments resulting from investments held to maturity and investments available for sale.

#### 3/2/1 Methods of Measurement of Market Risk

As a part of managing market risk, the Bank has several hedging strategies and enters into several contracts for exchange of interest rate, that is to try to balance the risk of the debt instruments, long term loans with fixed interest in case of fair value implementation; Following are the major measurement methods used:

#### Value at risk:

The Bank implements value at risk method on portfolios held for trade as well as non-trade, That is to evaluate the market risk and estimated maximum loss, depending on some predictions of the change in market conditions, The board of directors set limits to values at risk (for both trading and non-trading investments), which are monitored on a daily basis by the market risk department, The value at risk is the estimated calculated loss of the existing portfolio, this reflects the maximum loss that could occur but with a set ratio of 98%, Therefore there is a 2% probability of actual loss is more than the estimated loss, From the model of value at risk, ten day custody is expected, before closing all positions, Also, it is assumed that market movement within the ten days of custody will follow the same pattern, The market pattern is determined on a historical 5 year basis, used to predict ratios, prices, rates, Outputs are closely monitored to evaluate the accuracy of the measurement method.

Using this method doesn't guarantee the value of loss to be within limits, especially if there is a major market movement, As the market risk impacts a major part of the Banks business, the board of directors on a yearly basis set appropriate limitations for the value at risk (trading and non-trading) and are divided on the business sectors, comparing actual to estimated values, reviewed on a daily basis by the risk department, The average daily value at risk within the financial period was LE 681,326k (December 31, 2010: LE 3,318k). The quality of the value at risk model is evaluated regularly, through testing results of portfolio held for trade; Reports are presented after wards to management and board of directors.

# **Stress Testing:**

Stress testing gives an indication of the loss that may arise from sharp change in circumstances. Stress testing is designed to understand the impact, using standard analysis for specific scenarios.

The Bank undertakes various scenarios using risk analysis, such as compressing risk factors, by predicting crucial movements on each risk category, as well as developing country testing, due to special circumstances such as currency floating, Stress testing results are reviewed by management and the board of directors.

#### 3/2/2 Summary of value at risk:

# Total value at risk for Investment held for trade:

Existing period			Value in LE thousands till end of period	
	Average	More	Less	
Total value upon interest rate risk				

# Total value at risk for Non-trading investment held for trade upon type of risk:

		nousands	
		9 months till er	nd of period
	Average	More	Less
Interest rate risk (local currency)	-	-	658,822
Interest rate risk (foreign currency)		-	22,504
Total value upon risk		<u>-</u>	681,326

There is a direct tie between the increase of value at risk and increase of interest rate risk in global markets, The 3 stated results (average, less, more) have been individually calculated.

The value calculated does not represent the total value at risk by the whole Bank as a result of the diversified relation between different portfolios as well as different risk factors.

# 3/2/3 Methods of Measurement of Market Risk:

The Bank has exposure to foreign currency risk and cash flow, The board of directors has set limitations to the financial currency as a total value at the end of each day as well as monitoring it within the day, The following table summarizes the exposure of the Bank to foreign currency fluctuations as of September 30th, 2011. The table includes the book value before deducting financial instruments provisions.

					V	alue in thousands
September 30th, 2011	LE	USD	Euro	Sterling	Others	Total
Financial Assets						
Cash and due from CBE	994,304	11,207	4,465	365	1,055	1,011,396
Due from banks	33,066	1,105,152	110,785	20,467	19,574	1,289,044
Treasury bills	3,291,250	-	-	-	-	3,291,250
Loans and facilities to clients	7,298,033	1,012,047	382	-	-	8,310,462
Financial Investments						
Available for sale	684,484	21,123	-	-	-	705,607
Held to maturity	4,881	22,371	-	-	-	27,252
Investments in associates &						
subsidiaries	144,752	-	-	-	-	144,752
<b>Total Financial Assets</b>	12,450,770	2,171,899	115,632	20,832	20,629	14,779,762
Financial Liabilities						
Dues to other banks	6,128	298,661	-	-	-	304,788
Customers deposits	10,277,048	479,632	113,373	20,782	20,599	10,911,434
Long term financing	100	158,371	-	-	-	158,471
Total financial Liabilities	10,283,275	936,664	113,373	20,782	20,599	11,374,694
Net financial position	2,167,495	1,235,235	2,259	49	30	3,405,068

# 3/2/4 Interest Rate Risk

The Bank is exposed to fluctuation of interest rates, which reflects in the cash flow as well as fluctuation in the fair value of financial instruments, Marginal Interest could increase as a result of fluctuations and profits could decrease, The board of directors has set limitations to the differences in interest ratings and re-pricing, This is monitored on a daily basis by the risk department, The following table summarizes the book value of the financial instruments by type and the re-rating dates or maturity dates (which is nearest).

	., p = aa a	. o raeg aac		, aates (	Value in LE thousands		
30 September 2011	1 month	> 1 month to < than 3 months	> than 3 months to <1 year	> 1 year to < 5 years	Without Profit/ interest	Total	
Financial Assets							
Cash and due from CBE	17,586	-	-	943,610	50,200	1,011,396	
Due from banks	1,142,438	-	-	-	146,606	1,289,044	
Treasury bills	1,438,028	618,880	1,234,342	-	-	3,291,250	
Loans and facilities to clients	525,380	48,726	397,934	7,338,422	-	8,310,462	
<b>Financial Investments</b>							
Available for sale	192,624	-	-	450,517	-	705,607	
Held to maturity	-	-	-	27,252	-	27,252	
Investments in associates & subsidiaries					144,752	144,752	
<b>Total Financial Assets</b>	3,316,056	667,606	1,822,064	8,759,801	341,558	14,779,763	
Financial Liabilities							
Dues to banks	3,019	301,769	-	-	-	304,788	
Customers deposits	2,638,874	1,019,556	1,826,453	5,426,551	-	10,911,434	
Long term financing	-	-	100	158,371	-	158,471	
<b>Total Financial Liabilities</b>							
	2,641,893	1,321,325	1,826,553	5,584,922		11,374,693	
Interest re-pricing gap	(674,163)	653,719	4,489	(3,174,879)	(341,558)	(3,405,070)	

### 3/3 Liquidity Risk

Liquidity risk is defined as the risk of not being able to meet cash flow or collateral requirements, when they fall due and at a reasonable price, this could lead to failing to meet deposits obligations to clients and loan commitments.

### **Liquidity Risk Management Department**

Operations carried out by the department are as follows:

- Daily funding is monitored by the Treasury department through observation of future cash flows to ensure the capability of the Bank to meet its liabilities, including payment upon maturity of loans.
- Keeping a high market asset portfolio that guarantees flexibility in liquidation if needed to meet any unexpected fluctuations.
- Observation of liquidity ratios compared to the internal policies of the Bank, and the CBE.

Regular assessment of the Bank structural liquidity profile - daily, weekly and Monthly – which are the main time spans to manage liquidity, Risk Department studies maturities of contracted financial liabilities as well as financial assets.

Its role is also to monitor the Liquidity gaps between average maturity assets and the level and type of unused loan commitments, the ratio of usage of Debit current accounts, and the effect of contingent liabilities such as LCs and LGs.

### **Funding Strategy:**

Liquidity resources are reviewed through a separate team, in order to provide wide range diversification in currencies, geographical location, sources products as well as maturities.

Assets available to meet all liabilities and cover loan commitments include cash, balances with the central bank, balances due from banks, treasury bills and other governmental notes, and loans and facilities to banks and clients, Moreover, some debt instruments, treasury bills and other governmental notes are pledged to cover liabilities, The Bank has the ability to meet unexpected net cash flows through selling securities, and finding other financing sources.

### 3/4 Capital Management

The Bank's objectives behind managing capital including elements other than equity shown in the balance sheet are represented in the following:

- Compliance with capital legal requirements in Egypt.
- Protecting the Bank's ability to continue as a going concern and enabling it to generate yield for shareholders and other parties dealing with the Bank.
- Maintaining a strong capital base to enhance growth.

Capital adequacy ratio and capital usage is reviewed on a daily basis as per the observatory authorities regulations (CBE), through set models based on Basel II instructions, the required information is presented to the CBE on a quarterly basis.

The CBE regulations require compliance with the following:

- Maintaining LE 500mn as a minimum requirement for the issued and paid-in capital.
- Maintaining a ratio between capital elements, and asset and contingent liability elements.
- Capital to be greater than 10% of weighted risk assets.

The capital adequacy ratio consists of the following two tiers:

#### Tier 1:

It is the basic capital comprising paid in capital (after deducting the carrying amount of the treasury stocks), retained earnings, and reserves resulting from profit appropriations except the general reserve for banking risks less any goodwill previously recognized and any carried forward losses.

### Tier 2:

Is the sub-ordinate capital comprising the equivalent of the general reserve according to CBE credit rating bases issued by CBE not in excess of 1.25 % of total assets and contingent liabilities (risk weights applied), subordinate loans maturing after more than 5 years (amortizing 20% of their value each year), and 45 % of the increase between the fair value and carrying amount for the available for sale investments, investments held to maturity, and investments in affiliates and subsidiaries.

On calculating the total numerator of capital adequacy, it is to be considered that tier 2 should not be greater than tier 1, and subordinate loans (deposits) should not be greater than 50 % of Tier 1.

Assets are risk weighted in a range from 0% to 100 % according to the type of asset, to reflect related credit risk taking into consideration cash guarantees; the same treatment is used for the off-balance sheet amounts after making relevant adjustments to reflect the contingent nature and the potential loss for these amounts.

The Bank has complied with all the capital requirements within the last two years; following is a table summarizing capital and capital adequacy ratio:

	Value in LE Thousands	
	30/9/2011	31/12/2010
<u>Capital</u>		
Tier 1: Basic Capital		
Capital shares	2,000,000	2,000,000
Paid under capital increase	872,982	321,708
Legal reserves	22,878	22,878
General reserves	42,522	42,522
Special reserves	17,165	17,165
Difference between face & present value for subordinated	36,408	42,982
financing		
Retained loss	(2,458,726)	(2,034,211)
Total Basic capital	533,229	413,044
Tier 2: (Subordinated capital)	_	
Subordinated loan	121,577	135,484
45 % of the increase in fair value compared to carrying amount of		
available for sale investment, investments held to maturity, &		
investments in affiliates and subsidiaries,	2,388	15,726
Total subordinated capital	123,965	151,210
Total Capital	657,194	564,253
Risk weighted Assets and contingent liabilities		
Assets within Balance Sheet	5,625,545	5,408,913
Contingent liabilities	130,873	205,202
Total risk weighted assets and contingent liabilities	5,756,418	5,614,115
Capital Adequacy ratio ( % )	11,42%	10,05%

### 4- SIGNIFICANT ACCOUNTING ESTIMATES

The Bank undertakes estimations and judgments that affect the value of assets and liabilities, consistently estimations and judgments are based on historical experience and other factors, including the expectations of future events that are reasonably estimated in accordance with the available information and the following are the related estimations and judgments:

### A) Impairment loss for loans and facilities:

The Bank reviews the portfolio of loans and facilities on at least a quarterly basis, The Bank uses discretionary judgment on determining whether it is necessary to record impairment in the income statement using reliable data indicating measurable decline in the expected future cash flows from loan portfolio before identifying any decline at the level of one loan, This evidence include data indicating negative change in the ability of a portfolio of borrowers to repay the Bank, or local and economic circumstances related to default, On scheduling future cash flows, the management use estimates based on previous experience related to impairment of assets having credit risks, Such experience refers to impairment similar to that of the portfolio in question.

The methods and assumptions used in estimating both the amount and timing of the future cash flows are reviewed on a regular basis to minimize any discrepancy between the estimated loss and actual loss based on given experience.

### B) The impairment equity instruments Available for Sale:

In the case of available for sale financial investments, a significant or prolonged decline in the fair value of the security below its cost is considered as impairment, Where such evidence exists, significant or prolonged decline needs a personal judgment, To make this judgment the Bank assesses- besides other factors- the common share price volatility, In addition, impairment exists when there is objective evidence that a certain company has a financial difficulty in its cash flow from operating and financing activities, industry tool or sector or technological advances.

### C) Financial investments held to maturity

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as investments held to maturity, This category requires personal judgment and therefore the Bank tests whether there is a genuine intent and ability to hold such investments to maturity, If the Bank fails to hold such investments till maturity (except for certain tightly defined circumstance such as if an entity sells an insignificant amount of held to maturity investments close to maturity date), investments should be reclassified as available for sale, which will be `measured at fair value instead of amortized cost.

#### 5- NET INTEREST INCOME:

	Value in LE thousands	
	30/9/2011	30/9/2010
Profit on loans and similar income:-		
Loans and facilities to customers	277,646	188,580
Treasury bills and bonds	222,458	114,924
Deposits and current accounts	16,432	97,648
Total	516,536	401,152
Cost of Deposits and similar Costs:		
Deposits and Current Accounts:		
To Banks	(18,095)	(3,192)
To Customers	(380,647)	(318,607)
Total	(398,742)	(321,799)
Net	117,794	79,353

6-	<b>NET FEES</b>	&	<b>COMMISSION INCOME:</b>
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	Value in LE thousand	
	30/9/2011	30/9/2010
Fees and commissions income:		
Fees and commissions related to credit	5,829	3,088
Corporate finance	13,234	12,360
Custody fees	-	5,225
Other fees	24,805	29,934
Total	43,868	50,607
Fees and commissions expenses: Other fees paid	(1,821)	(488)
Net	42,047	50,119

# 7- DIVIDEND INCOME:

Value in LE thousands	
30/9/2011	30/9/2010
1,129	2,686
96	3,295
1,225	5,981
	<b>30/9/2011</b> 1,129 96

# 8- NET TRADING INCOME

	Value in LE thousands	
	30/9/2011	30/9/2010
Foreign currencies operations:		
Gain from foreign currencies exchange	11,659	6,884
MTM of held for trading debts instruments	(244)	397
Gain on sale of held for trading debts instruments	172	1,440
Total	11,587	8,721
10641	11,567	0,721

# 9- ADMINISTRATIVE EXPENSES

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	30/9/2011	30/9/2010
Salaries and wages	166,201	115,519
Social insurance	6,546	4,591
Depreciation and amortization	27,784	21,867
Other administrative expenses	61,997	53,058
Total	262,528	195,035
IUlai	202,328	193,033

# 10- OTHER OPERATING EXPENSES

Value in LE thousands

	30/9/2011	30/9/2010
Gain (Loss) on sale of assets reverted to Bank	3,244	(11,173)
Gain on sale of fixed assets	485	6,588
Gain on sale of sell & lease back assets	3,471	5,051
Training cost	(243)	(1,138)
Operating lease	(53,776)	(53,685)
Early retirement cost	-	(8,118)
Other provision	(50,925)	(59,698)
Others	542	10,043
Total	(97,202)	(112,130)

# 11- IMPAIRMENT LOSSES FOR LOANS

	Value in LE th	Value in LE thousands	
	30/9/2011	30/9/2010	
Impairment losses	(321,538)	(375,000)	
Impairment recovery	-	7,951	
Held to maturity investment	(1,939)	-	
Total	(323,476)	(367,049)	

# 12- TAX EXPENSES

	30/9/2011	30/9/2010
Income tax(*)	-	(17,441)
Deferred tax (**)	86,160	178,424
	86,160	160,983

<sup>(\*)</sup> Income tax represents taxes on interest on Treasury bills & bonds.

# 13-LOSS PER SHARE

The loss per share during period was calculated by using the weighted average method for the numbers of the outstanding shares during the period.

outstanding shares during the period.		
	Value in LE thousands	
	30/9/2011	30/9/2010
Net loss for the period (1)	(402,006,537)	(366,748,810)
Weighted average for the issued common stocks (2)	200,000,000	175,000,000
Loss Per Share (1:2)	(2.01)	(2.10)
14- CASH AND DUE FROM CENTRAL BANK OF EGYPT		
	22/2/224	Value in LE thousands
	30/9/2011	31/12/2010
Cash	150,300	146,887
Due From Central Bank (mandatory reserve)	861,099	1,230,467
	1,011,400	1,377,354

<sup>(\*\*)</sup> Additional Information on the deferred tax is detailed in note 29.

# **15- DUE FROM BANKS**

15- DUE FROM BANKS		
		alue in LE thousands
	30/9/2011	31/12/2010
Current accounts	56,618	84,936
Deposits	1,232,427	1,804,832
Total	1,289,045	1,889,768
Central bank (including the required reserve percentage)	82,511	1,348,026
Local Banks	961,869	356,191
Foreign Banks	244,664	185,551
Total	1,289,045	1,889,768
Non profit bearing balances	74,204	84,936
Fixed profit balances	1,214,841	1,804,832
Total	1,289,045	1,889,768
16- TREASURY BILLS		
		n thousands
	30/9/2011	31/12/2010
91 days maturity	916,425	883,575
182 days maturity	1,104,200	409,000
274 days maturity	609,400	439,575
364 days maturity	661,225	724,750
Total	3,291,250	2,456,900
Less: Unearned revenues	(127,322)	(61,119)
Net	3,163,928	2,395,781
17- FINANCIAL ASSETS HELD FOR TRADING		
		Value in LE thousands
Debit Instruments	30/9/2011	31/12/2010
Governmental bonds	-	20,071
Total		20,071

# **18-LOANS AND FACILITIES TO CUSTUMERS**

		Value in LE thousands
	30/9/2011	31/12/2010
Retail		
Overdraft	11,961	19,562
Credit cards	3,162	3,691
Personal loans	1,925,354	1,557,949
Total (1)	1,940,477	1,581,202
Corporate (including SMEs)		
Overdraft	325,116	375,515
Direct loans	5,343,492	5,241,225
Syndicated loans	701,377	478,984
Total (2)	6,369,985	6,095,724
Total loans & facilities (1 + 2)	8,310,462	7,676,926
Less:		
Impairment losses for loans	(2,841,214)	(2,570,448)
Reserved interest *	(473,679)	(471,282)
Deferred profit	(435,399)	(387,918)
Net	4,560,170	4,247,278
Net distributed as follows:		
Loans and facilities to customers net	1,353,954	1,679,997
Islamic facilities to customers net	3,206,216	2,567,280
Total	4,560,171	4,247,278

<sup>\*</sup> Reserved Interest which were accumulated according to the credit rating issued by the CBE.

Impairment losses for loan movement			
			e in LE thousands
Balance at the beginning of the period / year		<b>30/9/2011</b> 2,570,448	31/12/2010
Impairment loss charge within the period / year	nr	321,538	2,105,738 493,272
	11	·	•
Recoveries during the period / year		(50.503)	1,765
Usage during the period / year		(58,593)	(45,485)
Foreign currency revaluation differences		7,810	15,158
Balance at the end of period / year		2,841,215	2,570,448
Movement for impairment losses for Loans as	per type:	Valu	ie in LE thousands
Cautaurk au 20, 2011		<u>Retail</u>	
September 30, 2011	Credit Cards	Personal Loans	Total
Balance at the beginning of the period	924	21,141	22,065
Impairment loss charge within the period	130	41,860	41,990
Recoveries during the period	-	13	13
Usage during the period	-	(1,860)	(1,860)
Balance at the end of period	1,054	61,154	62,208
		<u>Corporat</u>	<u>e</u>
		Direct Loans	Total
Balance at the beginning of the period		2,548,383	2,548,383
Impairment loss charge within the period		279,546	279,546
Recoveries during the period		-	-
Usage during the period		(56,733)	(56,733)
Foreign currency revaluation differences		7,810	7,810
Balance at the end of period	<u>-</u>	2,779,006	2,779,006

	Value in LE thousands		
December 31 <sup>st</sup> , 2010		<u>Retail</u>	
becember 31 , 2010	Credit Cards	Personal Loans	Total
Balance at the beginning of the year	835	11,688	12,523
Impairment loss charge within the year	89	11,591	11,680
Recoveries during the year	-	5	5
Usage during the year	-	(2,143)	(2,143)
Balance at the end of year	924	21,141	22,065
		<u>Corporat</u>	<u>e</u>
		Direct Loans	Total
Balance at the beginning of the year		2,093,215	2,093,215
Impairment loss charge within the year		481,592	481,592
Recoveries During the year		1,760	1,760
Usage during the year		(43,342)	(43,342)
Foreign currency revaluation differences		15,158	15,158
Balance at the end of year	- -	2,548,383	2,548,,383

- The bank's management will continue to provide the impairment loss to cover the shortage in impairment loss provision amounting to LE 944mn, as of 30 September 2011 (LE 1.3bn: 31 December 2010) according to agreement with CBE which obligates the bank to provide minimum LE 500mn annually till 31 December 2012.
- The bank Had amend the Impairment Loss amount to be LE 300mn annually starting from 2011 till 2014, the Bank had communicated with CBE regarding this amendment to get their approval.

### 19- FINANCIAL INVESTMENTS

### 19/1 Available for Sale Investment

	Value in LE thousands	
	30/9/2011	31/12/2010
Debt instruments – at Fair value		
Listed	658,822	671,400
Equity instruments - at fair value		
Listed	22,920	29,996
Unlisted	23,866	25,179
Total available for sale investments (1)	705,607	726,575

19/2 Financial Investment Held to maturity		30/9/2011	31/12/2010
Debt Instruments- at amortized cost			
Listed		22,504	25,530
Sanabel Fund (*)		4,748	6,687
Total Investments held to maturity (2)		27,252	32,217
Total financial Investments (1 + 2)		732,860	758,792
Current		708,994	733,613
Non-Current		23,866	25,179
Total		732,860	758,792
Categorized as follows:			_
Fixed Income debt instruments		642,213	648,352
Variable Income debt instruments		43,862	55,265
Variable Income equity instruments		46,785	55,175
Total		732,860	758,792
30 September 2011	Financial Investment AFS	Financial Investment HTM	Total
Beginning balance for the current period	726,575	32,217	758,792
Additions	59,520	-	59,520
Disposals (sales/redemption)	(57,424)	(3,731)	(61,155)
Foreign currency revaluation difference	415	704	1,120
Change in the fair value	(23,478)	-	(23,478)
impairment loss	-	(1,938)	(1,938)
Balance at 30 September 2011	705,608	27,252	732,860

31st December2010	Financial Investment AFS	Financial Investment HTM	Total
Beginning balance for the current year	507,464	33,634	541,098
Additions	535,644	-	535,644
Disposals (sales/redemption)	(302,051)	(3,638)	(305,689)
Foreign currency revaluation difference	784	1,598	2,382
Change in the fair value	(15,266)	-	(15,266)
Impairment loss	-	623	623
Balance at 31 <sup>st</sup> December2010	726,575	32,217	758,792
19/3 Gain from Financial Investment		Value	in LE thousands
		30/9/2011	30/9/2010
Gain on sale of investments available for sale		-	15
Gain on sale of treasury bills		603	2,293
Gain on sale of Investment in subsidiaries & associa-	tes	21,784	-
<b>Total Gain from Financial Investments</b>		22,387	2,308

# (\*) Sanabel Mutual Fund:

The investments held to maturity include the Bank's investment in Sanabel mutual fund in association with ABC bank, managed by Prime for Investment.

The number of the certificates has reached LE 2,527,744 with a nominal value of LE 252,774,400 and the Bank's share is LE 75,000 certificates with a par value of LE 100. The acquisition cost amounted to LE 7,635,000.

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# 20- FINANCIAL INVESTMENT IN SUBSIDIARIES AND ASSOCIATES (Net)

- THANGAE HAVESTINEIT IN SOUSIDIANIES AND ASSOC	5.,		Value in L	E thousands
	30/9/2011		31/12/2	010
	Value	Share	Value	Share
		%		%
National Cristal & Glass Company*	10,036	5,42	163,593	88,30
Cairo National Company for Investment	76,797	64,75	76,797	64,75
National Company for Trading and Development	19,206	39,99	19,206	40,29
Assuit Islamic National for Trading and Development	22,375	39,91	22,374	39,91
Total Subsidiary Companies (1)	128,414	_	281,970	
Upper Egypt for Contracting and Construction	1,950	40	1,950	40
Sharkia National Co, For Trading & Development	500	24,75	500	24,75
ADILease leasing Company	4,629	9,39	4,629	9,39
Cairo National Company for Brokerage & Securities	538	32	538	32
North Egypt for Contracting and Construction	1,024	20	1,024	20
Alexandria National Company for Financial Investments	2,181	9,04	2,181	9,04
Arab Mashriq Company for Takaful Insurance	10,000	20 _	10,000	20
Total Associates Companies (2)	20,822	_	20,822	
Investment in subsidiary and associated companies (1+2)	149,235	_	302,792	
Less: Impairment loss	(4,484)	_	(4,484)	
Net investment in subsidiary and associated companies	144,751	_	298,308	

<sup>\*</sup>On 30 June 2011 the bank sold 11,619,575 share (77.46%) of National Cristal & Glass Company to Abu Dhabi Islamic Holding (under establishment) according to the contract ratified among tow entities dated 30 June 2011,

As per a study by the Bank's management to determine the level of control exercised over the companies classified as associated companies has resulted in some of these companies being reclassified to be subsidiaries.

# 21- INTANGIBLE ASSETS (Net)

	Value in LE thou	isands
<u>Computer software</u>	30/9/2011	31/12/2010
Net Book value at the beginning of the period	5,422	1,363
Additions	14,592	12,527
Amortization	(7,226)	(8,468)
Net book value at end of period	12,788	5,422

# 22- OTHER ASSETS (Net)

	30/9/2011	Value in LE Thousands <b>31/12/2010</b>
Accrued Revenues	51,891	46,598
Pre-paid expenses	25,754	33,167
Due from sale and leaseback assets	30,034	48,054
Down payments under purchase fixed assets	78,531	45,746
Assets reverted to the Bank in settlement of debts (Net of Impairment)	127,120	124,989
Deposits & custody	1,448	242
Due from Abu Dhabi Islamic Holding	164,548	-
Other debit balances	39,653	38,959
Total	518,980	337,755

<sup>\*</sup> Accrued expenses as at 31 December 2010 was adjusted by L.E 5,672 k as a result of correcting technical error drive to calculating accrued income for a non-performing clients whose debt was rescheduled during prior year. The error was corrected on the accumulated losses as shown in statement of shareholders equity.

### 23- FIXED ASSETS (NET OF ACCUMULATED DEPRECIATION)

Value in Thousand Land Machinery Other Asset Total & **Premises Equipment** Balance of the current financial period Net book value at January 1st 2011 24,066 129,982 155,787 1.739 Additions 136 22,460 22,596 Disposals (754)(7,546)(8,300)Depreciation (2,594)(17,749)(20,558)(215)Accumulated depreciation related to 754 1,804 2,558 disposal Net book value as of September 30th, 2011 21,472 1,660 128,952 152,084 Balance at end of Financial period Cost 41,918 3,799 264,838 310,556 Accumulated depreciation (20,446)(2,139)(135,887)(158,472)1,660 128,952 152,084 Net book value as of September 30th, 2011 21,472

<sup>\*\*</sup> Other debit balances as at 31 December 2010 was adjusted by L.E 4,893k. As result of an adjustment made to the Salaries and wages included in administrative expenses in the income statement.

	Land & Premises	Machinery & Equipment	Other Assets	Total
Net book value at January 1st 2010	26,205	532	22,825	49,562
Additions	493	1,391	127,730	129,614
Disposals	(1,850)	(2,827)	(4,449)	(9,126)
Depreciation	(1,913)	(184)	(20,573)	(22,670)
Accumulated depreciation related to				
disposal	1,131	2,827	4,449	8,407
Net book value as of 31 December 2010	24,066	1,739	129,982	155,787
Balance at end of financial year				
Cost	41,918	4,417	249,924	26,259
Accumulated Depreciation	(17,852)	(2,678)	(119,942)	(140,472)
Net book value as of 31 December 2010	24,066	1,739	129,982	155,787

Fixed Assets after depreciation include LE 10.3mn (2010: LE 10.3mn) represent assets not registered yet.

Legal procedures are under progress for them to be registered.

# **24-DUE TO BANKS**

	Val	ue in LE thousands
	30/9/2011	31/12/2010
Foreign Banks	301,679	348,294
Local Banks	3,109	1,652
Total	304,788	349,946

23-COSTOWILKS DEFOSITS		
	Va <b>30/9/2011</b>	lue in LE thousands
		31/12/2010
Demand deposits	1,770,353	1,602,728
Time deposits & call accounts	3,049,935	3,895,175
Term saving certificates	3,111,910	2,294,938
Savings deposits	2,919,304	2,977,615
Other deposits	59,932	98,286
Total	10,911,434	10,868,742
Classified as follows:		
Corporate deposits	3,247,440	4,324,054
Retail deposit	7,663,994	6,544,688
Total	10,911,434	10,868,742
Non-interest bearing balances	902,328	793,468
Variable Profit balances	10,009,107	10,075,274
Total	10,911,434	10,868,742
Classified as follows:		
Current balances	7,799,524	8,573,804
Non-current balances	3,111,910	2,294,938
Total	10,911,434	10,868,742
		10,000,742

# 26- Long Term Financing

		Value	in LE thousands
	Profit/Inter est rate	30/9/2011	31/12/2010
Social Fund	8,00%	100	460
Subordinated Loan (*)	5,83%	158,371	147,705
Total		158,471	148,165

# (\*) SUBORDINATED LOAN

	Value in LE thousands	
	30/9/2011	31/12/2010
Face value of the subordinated financing	147,705	187,942
Difference between face value and present value	-	(47,111)
Amortization of subordinated using EIR method	6,574	4,129
Foreign currency revaluation difference	4,092	2,745
Total	158,371	147,705

The subordinated loan of US\$ 33mn is from ADIB-UAE, as per a framework agreed upon for a Wakala investment for a period of 5 years starting September 30<sup>th</sup> 2010 with an estimated profit of 0.125% from the investment amount, Should the facility extend beyond 5 years the expected profit is equal to LIBRO for USD.

The Bank has recognized the subordinated loans by present value Using Discount Rate 5.83%. The difference between the face value and present value on date of agreement amounted by 47,111k have been added to owners equity as per CBE instructions.

### **27- OTHER LIABILITIES**

		Value in LE thousands
	30/9/2011	31/12/2010
Accrued interest	79,982	22,178
Unearned revenues from the sale & leaseback assets	2,451	5,922
Accrued expenses	2,639	2,639
Other credit balances	94,006	88,339
Total	179,077	119,078

# **28- OTHER PROVISIONS**

# Other provisions movement from 1/1/2011 till 30/9/2011:

	Provision for claims	Provision for Tax	Provision for Contingent Liabilities	Other Provision	Total
Balance at the beginning of period	15,508	-	12,602	1,062	29,172
Formed during the period	2,898	47,873	154	-	50,925
Amount used during the period	(10,852)	(47,873)	-	-	(58,725)
Transferred from Contingent Liabilities to claims Provision	4,693	-	(4,693)	-	-
Foreign currencies revaluation difference	-	-	22	-	22
Total	12,247		8,085	1,062	21,394

# Other provisions Movement from 1/1/2010 till 31/12/2010:

•		•		Value ir	n LE thousands
	Provision	Provision	<b>Provision for</b>	Other	Total
	for Legal	for Tax	Contingent	Provision	
			Liabilities		
Balance at the beginning of period	20,272	289	10,265	7,303	38,129
Formed during the period	-	74,144	2,300	-	76,444
Amount used during the period	(4,764)	(74,433)	-	-	(79,197)
Provision no longer required	-	-	-	(6,241)	(6,241)
Foreign currencies revaluation difference	-	-	37	-	37
Total	15,508		12,602	1,062	29,172

# 29- DEFERRED TAX

The deferred tax has been calculated on the differences based on the liability using the actual tax rate of 20%, The deferred tax asset resulting from retained loss is not recognized unless a future tax profit is estimated and it is expected the Bank can benefit from the losses in the short run.

Following is the deferred asset and liabilities:

Value in LE thousands	
2011 31/12/2010	30/9/20
•	Assets
, , ,	(Liabiliti
10,516) (10,498)	(10
4,279 5,833	ther than the impairment loss for loans)
94,748 94,257	erest 94
13,266 426,024	losses 513
01,777 515,616	nich an asset arises
515,616	00.
01,777	nich an asset arises 603

### Movement of deferred tax assets and liabilities method:

	30/9/2011	Value in LE thousands <b>31/12/2010</b>
	Assets / (Liabilities)	Assets / (Liabilities)
Beginning balance	515,616	310,861
Deferred tax for the period/ year	86,161	204,755
Closing Balance	601,777	515,616

### **30-CAPITAL**

### 30/1 Authorized Capital

The authorized capital amounts to LE 4.0bn (31 December 2010: LE 4.0bn)

The extra-ordinary general assembly on May 3<sup>rd</sup>, 2010. Decided to increase the issued capital from LE 2.0bn to LE 4.0bn. The Bank is undertaking the procedures to finalize registration of this increase in the Banks' statute and commercial registration.

# 30/2 Issued Capital:

The issued capital amounted to LE 2.0bn (31 December 2010: LE 2.0bn) represented by 200 million shares (31<sup>st</sup> Dec 2009: 175 million shares) with a nominal value of LE 10 each.

# 30/3 Amounts paid under capital increase

ADIB – UAE has deposited an amount of to LE 872,982k in thousand (31 December 2010: LE 321,708 in thousand) under capital increase within the year.

### 31- RESERVES AND RETAINED LOSSES

	Value in LE thousands		
	30/9/2011	31/12/2010	
Reserves			
Special Reserves	26,257	26,257	
General Reserves	42,522	42,522	
General Banking Risk Reserve	67,799	62,952	
Legal Reserves	22,878	22,878	
Fair Value Reserves – investments available for sale	1,404	24,882	
Total Reserves	160,860	179,491	

### 31/1 Special Reserves

	Value in LE thousands	
	30/9/2011	31/12/2010
Adjustments for change in the measurement policy for AFS Investments related to previous years	17,165	17,165
Adjustments for change in the measurement policy of impairment loss for loans and facilities (note 2/A)	9,092	9,092
	26,257	26,257

Distribution from this reserve is only allowed with CBE approval.

# 31/2 General Banking Risk Reserves

	Value in LE thousands	
	30/9/2011	31/12/2010
Beginning balance	62,952	46,248
Adjustments for change in the measurement policy of impairment loss for loans and facilities	(1,939)	26,344
10% provision based on the value of assets reverted to the Bank	6,786	(9,640)
Closing balance	67,799	62,952
Balance of General Bank Risk Reserve		
	30/9/2011	Value in LE thousands <b>31/12/2010</b>
General Bank Risk Reserve for loans & facilities	24,608	26,547
General Bank Risk Reserve for assets reverted to the Bank	43,191	36,405
_	67,799	62,952

The CBE instructions require the Bank to provide general bank reserves to guarantee any differences in impairment loss measurement methods for loans/facilities and assets reverted to the Bank between the old and new CBE methodologies, Distribution from this reserve is only allowed with CBE approval.

# 31/3 Fair value reserve - available for sale investments \*

	30/9/2011	Value in LE thousands <b>31/12/2010</b>
Beginning balance	24,882	40,149
Change in fair value	(23,689)	(18,917)
Loss transferred to income statement for AFS disposals	211	3,650
Closing balance	1,404	24,882

<sup>\*</sup>Distribution from this reserve is only allowed with CBE approval.

# 31/4 Retained Losses

	30/9/2011	Value in LE thousands <b>31/12/2010</b>
		<u>Restated</u>
Balance at the beginning of the financial period / year	(2,057,352)	(1,535,666)
Net Loss of the financial period / year	(402,007)	(509,110)
Transferred to general banking risk reserve	(4,847)	(16,704)
Cost of the subordinated loan using EIR	6,574	4,128
Balance at the end of the financial period / year	(2,457,631)	(2,057,352)

### 32- CASH AND CASH EQUIVALENT

For the purpose of presenting the cash flow statement, cash and cash equivalents include the following balances maturing within less than 3 months from the date of acquisition.

	V	Value in LE thousands	
	30/9/2011	30/9/2010	
Cash and Due from CBE (Note 14)	1,011,399,746	1,367,792,798	
Due from banks (Note 15)	1,289,044,522	3,061,171,673	
Treasury Bills (Note 16)	3,163,927,905	1,037,351,765	
Due from Banks maturities more than3 months	(1,232,427,008)	(3,010,899,711)	
Treasury bills maturities more than 3 months	(2,253,374,211)	(1,037,351,765)	
	1,978,570,953	1,418,064,760	

### **33- CONTINGENT LIABILITIES AND COMMITMENTS**

### A- Capital commitments:

The Banks contracts for capital commitments reached LE 4,559k as of September 30, 2011 (December 31, 2010: LE 20,055k). Representing purchases of fixed assets and the management is adequately confident that net profit shall be realized and finance shall be made available for covering these commitments.

# **B- Contingent Liabilities**

	30/9/2011	31/12/2010
Import Letter of Credit	117,868	134,229
Letter of Guarantees	135,752	104,413
Documentary Credit	8,258	8,697
Banks Guarantees	224,042	246,594
	485,920	493,933

# **34- RELATED PARTY TRANSACTIONS**

# 34/1 Loans and facilities to related parties:

Value in LE thousands

	30/9/2011	31/12/2010
Outstanding loans at the beginning of the financial Period / year	353,923	456,479
(Decrease ) / Increase in loans during the Period / year	(228,965)	(102,556)
Loans outstanding at the end of the financial Period /year	124,958	353,923
34/2 Deposits from Related Parties:	30/9/2011	31/12/2010
Deposits outstanding at the beginning of the financial Period /year	28,931	14,985
Increase/Decrease	(27,121)	13,946
Deposits outstanding at the end of the financial Period / year	1,810	28,931

The pervious deposits are of variable interest and upon demand.

34/	<b>′</b> 3	ΑD	IB –	U	ΑE
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	30/9/2011	31/12/2010
Due from Banks	4,616	1,741
Dues to Banks	298,285	26,586
Subordinated financing	158,371	147,705
Amounts paid under capital increase	872,982	321,707
34/4 Board Members and top management benefits		
	30/9/2011	30/9/2010
Salaries and short term benefits	2,469	3,273

### 35- SALES OF FIXED ASSETS RE-RENTED ON LEASING BASIS:

### 35/1 December 27th, 2007:

The Banks management sold two buildings, with one of the leasing companies with a total value of LE 120,136,200. To be paid on 60 monthly installments starting 27 January 2008. This amount includes LE 32,163,200 of retained interest. This resulted in "Profit from sales of fixed assets" reaching LE 84,632,667 covering the provisions of loans with this amount. The Bank re-rented the two building on a leasing basis contract with a total value of LE 121,056,000, to be paid on 60 installments starting January 27, 2008.

# 35/2 March 30<sup>th</sup>, 2009:

The Banks management has sold a land and building owned by the Bank which comprise of 29 branches of the Bank on a leasing contract basis with a total value of LE 214,659,243 resulting in "Profit from sales of fixed assets with a value of LE 194,791,863 an agreement with the CBE was reached to use this amount to decrease the operating losses of the first quarter 2009. Instead of amortizing on the leasing period that is on condition that the Bank doesn't grant any facilities to the leasing company to finalize the deal, The Bank has also finalized a leasing agreement dated March 30<sup>th</sup>, 2009 to re-rent these facilities with a value of LE 321mm to be paid on 120 monthly installments starting April 30<sup>th</sup>, 2009.

### **36-TAX POSITION**

### **Corporate Tax:**

- Tax inspections for the years prior 2006 have been fully completed and all due taxes have been paid with the exception of the individual pool where an internal committee is being set to inspect this issue.
- Preparation and presenting the tax report for the years prior to 2009 have been presented to tax authority as per law no. 91 for the year 2005.
- Tax report for the year 2007. 2008, 2009 and 2010are currently being inspected.
- The bank didn't pay the tax (20%) regarding T-bill and T-bonds income from September 2010 till now.

### **Salary Tax:**

- Internal committee has finalized matters for the years prior to 2005 and there are no taxes due for this period.
- Year 2006 has been inspected and an internal committee has been formed.
- The years 2007, 2008 and 2009 are currently being inspected.
- The payroll taxes are being paid on the due dates as stated by law.

### **Stamp duty Tax:**

### First: In light of law no. 111 for the year 1980 (before amendments)

- Inspections of 27 branches have been finalized from opening of the branches to 31/7/2006 with all tax liabilities settled.
- Inspection of 17 Cairo branches has been finalized from start of their activities to 31/7/2006. Payment of part of tax dues has been made and other years which are under dispute are in internal committees and the Appeal Courts.
- As for the remaining 22 bank branches, coordinating between tax authorities is in process to start inspection for years prior to 31/7/2006.
- 5 branches have not been inspected from beginning of their activities till 31/7/2006.

### Second: In light of law no. 143 for the year 2006 (amendment of law no. 111)

Inspections of the bank branches for the years starting 1/8/2006 to 31/12/2007. Have been finalized from opening of the branch to 31/7/2006. The results of the inspection were an amount of LE 19,004,887 and penalty of LE 5,504,090. An appeal on the amount is in process and an internal committee of the tax authorities has been set up to study the issue.